

The Global Network for B2B Integration in High Tech Industries

EDIFICE Message Implementation Guideline Request for Quote

REQOTE Issue EDRQ10

Endorsed on 15 June 2011

Based on UN/EDIFACT D.10A REQOTE message

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COMPARISON TO PREVIOUS ISSUE

Issue EDRQ10 of 1 June 2011: Upgrade to UN/EDIFACT Directory D.10A

EDIFICE recommends to make use of EDIFACT code lists.

- 1. Where possible the earlier references to UN/ECE Recommendations were removed and EDIFACT qualifiers are used instead.
- 2. A number of EDIFICE defined qualifiers were replaced with relevant EDIFACT qualifiers or were completely removed when not in use. In some cases new EDIFICE qualifiers were defined since the old qualifiers have been included in the EDIFACT code list with a different definition

The summary of all qualifier changes in this MIG is listed below:

| Place | EDIFICE Code (*) | Replaced with EDIFACT code/EDIFICE code (*)/Removed/Added | | |
|---|---|---|--|--|
| All DTM-2005 | X03=CCYYMMDDHHMMZZZZZ (*) X04=CCYYMMDDHHMMSSZZZZZ (*) | 205=CCYYMMDDHHMMZHHMM Removed | | |
| BGM-1001 | E01=Request for price quote (*) E02=Request for delivery quote (*) E03=Request for price and delivery quote (*) | 360=Request for price quote 442=Request for delivery quote 443=Request for price and delivery quote | | |
| | E04=Request for contract price quote (*) E05=Request for contract price and delivery quote (*) E06=Request for back to back price quote (*) | 444=Request for contract price quote 445=Request for contract price and delivery quote 446=Request for price quote, specified end-customer | | |
| | E08=Request for ship & debit price quote (*) E09=Request for ship & debit price and delivery quote (*) | 438=Request for price quote, ship and debit 439=Request for price and delivery quote, ship and debit | | |
| ALI-4183 | 178=Costings (*) 179=Tender (*) 180=Mixed (*) 181=Design win (*) 182=Order to place (*) 183=To be advised (*) 184=Turns (*) 185=Promotion (*) 186=No design win registered (*) 187=Backlog protection (*) 188=Kit (*) 189=Demonstration equipment (*) 190=Volume (*) 191=Estimated annual quantity (*) | E78=Costings (*) E79=Tender (*) E80=Mixed (*) E81=Design win (*) E82=Order to place (*) E83=To be advised (*) E84=Turns (*) E85=Promotion (*) E86=No design win registered (*) E87=Backlog protection (*) E88=Kit (*) E89=Demonstration equipment (*) E90=Volume (*) E91=Estimated annual quantity (*) | | |
| SG27-LIN/PIA-7143 SG27-QTY-6063 | DI=Distributor's part number (*) 467=Requested quantity (*) 468=Requested Delivery quantity (*) 469=Requested Price quantity (*) | SSS=Distributor's article identifier E67=Requested quantity (*) E68=Requested Delivery quantity (*) E69=Requested Price quantity (*) | | |
| SG27-QTY-6411 SG31 PRI-6411 SG39-PAC-7065 | KTM=Kilometre UN/ECE Recommendation 20 TRY90=Standard Tray REL90=Standard Reel RAL90=Standard Rail BLK90= Standard Bulk | Removed Removed PU=Tray RL=Reel Removed Removed | | |
| SG55-QTY-6063 | 444=Requested quantity (*) 445=REquested Delivery quantity (*) | E67=Requested quantity (*) E68=Requested Delivery quantity (*) | | |

Issue EDQT05 of 1 June 2005:

- Upgrade to UN/EDIFACT Code list D.04B

EDIFICE code changes applied to the MIG. These EDIFICE codes will be submitted to UN/CEFACT for inclusion in the UN/EDIFACT standard.

- ALI DE 4183
- '100' Costings replaced with '178' Costings
- '101' Tender replaced with '179' Tender
- '102' Mixed replaced with '180' Mixed

'103' Design Win replaced with '181' Design Win

'104' Order to place replaced with '182' Order to place

'105' To be advised replaced with '183' To be advised

'106' Turns replaced with '184' Turns

'107' Promotion replaced with '185' Promotion

'108' No design win registered replaced with '186' No design win registered

'109' Backlog protection replaced with '187' Backlog protection

'110' Kit replaced with '188' 'Kit'

'111' Demonstration equipment replaced with '189' Demonstration equipment

'112' Volume replaced with '190' Volume

'113' Estimated annual quantity replaced with '191' Estimated annual quantity

- SG27 - QTY - DE 6063:

'447' Quoted quantity replaced with '470' Quoted quantity

'448' Quoted delivery quantity replaced with '471' Quoted delivery quantity '449' Quoted price quantity replaced with '472' Quoted price quantity

Replacement of EDIFICE codes with standard codes.

- SG39 - PAC - DE 7065:

'CN' Container replaced with 'CN' Container, not otherwise specified as transport equipment

'PE' Pallet replaced with 'PX' Pallet

- SG55 - DTM - DE 2005:

'444' Quoted Delivery date replaced with '757' Quoted delivery date Correction of the examples according to the code changes.

12 May 2004 : EDIFIX 5.0 Technical Upgrade

- The 'KMT' qualifier in SEG QTY and PRI DE 6411 is now defined as (*) EDIFICE code. UN/ECE Recommendation 20 specifies 'KTM' as qualifier for 'kilometre'.

21 May 2003: EDIFIX 4.2 Technical upgrade; review and correction of examples

Issue EDQT04 of 13 November 2002 is based on UN/EDIFACT D97.A / Code List D01.A - Addition of the following code value: SG27, LIN segment, CO C212, DE 7143 code 'SRV' EAN.UCC Global Trade Item Number

SG27, PIA segment, CO C212, DE 7143 code 'SRV' EAN.UCC Global Trade Item Number SG27, PIA segment, CO C212, DE 7143 code 'SRV' EAN.UCC Global Trade Item Number

Issue EDQT03 of 29 May 2002 - addition of recommended set of DTM qualifiers

Issue EDQT03 includes the following changes compared to issue EDQT02 of 24 September 1997: - Replacement of the following code:

- UNH, DE 0057 Association assigned code EDQT03
- Addition of the following segments:
 - SG31, RNG

SG31, DTM

Issue EDQT02 includes the changes that have been made to the issue 1 of the Quotation document endorsed by the EDIFICE Plenary on 22 June 1993. The changes are as follows:

- Recast from the 92.1 version of the UN/EDIFACT directory to the D.97A version,

- Addition of the following code values: SG11, NAD segment, DE 3055, code '16' DUNS (Dun & Bradstreet) SG27, LIN segment, DE 7143, codes 'DI' Distributor's part number 'MF' Manufacturer's (producer's) article number and 'UP' UPC (Universal product code) SG27, LIN segment, DE 3055, codes '89' Assigned by distributor '90' Assigned by manufacturer and '113' US, UCC (Uniform Code Council) SG27, PIA segment, DE 7143, codes 'CL' Color number 'DI' Distributor's part number 'DW' Drawing 'MF' Manufacturer's (producer's) article number and 'UP' UPC (Universal product code) SG27, PIA segment, DE 3055, codes '89' Assigned by distributor '90' Assigned by manufacturer and '113' US, UCC (Uniform Code Council) SG27, IMD segment, DE 7077, code 'C' Code (from industry code list) SG27, IMD segment, DE 7081, code '26' Ship to line SG39, PAC segment, DE 7065, codes 'BLK90' Standard Bulk 'RAL90' Standard Rail (semiconductor)

'REL90' Standard Reel 'TRY90' Standard Tray SG39, PAC segment, CO C202, DE 3055, code '116' US, ANSI ASC X12, - Addition of the following segments: SG1, DTM SG6, LOC SG39, OTY, - Replacement of the following codes: header DTM segment, CO C507, DE 2005, codes '341' to '194' Start date/time '342' to '206' End date/time SG1, RFF segment, CO C506, DE 1153, code 'BQ' to 'AHU' Request for quote number SG4, CUX segment, CO C504, DE 6347, codes '6' to '16' (same value) '7' to '17' (same value) SG4, CUX segment, CO C504, DE 6343, codes '18' to '3' Home currency '20' to '14' Supplier currency SG27, PIA segment, DE 4347, code '5' to '1' Additional identification SG27, PIA segment, CO C212, DE 7143, codes 'RN' to 'AA' Product version number 'SA' to 'VP' Vendor's (seller's) part number SG27, QTY segment, CO C186, DE 6063, codes '147' to '447' (same value) '148' to '448' (same value) '149' to '449' (same value) SG31, PRI segment, CO C509, DE 5125, codes 'RES' and 'BUY' to 'AAA' Calculation net SG55, QTY segment, CO C186, DE 6063, code '147' to '447' (same value) '148' to '448' (same value) SG55, DTM segment, CO C507, DE 2005, code '344' to '444' (same value), - Usage changed for the following segment groups/segments/data elements: all FTX segments, CO C107, X to A CO C108, R to D CO C108, 2nd to 5th DE 4440, D to O SG4, D..2 to D..4 SG4, CUX segment, 2nd CO C504, O to N SG6, TOD segment, CO C100, DE 1131, X to D SG6, TOD segment, CO C100, DE 3055, X to D SG27, IMD segment, DE 7081, A to O SG27, IMD segment, CO C273, DE 7009, X to A SG27, IMD segment, CO C273, $1^{\rm st}$ DE 7008, R to D SG27, IMD segment, CO C273, 2nd DE 7008, D to O SG39 01 to D1 SG39, PAC segment, CO C202, DE 3055, X to D, - Where UN/ECE Recommendations are referenced the most commonly used codes have been

identified, - Alignment of segments and composite data elements to ensure conformance (data

harmonization) across all EDIFICE Implementation Guidelines,
Update of the REFERENCES and EXPLANATORY NOTES sections to comply with the EDIFICE Standards for Documentation of Message Implementation Guidelines issue 3,

- Update of examples,

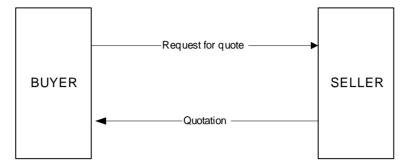
- Documentation adjustments resulting from the use of GEFEG's EdiFix Message Implementation Guidelines documentation tool,

- Correction of typographical errors.

EDIFICE FUNCTIONAL DEFINITION

EDIFICE provides two messages for the quotation process ; the Request for Quote (REQOTE) and the Quotation (QUOTES). Together they are used to satisfy the business needs of the quotation function.

The information flow is shown in the diagram below:



This EDIFICE guideline for the utilisation of the UN/EDIFACT QUOTES message caters for the issuing of a quotation of price and/or delivery for goods and/or services in response to a buyer's request for quote under a business or commercial agreement. It is assumed that this agreement defines all standard, basic trading terms and conditions as agreed between the two parties. As such, a Quotation constitutes a business function under this agreement, to which it will refer for basic terms and conditions.

The following principles apply:

- There is a one to one relationship between REQOTE and QUOTES.
- A QUOTES must apply to only one REQOTE.
- Once sent, a QUOTES may not be amended.
- Every Quotation message should have a unique document number assigned by the supplier and this must be sent in the BGM segment of the Quotation message.
- The buyer's Request for Quote number must be returned by the Seller in a Reference segment (RFF) at header level in the QUOTES message.
- Item Numbers are used to identify the product or service for which a quotation is being provided. Where this is not sufficient, the item must be identified by providing a clear description.
- The individual item lines for which a quotation was requested (REQOTE) should be identified unambiguously in the QUOTES message by returning the Buyers Request for Quote line number in a Reference segment (RFF) associated with each item line. Any other means of identification, or a decision that such identification is not required, must be agreed by both trading partners concerned and documented in the Trading Partner Agreement.
- Those Segment Groups, Segments and Data Elements which are labelled with 'O' (Optional) should be used only if the information they contain cannot be incorporated in the business or commercial agreement. The use of 'O' (Optional) must be agreed between trading partners.
- Nine variations of the Quotation message have been identified. The QUOTES message will be used to satisfy all nine variations. These variations are:
 - 1. Quotation of Price only (no delivery)
 - 2. Quotation of Delivery only (no price)
 - 3. Quotation of Price and Delivery.
 - 4. Contract Quotation (price and delivery) This message is designed to facilitate the exchange of item, quantity, delivery and pricing information (at a minimum) between a supplier and a buyer. The contract quotation will be provided to the buyer by the supplier as part of a periodic contract negotiation and will include item pricing together with delivery schedules. This data is sent in response to a request for contract quotation.

The scope is that within an agreed timeframe, the buyer will purchase stated quantities in order to retain the quoted price and can be applied between:

- a manufacturer and an OEM customer,
- a manufacturer and a distributor,

- a manufacturer, distributor and end customer,
- a distributor and an end customer.
- Contract Quotation (price only) [refer to contract quotation (price and delivery) and omit all reference to delivery].
- 6. Ship & Debit Quotation (price and delivery) This message is designed to facilitate the exchange of item, quantity, pricing and delivery information (at a minimum), between a Manufacturer and a Manufacturer's Agent (commonly referred to as a Distributor or Stockist) to authorise a price and delivery quotation request previously issued by the Agent.

The Agent will frequently hold stock, purchased from the Manufacture at a fixed price with assumptions regarding expected margins (profit on the resale). In given circumstances/criteria the fixed Price Catalogue "Distributor Cost" (issued by the Manufacturer) does not return expected margins when the Agent resells the item to the third party customer.

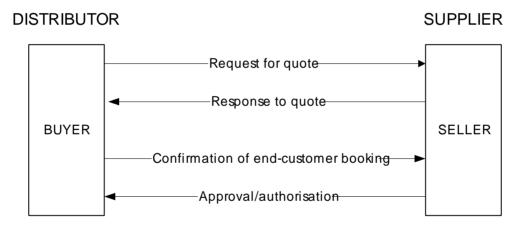
In these situations the Agent will apply to the Manufacturer for a special buy price and specific deliver schedules and request a quoted price/delivery. This is followed by the Manufacturer authorising the quoted price/delivery, with or without changes.

This business practise (Ship & Debit) is common in the Electronics Industry with the Quote process an essential and critical part of the Ship & Debit cycle.

7. Ship & Debit Quotation (price only)

[refer to ship & debit quotation (price and delivery) and omit all reference to delivery].

There will be business situations within the Ship & Debit environment when the Distributor is unable to inform the Manufacturer (at time of the Request for Quotation) whether he has "won" the business. Where this happens four distinct processes (versus the standard two) will be undertaken using the REQOTE and QUOTES messages. The following demonstrates the data flow:



REFERENCES

Refer to the document : Reference list for the EDIFICE message guidelines – Issue 1

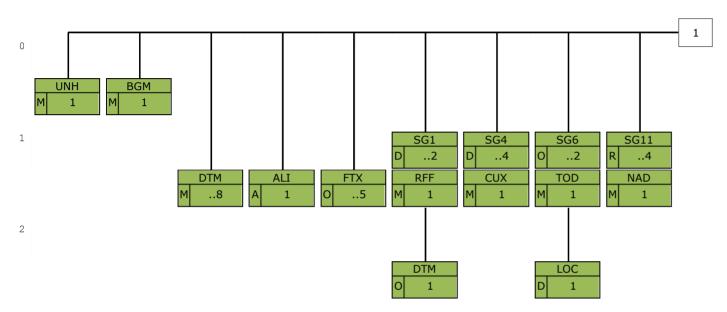
EXPLANATORY NOTES

Refer to the document : Explanatory notes for the EDIFICE message guidelines – Issue 1

MESSAGE STRUCTURE CHART

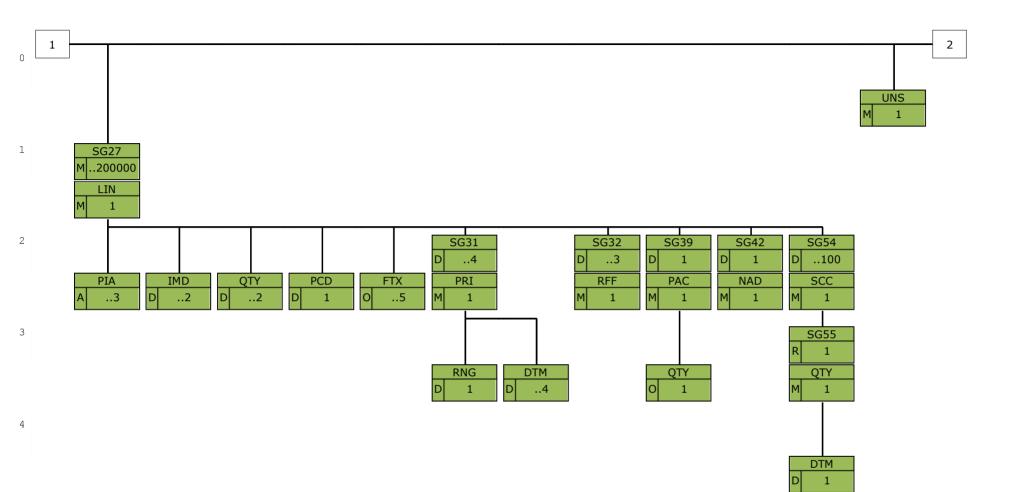
| ONGE 5 | | |
|--------|--------------------------------|---------|
| UNH | Message header | M 1 |
| BGM | Beginning of message | M 1 |
| DTM | Date/time/period | M8 |
| ALI | Additional information | A 1 |
| FTX | Free text | O5 |
| -SG1 | | D2 |
| RFF | Reference | M 1 |
| - DTM | Date/time/period | 01 |
| -SG4 | | D4 |
| -CUX | Currencies | M 1 |
| -SG6 | | 02 |
| TOD | Terms of delivery or transport | M 1 |
| -LOC | Place/location identification | D 1 |
| -SG11 | | R4 |
| -NAD | Name and address | M 1 |
| -SG27 | | M200000 |
| LIN | Line item | M 1 |
| PIA | Additional product id | A3 |
| IMD | Item description | D2 |
| QTY | Quantity | D2 |
| PCD | Percentage details | D 1 |
| FTX | Free text | O5 |
| -SG31 | | D4 |
| PRI | Price details | M 1 |
| RNG | Range details | D 1 |
| - DTM | Date/time/period | D4 |
| -SG32 | | D3 |
| - RFF | Reference | M 1 |
| -SG39 | | D 1 |
| PAC | Package | M 1 |
| -QTY | Quantity | 01 |
| -SG42 | | D 1 |
| -NAD | Name and address | M 1 |
| -SG54 | | D100 |
| SCC | Scheduling conditions | M 1 |
| -SG55 | | R 1 |
| QTY | Quantity | M 1 |
| - DTM | Date/time/period | D 1 |
| UNS | Section control | M 1 |
| UNT | Message trailer | M 1 |
| | | |

BRANCHING DIAGRAM

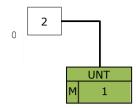


EDIFICE QUOTES D.10A EDQT10 Based on UN/ED D.10A S4-D.10A QUOTES

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SEGMENT DESCRIPTION

| Message header | | | | | |
|--|--|--|--|--|--|
| A service segment heading, and uniquely identifying the message. M1 | | | | | |
| Beginning of message | | | | | |
| A segment uniquely identifying the message by means of its coded name, number and function. M1 | | | | | |
| Date/time/period | | | | | |
| A segment specifying the date of creation of the message and, other dates relevant to the whole message. M8 | | | | | |
| Additional information | | | | | |
| A segment indicating that special conditions due to the origin, fiscal or commercial factors are applicable. A 1 $$ | | | | | |
| Free text | | | | | |
| A segment providing free form or coded text information, applicable to the whole message. 05 | | | | | |
| RFF-DTM | | | | | |
| A group of segments referencing documents and their dates, relating to the whole message. | | | | | |
| D2 This segment group should be used where a contract number and/or a previously assigned supplier quote number needs to be sent. | | | | | |
| Defense | | | | | |
| Reference | | | | | |
| A segment specifying a document reference number. M1 | | | | | |
| Date/time/period | | | | | |
| A segment specifying the date of the reference document. O 1 | | | | | |
| CUX | | | | | |
| A group of segments specifying the currencies for all prices, valid for the whole message. | | | | | |
| D4 There must be at least one segment group for each price type stated (buyer/competitor buy and/or resale prices), if prices are sent in the message. | | | | | |
| Currencies | | | | | |
| A segment specifying a buyer's or competitor's currency. M1 | | | | | |
| TOD-LOC | | | | | |
| A group of segments indicating the terms of delivery to be quoted in response to this request. | | | | | |
| A group of segments indicating the terms of delivery to be quoted in response to this request. O2 To be used only if it is necessary to be specific about terms of delivery and the relevant location points. The LOC segment is only used if the terms of delivery ('F' & 'C') require a named location/place. | | | | | |
| Terms of delivery or transport | | | | | |
| A segment specifying the terms of delivery to be used. | | | | | |
| M1 | | | | | |
| | | | | | |

Function: A segment identifying a location or place required for the terms of delivery.

| Usage: | D1 |
|-----------|---|
| SG11 | NAD |
| Function: | A group of segments identifying the parties involved and their associated information, relevant to the whole message. |
| Usage: | R4 |
| Notes: | EDIFICE requires that this segment group be used at least once to identify the sender of the document (buyer). |
| | This segment group may also be used to identify the recipient of the request for quotation (seller). |
| | For ship & debit and for back-to-back quotation requests, EDIFICE requires the actual purchaser's customer |
| | to be identified using this segment group. |

NAD Name and address

Function: A segment identifying the function and coded identification, name and address of a party involved.Usage: M1

SG27 LIN-PIA-IMD-QTY-PCD-FTX-SG31-SG32-SG39-SG42-SG54

A group of segments providing details of the individual line items i.e. products for which a quotation is Function: being requested. M..200000 Usage: Notes: On a re-issue request for quote, only the LIN and RFF segments need be sent if DE 1229 = '4' (No action). On a cancellation of a request for quote, only one 'dummy' LIN segment with DE 1229 = '2' need be sent. The IMD segment is used to provide an additional description of the primary reference. It may also be used for items that can not be identified by a code or article number. The QTY segment is required on the first issue of a request for quote line (BGM Message Function Code = '9'). There will be instances within a price & delivery request for guotation where the quantity associated with the price will be different to the quantity associated with the delivery and vice versa. The PCD segment may be used to provide the required profit percentage and is only expected to be relevant in a supplier/distributor relationship. SG31 is only required when a price or price and delivery quote is requested. The segment group should be repeated for each price type which pertains to the quote request. Up to four occurrences are envisaged: - buyer's requested buy price - buyer's target resale price - competitor's quoted buy price - competitor's quoted resale price SG32 may be used to indicate the buyer's request for quote line number. It may also be used to specify a 'design win' registration number and/or a business status indicator. SG39 may be used where alternative packaging methods are agreed between trading partners. SG42 should be sent if the buyer agrees to indicate to the provider of a quotation the source of a competitor price which has been provided in a PRI segment associated with this line item. SG54 is not required if DE 1001 in the BGM segment = 'E01', 'E04', 'E06' or 'E08'. LIN Line item Function: A segment identifying a line item by its item number, and agreed to be the primary reference number between the buyer and seller. The segment also carries a sequence number assigned to the line item within the message, and the action taken. Usage: M 1 PIA Additional product id Function: A segment providing additional identification for the line item. Usage: Α...3 IMD Item description Function: A segment specifying ship to stock or ship to line quality and/or an additional description in clear or coded

form, for the line item. Usage: D..2

QTY Quantity

Function:A segment specifying the total quantity for the line item for which a quotation is being requestedUsage:D..2

PCD Percentage details

FTX Free text

Function: A segment providing free form or coded text information for the line item. Usage: 0..5

SG31 PRI-RNG-DTM

Function: A group of segments specifying pricing and range information for the line item. Usage: D..4 Notes:

PRI Price details

Function: A segment specifying the line item price and the qualifying information. Usage: M1

RNG Range details

Function: A segment specifying the line item range Usage: D1

DTM Date/time/period

| Function: | A segment specifying the date applying to the range. |
|-----------|--|
| | D4 |

SG32 RFF

 Function:
 A group of segments specifying references for the line item.

 Usage:
 D..3

 Notes:
 The individual line items for which a quotation is requested should be identified unambiguously in the REQOTE message by sending the buyer's request for quote line number in a RFF segment associated with each item line. Any other means of identification, or a decision that such identification is not required, must be agreed by both trading partners concerned and documented in the Trading Partner Agreement.

RFF Reference

Function: A segment specifying a line item reference number.

Usage: M1

 SG39
 PAC-QTY

 Function:
 A group of segments specifying product packaging information for the line item.

 Usage:
 D 1

 Notes:
 This segment group may be used where alternative packaging methods are agreed between the trading partners.

PAC Package

Function: A segment specifying the product package type. Usage: M1

QTY Quantity Function: A segment specifying the number of products contained in the package type. Usage: O1

SG42 NAD

Function: A group of segments identifying the parties involved and their associated information, relevant to the line item.
 Usage: D1

Notes:

NAD Name and address

Function: A segment identifying the function and coded identification, name and address of the competitor involved. Usage: M1

SG54 SCC-SG55

Function: A group of segments specifying firm delivery dates and the quantities scheduled for the line item, associated with a request for delivery quotation or a request for price and delivery quotation.
 Usage: D..100
 Notes: If a quotation is being requested for a delivery, the buyer has the option of providing a required delivery date or of requesting the supplier to offer the best delivery terms available. If the latter is the case then an associated DTM segment would not be required within SG55.

SCC Scheduling conditions

Function: A segment specifying a firm delivery. Usage: M1

SG55 QTY-DTM

Function: A group of segments specifying the delivery dates and the quantities scheduled. Usage: R 1 Notes:

| QTY | Quantity |
|-----------|--|
| Function: | A segment specifying a quantity. |
| Usage: | M1 |
| DTM | Date/time/period |
| Function: | A segment specifying the corresponding date of the quantity. |
| Usage: | D 1 |
| UNS | Section control |
| Function: | A service segment separating the detail and summary section. |
| Usage: | M1 |

UNT Message trailer

Function:A service segment ending, and providing information for checking the completeness of a message.Usage:M1

SEGMENT DETAILS

UNH Message header

UNH

A service segment heading, and uniquely identifying the message. Function: Μ1

Usage : Notes : Refer to EDIFICE utilisation of the UN/EDIFACT service segments, Issue EDSS10

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|------------|--------|--|--------|---|
| 0062 | an14 | М | MESSAGE REFERENCE NUMBER | М | |
| S009 | | М | MESSAGE IDENTIFIER | М | |
| 0065 | an6 | М | Message type | М | REQOTE = Request for quote message |
| | | | | | A code to identify the request for quote message. |
| | an3 | М | Message version number | М | D = Draft version/UN/EDIFACT Directory |
| | an3 | М | Message release number | М | 10A = Release 2010 - A |
| | an3 | М | Controlling agency, coded | М | UN = UN/CEFACT |
| 0057 | an6 | С | Association assigned code | R | EDRQ10 = Request for quote Issue EDRQ10 |
| | an6 | С | Code list directory version number | Ν | |
| 0113 | an6 | С | Message type sub-function | Ν | |
| | | ~ | identification | | |
| | an35 | С | | N | |
| S010 | - | С | STATUS OF THE TRANSFER | N | |
| 0070 | | M | Sequence of transfers | N | |
| 0073 | al | С | First and last transfer | N | |
| S016 | | С | MESSAGE SUBSET IDENTIFICATION | N | |
| | an14 | M | Message subset identification | N | |
| | an3 an3 | C C | Message subset version number | N N | |
| | an3 | C | Message subset release number Controlling agency, coded | N | |
| | an | c | 5 5 77 | N | |
| S017 | | C | MESSAGE IMPLEMENTATION GUIDELINE IDENTIFICATION | | |
| 0121 | an14 | м | Message implementation guideline | Ν | |
| 0121 | an14 | 1.1 | identification | IN | |
| 0122 | an3 | С | Message implementation guideline version number | Ν | |
| 0124 | an3 | С | Message implementation guideline | Ν | |
| 0124 | an | C | release number | IN | |
| 0051 | an3 | С | Controlling agency, coded | Ν | |
| S018 | | C | SCENARIO IDENTIFICATION | Ν | |
| | an14 | м | Scenario identification | Ν | |
| - | an3 | C | Scenario version number | N | |
| | an3 | č | Scenario release number | N | |
| 0051 | an3 | C | Controlling agency, coded | Ν | |



BGM Beginning of message

Function: A segment uniquely identifying the message by means of its coded name, number and function.
Usage : M1
Notes :

| C002 1001 an3 | C C | DOCUMENT/MESSAGE NAME Document name code | R R | 360 = Request for price quote Replaces EDIFICE code E01=Request for price quote |
|----------------------------------|-------------|--|-------------|---|
| 1131 an17 3055 an 3 | | Code list identification code | NN | 438 = Request for price quote, ship and debit Replaces EDIFICE code E08=Request for ship and debit price quote 439 = Request for price and delivery quote, ship and debit Replaces EDIFICE code E09=Request for ship and debit price and delivery quote 442 = Request for delivery quote Replaces EDIFICE code E02=Request for delivery quote 443 = Request for price and delivery quote Replaces EDIFICE code E03=Request for price and delivery quote 444 = Request for contract price quote Replaces EDIFICE code E04=Request for contract price quote 445 = Request for contract price and delivery quote 446 = Request for price quote, specified end- customer Replaces EDIFICE code E05=Request for back to back price quote E07 = Request for back to back price and delivery quote (*) Request for price and delivery quote, specified end-customer (*) EDIFICE code |
| 3055 an3 1000 an35 C106 | C C C | Code list responsible agency code Document name DOCUMENT/MESSAGE IDENTIFICATION | N N R | |
| 1004 an70 | С | Document identifier | R | Buyer's Request for quote number which must be unique unless DE 1225 is equal to '6'; then the combined contents of DE 1004 and DE 1225 must be unique. |
| 1056 an9 1060 an6 1225 an3 | C C C | Version identifier Revision identifier MESSAGE FUNCTION CODE | N R | 1 = Cancellation Cancel quote request; if used, only one 'dummy' LIN segment need be sent 6 = Confirmation Used by ship & debit upon confirmation of end customer booking 9 = Original Original quote request 18 = Reissue Re-issue quote request; a request for better terms |



DTM Date/time/period

Function: A segment specifying the date of creation of the message and, other dates relevant to the whole message. Usage : Notes : M..8

At least one DTM segment must be present, specifying the document creation date.

| Ref. Rep. | | Name | | EDIFICE Utilisation |
|-----------------------|--------|---|--------|---|
| C507 2005 an3 | M M | DATE/TIME/PERIOD Date or time or period function code qualifier | MM | 36 = Expiry date Validity end date of quote requested by the buyer 37 = Ship not before date/time Supplier to buyer or buyer to end customer in cases of ship & debit 38 = Ship not later than date/time Supplier to buyer or buyer to end customer in cases of ship & debit 137 = Document issue date time Date when the document is created 157 = Validity start date Validity start date of quote requested by the buyer |
| 2380 an35 2379 an3 | C C | Date or time or period text Date or time or period format code | R R | 194 = Start date/time Start date of buyer placing order on supplier 206 = End date/time End date of buyer placing order on supplier 317 = Reply date The date by which the recipient must respond 102 = CCYYMMDD 203 = CCYYMMDDHHMM 205 = CCYYMMDDHHMMZHHMM Replaces EDIFICE code X03=CCYYMMDDHHMMZZZZ 303 = CCYYMMDDHHMMZZZ 304 = CCYYMMDDHHMMSSZZZ ZZZ = Time zone 304 = CCYYMMDDHHMMSSZZZ |

ALI Additional information

Function: A segment indicating that special conditions due to the origin, fiscal or commercial factors are applicable.
Usage : A 1
Notes : EDIFICE advises that the commercial reason for the quote request be specified in this segment. Where

Notes : EDIFICE advises that the commercial reason for the quote request be specified in this segment. Where commercial requirements dictate there may be instances, where more than one DE 4183 are sent depending on the value of the data held in the first occurrence of DE 4183.

| Def | Dam | News | 1 | |
|------|------------|--|------------------|--|
| Ref. | Rep. | Name | | EDIFICE Utilisation |
| 9213 | an3 | C COUNTRY OF ORIGIN IDENTIFIER C DUTY REGIME TYPE CODE C SPECIAL CONDITION CODE | N N R | <pre>(*) EDIFICE code E78 = Costings (*) Replaces EDIFICE code 178 E79 = Tender (*) Replaces EDIFICE code 179 E80 = Mixed (*) Replaces EDIFICE code 180 E81 = Design win (*) Replaces EDIFICE code 181 E82 = Order to place (*) Replaces EDIFICE code 182 E83 = To be advised (*) Replaces EDIFICE code 183 E84 = Turns (*) Replaces EDIFICE code 184 E85 = Promotion (*) Replaces EDIFICE code 185 E86 = No design win registered (*) Replaces EDIFICE code 186 E87 = Backlog protection (*) Replaces EDIFICE code 187 E88 = Kit (*) Replaces EDIFICE code 188 E89 = Demonstration equipment (*) Replaces EDIFICE code 189 E90 = Volume (*) Replaces EDIFICE code 190 E91 = Estimated annual quantity (*)</pre> |
| 4183 | an3 an3 | C SPECIAL CONDITION CODE C SPECIAL CONDITION CODE C SPECIAL CONDITION CODE C SPECIAL CONDITION CODE | D D D D | Replaces EDIFICE code 191 As for first DE 4183 As for first DE 4183 As for first DE 4183 As for first DE 4183 As for first DE 4183 |

FTX Free text

Function: A segment providing free form or coded text information, applicable to the whole message.

Usage : 0..5 Notes : EDIF

otes : EDIFICE recommends not to use FTX segments.

Where possible, use CO C107 rather than CO C108.

| Ref. Rep. | | Name | | EDIFICE Utilisation |
|--|--------|---|---------------|--|
| 4451 an3 4453 an3 | M C | TEXT SUBJECT CODE QUALIFIER FREE TEXT FUNCTION CODE | M A | GEN = Entire transaction set Text for subsequent use The occurrence of this text does not affect message processing. Text for immediate use Text must be read before processing the message. |
| C107 4441 an17 1131 an17 3055 an3 C108 4440 an512 4440 an512 4440 an512 4440 an512 4440 an512 3453 an3 4447 an3 | | Code list identification code Code list responsible agency code TEXT LITERAL Free text Free text Free text Free text Free text LANGUAGE NAME CODE | ZZOOOOZZZOOZZ | incooge. |

FTX

SG1 RFF-DTM

RFF Reference

Function: A segment specifying a document reference number. Usage : M1 Notes :

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|------|---|--------------------------|---|---|
| C506 | | М | REFERENCE | М | |
| 1153 | an3 | Μ | Reference code qualifier | М | CT = Contract number |
| | | | | | PR = Price quote number Supplier's quote number |
| 1154 | an70 | С | Reference identifier | R | |
| 1156 | an6 | С | Document line identifier | Ν | |
| 1056 | an9 | С | Version identifier | Ν | |
| 1060 | an6 | С | Revision identifier | Ν | |



SG1 RFF-DTM

DTM Date/time/period

Function: A segment specifying the date of the reference document. Usage : O1 Notes :

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|------|---|---|---|--------------------------------|
| C507 | | | DATE/TIME/PERIOD | М | |
| 2005 | an3 | Μ | Date or time or period function code qualifier | М | 171 = Reference date/time |
| 2380 | an35 | С | Date or time or period text | R | |
| 2379 | an3 | С | Date or time or period format code | R | 102 = CCYYMMDD |
| | | | | | 203 = CCYYMMDDHHMM |
| | | | | | 205 = CCYYMMDDHHMMZHHMM |
| | | | | | Replaces EDIFICE code |
| | | | | | X03=CCYYMMDDHHMMZZZZZ |
| | | | | | 303 = CCYYMMDDHHMMZZZ |
| | | | | | ZZZ = Time zone |
| | | | | | 304 = CCYYMMDDHHMMSSZZZ |
| | | | | | ZZZ = Time zone |



SG4 CUX

CUX Currencies

Function: A segment specifying a buyer's or competitor's currency. Μ1

Usage : Notes :

This segment may be used to specify up to two price type currencies. i.e. buyer/competitor buy and/or resale prices.

| Ref. | Rep. | Name | | | EDIFICE Utilisation |
|------|------|------|-------------------------------|---|---|
| C504 | | С | CURRENCY DETAILS | R | |
| 6347 | an3 | Μ | Currency usage code qualifier | Μ | 19 = Competitor's currency (*) (*) EDIFICE code |
| 6345 | an3 | С | Currency identification code | R | Use ISO 4217, 3 alpha code |
| 6343 | an3 | С | Currency type code qualifier | R | 3 = Home currency Buyer's currency |
| 6348 | n4 | С | Currency rate | Ν | , , |
| C504 | | С | CURRENCY DETAILS | Ν | |
| 6347 | an3 | Μ | Currency usage code qualifier | Ν | |
| 6345 | an3 | С | Currency identification code | Ν | |
| 6343 | an3 | С | Currency type code qualifier | Ν | |
| 6348 | n4 | С | Currency rate | Ν | |
| 5402 | n12 | С | CURRENCY EXCHANGE RATE | Ν | |
| 6341 | an3 | С | EXCHANGE RATE CURRENCY | Ν | |
| | | | MARKET IDENTIFIER | | |

SG6 TOD-LOC

TOD Terms of delivery or transport

Function: A segment specifying the terms of delivery to be used. Usage : M1

| Notes | : |
|-------|---|
| | |

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|--------------|---------------------|-------------|---|-------------|---|
| 4055 | an3 | С | DELIVERY OR TRANSPORT TERMS FUNCTION CODE | R | 1 = Price condition 3 = Price and despatch condition 6 = Delivery condition |
| 4215 | an3 | С | TRANSPORT CHARGES PAYMENT METHOD CODE | Ν | |
| C100 4053 | an3 | CC | TERMS OF DELIVERY OR TRANSPORT Delivery or transport terms description code | R | Incoterms code list: Group E - Departure EXW = Ex Works (named place) Group F - Main carriage unpaid FAS = Free Along Ship (named port of shipment) FCA = Free Carrier (named place) FOB = Free On Board (named port of shipment) Group C - Main carriage paid CFR = Cost and Freight CIF = Cost, Insurance, Freight (named port of destination) CIP = Carriage and Insurance Paid to (named place of destination) CPT = Carriage Paid To (named place of destination) Group D - Arrival DAF = Delivered At frontier (named place of destination) DDP = Delivered Duty Paid (named place of destination) DEQ = Delivered Ex Quay (Duty paid) (named port of destination) DES = Delivered Ex Ship (named port of destination) If not applicable, use code from another appropriate code set in DE 4053 in combination with DE 1131/3055. |
| 3055 | an17 an3 an70 | C C C | Code list identification code Code list responsible agency code Delivery or transport terms | D D N | |
| 4052 | an70 | С | description Delivery or transport terms description | Ν | |



SG6 TOD-LOC

LOC Place/location identification

Function: A segment identifying a location or place required for the terms of delivery. Usage : D 1 Notes :

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|-------|---|--|---|---|
| 3227 | an3 | Μ | LOCATION FUNCTION CODE QUALIFIER | М | 1 = Place of terms of delivery |
| C517 | | С | LOCATION IDENTIFICATION | R | |
| 3225 | an35 | С | Location identifier | R | Use UN/ECE Recommendation no.16, UNLOCODE. If not applicable, use codes from another appropriate code set in combination with DE 1131/3055. |
| 1131 | an17 | С | Code list identification code | D | |
| 3055 | an3 | С | Code list responsible agency code | D | 3 = IATA (International Air Transport Association) |
| | | | | | 91 = Assigned by seller or seller's agent |
| | | | | | 92 = Assigned by buyer or buyer's agent |
| 3224 | an256 | С | Location name | Ν | |
| C519 | | С | RELATED LOCATION ONE IDENTIFICATION | N | |
| 3223 | an35 | С | First related location identifier | Ν | |
| 1131 | an17 | С | Code list identification code | Ν | |
| 3055 | an3 | С | Code list responsible agency code | Ν | |
| 3222 | an70 | С | First related location name | Ν | |
| C553 | | С | RELATED LOCATION TWO IDENTIFICATION | N | |
| 3233 | an35 | С | Second related location identifier | Ν | |
| 1131 | an17 | C | Code list identification code | Ν | |
| 3055 | an3 | С | Code list responsible agency code | Ν | |
| 3232 | an70 | С | Second related location name | Ν | |
| 5479 | an3 | С | RELATION CODE | Ν | |

NAD

SG11 NAD

NAD Name and address

Function:

A segment identifying the function and coded identification, name and address of a party involved. Usage : Notes : Μ1

It is advised that the party identification CO C082 be used. When CO C082 cannot be used it is recommended to use the structured name and address CO C080 through DE 3207 rather than the unstructured one CO C058.

| Ref. Rep. | | Name | | EDIFICE Utilisation |
|--|------------------|--|--------------------------------------|--|
| 3035 an3 | Μ | PARTY FUNCTION CODE QUALIFIER | M | BY = Buyer It is to be assumed that delivery will be made to the buyer's address, unless a delivery party is specified. DP = Delivery party PC = Actual purchaser's customer End customer SE = Seller |
| C082 3039 an35 1131 an17 3055 an3 | C M C C | PARTY IDENTIFICATION DETAILS Party identifier Code list identification code Code list responsible agency code | A M R | Code identifying the party 9 = GS1 16 = US, D&B (Dun & Bradstreet Corporation) 91 = Assigned by seller or seller's agent 92 = Assigned by buyer or buyer's agent |
| C058 3124 an35 3124 an35 3124 an35 3124 an35 3124 an35 C080 3036 an70 3036 an70 3036 an70 3036 an70 3036 an70 3036 an70 3036 an3 C059 3042 an35 | | NAME AND ADDRESS Name and address description Name and address description Name and address description Name and address description PARTY NAME Party NAME Party name Party name Party name Party name Party name Party name Party name STREET Street and number or post office box identifier | D M O O O O D M O O O O N D M | |
| 3042 an35 3042 an35 | C C | Street and number or post office box identifier Street and number or post office | 0 0 | |
| 3042 an35 | С | box identifier Street and number or post office box identifier | 0 | |
| 3164 an35 C819 3229 an9 1131 an17 3055 an3 3228 an70 3251 an17 3207 an3 | | CITY NAME COUNTRY SUBDIVISION DETAILS Country subdivision identifier Code list identification code Code list responsible agency code Country subdivision name POSTAL IDENTIFICATION CODE COUNTRY IDENTIFIER | D C D N N N D D | Use ISO 3166, 2 alpha code |

LIN Line item

Function: A segment identifying a line item by its item number, and agreed to be the primary reference number between the buyer and seller.

The segment also carries a sequence number assigned to the line item within the message, and the action taken. : M1

Usage : Notes :

| Ref. Rep |). | Name | | EDIFICE Utilisation |
|--|------|--|------------------|---|
| 1082 an | .6 C | LINE ITEM IDENTIFIER | R | It is required to assign a number to the line items within a message. The number is assigned by the sender of the message. The first line item within a message will be numbered 1 and further line items will be incremented by 1 for each new line. |
| 1229 an | .3 C | ACTION CODE | R | 1 = Added To be used for an original quote request 2 = Deleted To be used when cancelling a request for quote 4 = No action |
| C212 7140 an 7143 an | | Item identifier | A R R | May be used on a re-issued request for quote. It may also be used for ship & debit confirmation. In this case, it should be supported by a business status indicator in an associated RFF segment. 90 = Reissued To be used on a re-issued request for quote Primary reference BP = Buyer's part number EN = International Article Numbering Association (EAN) MF = Manufacturer's (producer's) article number SRV = EAN.UCC Global Trade Item Number SSS = Distributor's article identifier Replaces EDIFACT code DI=Distributor's part |
| 1131 an 3055 an | | Code list identification code Code list responsible agency code | N R | umber UP = UPC (Universal product code) VP = Vendor's (seller's) part number 9 = GS1 89 = Assigned by distributor 90 = Assigned by manufacturer 91 = Assigned by seller or seller's agent 92 = Assigned by buyer or buyer's agent 113 = GS1 US |
| C829 5495 an 1082 an 1222 n2 7083 an | 6 C | CONFIGURATION LEVEL NUMBER | N N N N | |

PIA Additional product id

Function: A segment providing additional identification for the line item.

Usage : A ...3 Notes : The S

bites : The 5 internal repetitions of CO C212 may be used, but EDIFICE recommends to only use the first occurrence.

| Ref. R | ep. | | Name | | EDIFICE Utilisation |
|--|------------------|------------------|--|-----------------------|--|
| 4347 ar | า3 | Μ | PRODUCT IDENTIFIER CODE QUALIFIER | М | 1 = Additional identification |
| C212 7140 ar | | M C | ITEM NUMBER IDENTIFICATION Item identifier | M R | |
| 7143 ar | | C | Item type identification code | R | AA = Product version number Number assigned by manufacturer or seller to identify the release of a product BP = Buyer's part number CL = Colour number DR = Drawing revision number DW = Drawing EC = Engineering change level EN = International Article Numbering Association (EAN) MF = Manufacturer's (producer's) article number SRV = EAN.UCC Global Trade Item Number SSS = Distributor's article identifier Replaces EDIFACT code DI=Distributor's part number UP = UPC (Universal product code) |
| 1131 ar 3055 ar | | C C | Code list identification code Code list responsible agency code | N R | VP = Vendor's (seller's) part number 9 = GS1 89 = Assigned by distributor 90 = Assigned by manufacturer 91 = Assigned by seller or seller's agent 92 = Assigned by buyer or buyer's agent 113 = GS1 US |
| C212 7140 ar 7143 ar 1131 ar | า35 า3 | C C C C | ITEM NUMBER IDENTIFICATION Item identifier Item type identification code Code list identification code | O R R N | As for first CO C212 |
| 3055 ar | า3 | C | Code list responsible agency code | R | |
| C212 7140 ar 7143 ar 1131 ar 3055 ar | 135 13 117 | | ITEM NUMBER IDENTIFICATION Item identifier Item type identification code Code list identification code Code list responsible agency code | O R R N R | As for first CO C212 |
| C212 7140 ar | n35 | C C | ITEM NUMBER IDENTIFICATION Item identifier | O R | As for first CO C212 |
| 7143 ar 1131 ar 3055 ar | า17 า3 | C C C | Item type identification code Code list identification code Code list responsible agency code | R N R | A. fau fact CO (212) |
| C212 7140 ar 7143 ar 1131 ar | า35 า3 | C C C C | ITEM NUMBER IDENTIFICATION Item identifier Item type identification code Code list identification code | O R R N | As for first CO C212 |
| 3055 ar | า3 | C | Code list responsible agency code | R | |

IMD Item description

Function: A segment specifying ship to stock or ship to line quality and/or an additional description in clear or coded form, for the line item.
 Usage : D..2

Notes :

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|-------------|--------|--|--------|--|
| 7077 | an3 | С | DESCRIPTION FORMAT CODE | D | C = Code (from industry code list) |
| C272 | | С | ITEM CHARACTERISTIC | С | F = Free-form |
| 7081 | an3 | Ĉ | Item characteristic code | 0 | 3 = Ship to stock |
| | | ~ | | | 26 = Ship to line |
| - | an17 an3 | C C | Code list identification code Code list responsible agency code | N N | |
| C273 | an5 | | ITEM DESCRIPTION | | Use DE 7009 for a coded description. If no code is |
| 0275 | | C | | | available use DE 7008 instead. |
| 7009 | an17 | С | Item description code | Α | |
| 1131 | an17 | С | Code list identification code | Ν | |
| 3055 | an3 | С | Code list responsible agency code | Ν | |
| 7008 | an256 | С | Item description | D | |
| 7008 | an256 | С | Item description | 0 | |
| 3453 | an3 | С | Language name code | Ν | |
| 7383 | an3 | С | SURFACE OR LAYER CODE | Ν | |



QTY Quantity

Function: A segment specifying the total quantity for the line item for which a quotation is being requested Usage : Notes : D..2

The measure unit qualifier used in DE 6411 applies to all the underlying QTY segments.

| Ref. Rep. | Name | EDIFICE Utilisation |
|-----------------------|--|--|
| C186 6063 an3 | M QUANTITY DETAILS M Quantity type code qualifier | M M M E67 = Requested quantity (*) Replaces EDIFICE code 467 E68 = Requested delivery quantity (*) To be used only if delivery quantity is different to price quantity Replaces EDIFICE code 468 E69 = Requested price quantity (*) To be used only if price quantity is different to delivery quantity Replaces EDIFICE code 469 (*) EDIFICE code |
| 6060 an35 6411 an8 | M Quantity C Measurement unit code | M Total line quantity R CLT = centilitre CMT = centimetre EA = each GRM = gram H87 = piece KGM = kilogram KMT = kilometre LTR = litre MGM = milligram MMT = millimetre MTK = square metre MTQ = cubic metre MTQ = cubic metre MTR = metre PCE = piece (*) EDIFICE Code 'PCE' is widely adopted by membership and preferred over the EDIFACT code 'H87' (*) EDIFICE code Other codes should be previously agreed between trading partners. |

PCD Percentage details

Function: A segment specifying the required profit percentage for the line item. Usage : D 1 Notes :

| Ref. | Rep. | Name | | EDIFICE Utilisation | | |
|------|------|------|--------------------------------------|---------------------|----------------------|--|
| C501 | | М | PERCENTAGE DETAILS | М | | |
| 5245 | an3 | Μ | Percentage type code qualifier | М | 5 = Entry percentage | |
| 5482 | n10 | С | Percentage | R | Percentage value | |
| 5249 | an3 | С | Percentage basis identification code | Ν | | |
| 1131 | an17 | С | Code list identification code | Ν | | |
| 3055 | an3 | С | Code list responsible agency code | Ν | | |
| 4405 | an3 | С | STATUS DESCRIPTION CODE | Ν | | |

FTX Free text

Function:A segment providing free form or coded text information for the line item.Usage :0..5Notes :EDIFICE recommends not to use FTX segments.
Where possible, use CO C107 rather than CO C108.

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|-------|---|-----------------------------------|---|--|
| 4451 | an3 | М | TEXT SUBJECT CODE QUALIFIER | М | LIN = Line item |
| 4453 | an3 | С | FREE TEXT FUNCTION CODE | A | 1 = Text for subsequent use The occurrence of this text does not affect message processing 3 = Text for immediate use Text must be read before processing the message |
| C107 | | С | TEXT REFERENCE | Ν | |
| 4441 | an17 | М | Free text description code | М | |
| 1131 | an17 | С | Code list identification code | Ν | |
| 3055 | an3 | С | Code list responsible agency code | Ν | |
| C108 | | С | TEXT LITERAL | D | |
| 4440 | an512 | Μ | Free text | М | |
| 4440 | an512 | С | Free text | 0 | |
| 4440 | an512 | С | Free text | 0 | |
| 4440 | an512 | С | Free text | 0 | |
| 4440 | an512 | С | Free text | 0 | |
| 3453 | an3 | С | LANGUAGE NAME CODE | Ν | |
| 4447 | an3 | С | FREE TEXT FORMAT CODE | Ν | |



SG31 PRI-RNG-DTM

PRI Price details

Function: A segment specifying the line item price and the qualifying information. Usage : M1 Notes :

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|--|---|---|--|-------------|---|
| C509 5125 5118 5375 5387 5387 5284 | Rep. an3 n15 an3 an3 n9 an8 | | | R M R R R R | AAA = Calculation net BY = Buyer (*) CO = Competitor (*) (*) EDIFICE code CLT = centilitre CMT = centimetre EA = each GRM = gram H87 = piece KGM = kilogram KMT = kilometre LTR = litre MGM = milligram MMT = millimetre MTK = square metre MTK = square metre MTK = square metre MTR = metre PCE = piece (*) EDIFICE Code 'PCE' is widely adopted by membership and preferred over the EDIFACT code 'H87' |
| 5213 | an3 | С | SUB-LINE ITEM PRICE CHANGE OPERATION CODE | N | (*) EDIFICE code Other codes should be previously agreed between trading partners. |

SG31 PRI-RNG-DTM

RNG Range details

Function: A segment specifying the line item range

Usage : D1 Notes : This

tes : This segment is only used when the request for quote is related to a contract, i.e. BGM , DE 1001 = '304 Request for contract price quote' or '305 Request for contract price & delivery quote'

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|------|---|---------------------------|--------|---|
| 6167 | an3 | | RANGE TYPE CODE QUALIFIER | M R | 4 = Quantity range |
| C280 | | С | RANGE | ĸ | |
| 6411 | an8 | М | Measurement unit code | М | H87 = piece |
| | | | | | PCE = Piece (*) EDIFICE Code 'PCE' is widely adopted by membership and preferred over the EDIFACT code 'H87' (*) EDIFICE code |
| 6162 | n18 | С | Range minimum quantity | R | Range minimum |
| 6152 | n18 | С | Range maximum quantity | R | Range maximum |

SG31 PRI-RNG-DTM

DTM Date/time/period

Function: A segment specifying the date applying to the range.

Usage : D..4 Notes : This

This segment is only used when the request for quote is related to a contract, i.e. BGM , DE 1001 = '304
 Request for contract price quote' or '305 Request for contract price & delivery quote'

| Ref. R | Rep. | Name | | EDIFICE Utilisation |
|---------|---------------|--|--------|---|
| C507 | М | DATE/TIME/PERIOD | М | |
| 2005 ai | in3 M | Date or time or period function code qualifier | М | 37 = Ship not before date/time 38 = Ship not later than date/time 194 = Start date/time 206 = End date/time |
| | n35 C n3 C | • | R R | Date 102 = CCYYMMDD 203 = CCYYMMDDHHMM 205 = CCYYMMDDHHMMZHHMM Replaces EDIFICE code X03=CCYYMMDDHHMMZZZZ ZZZ = Time zone 304 = CCYYMMDDHHMMSSZZZ ZZZ = Time zone |

SG32 RFF

RFF Reference

Function: A segment specifying a line item reference number.

Usage : M1

Notes : If DE 1229 = '4' (No action) in the LIN segment and DE 1225 in the BGM segment = '6' (Confirmation), then an RFF segment (SG32) containing a business status indicator must be sent.

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|------|---|--------------------------|---|--|
| C506 | | М | REFERENCE | М | |
| 1153 | an3 | М | Reference code qualifier | М | BSS = Business status indicator (*) |
| | | | | | DW = Design win (*) |
| | | | | | LI = Document line identifier |
| | | | | | (*) EDIFICE code |
| 1154 | an70 | С | Reference identifier | D | |
| | | | | | 'BSS' then the contents of DE 1154 are to be agreed |
| | | | | | between the trading partners, e.g. 'WON' = Business |
| 4456 | ~ | ~ | | _ | won,'LOST' = Business lost. |
| 1156 | an6 | С | Document line identifier | D | Must contain the buyer's item line number if DE 1153 = 'LI' |
| 1056 | an9 | С | Version identifier | Ν | |
| 1060 | an6 | С | Revision identifier | Ν | |

SG39 PAC-QTY

PAC Package

Function: A segment specifying the product package type. Usage : M1 Notes :

| Ref. Rep. | Name | EDIFICE Utilisation |
|--|---|---|
| Ref. Rep. 7224 n8 C531 7075 an3 7233 an3 7073 an3 C202 7065 an17 | Name C PACKAGE QUANTITY C PACKAGING DETAILS C Packaging level code C Packaging related description code C Packaging terms and conditions code C PACKAGE TYPE C Package type description code | N R BA = Barrel BB = Bobbin BE = Bundle BG = Bag BQ = Bottle, protected cylindrical BV = Bottle, protected bulbous BX = Box CG = Cage CN = Container, not otherwise specified as transport equipment CR = Crate CS = Case CT = Carton CX = Can, cylindrical DR = Drum |
| 1131 an17 3055 an3 7064 an35 C402 7077 an3 7064 an35 7143 an3 7064 an35 7143 an3 C532 8395 an3 8393 an3 | C Code list identification code C Code list responsible agency code Type of packages C PACKAGE TYPE IDENTIFICATION M Description format code M Type of packages C Item type identification code C Type of packages C Item type identification code C Type of packages C Item type identification code C Type of packages C Item type identification code C RETURNABLE PACKAGE DETAILS C Returnable package freight payment responsibility code C Returnable package load contents code | <pre>EN = Envelope NE = Unpacked or unpackaged PC = Parcel PK = Package PU = Tray pack Replaces formerly defined Code TRY90 PX = Pallet RL = Reel Replaces formerly defined Code REL90 RO = Roll SW = Shrinkwrapped TN = Tin TU = Tube Other codes should be previously agreed between trading partners.</pre> N Only used if non-EDIFACT codes are defined in 7065 N N N N N N N N N N N N N N N N N N |



SG39 PAC-QTY

QTY Quantity

Function: A segment specifying the number of products contained in the package type.
 Usage : O1
 Notes :

| Ref. Rep. | | Name | | EDIFICE Utilisation |
|---|---|------|------------------|-------------------------------|
| C186 6063 an3 6060 an35 6411 an8 | М | | M M M N | 52 = Quantity per pack |

SG42 NAD

NAD Name and address

Function: A segment identifying the function and coded identification, name and address of the competitor involved.
Usage : M1
Notes : It is advised that the party identification CO C082 be used. When CO C082 cannot be used it is

Notes : It is advised that the party identification CO C082 be used. When CO C082 cannot be used it is recommended to use the structured name and address CO C080 through DE 3207 rather than the unstructured one CO C058.

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|-------|---|---|--------|---|
| 3035 | an3 | Μ | PARTY FUNCTION CODE QUALIFIER | Μ | CMP = Competitor (*) |
| | | | | | (*) EDIFICE code |
| C082 | | С | PARTY IDENTIFICATION DETAILS | А | |
| 3039 | an35 | М | Party identifier | М | Code identifying the party |
| 1131 | an17 | С | Code list identification code | Ν | |
| 3055 | an3 | С | Code list responsible agency code | R | 9 = GS1 |
| | | | | | 16 = US, D&B (Dun & Bradstreet Corporation) |
| | | | | | 91 = Assigned by seller or seller's agent |
| | | | | | 92 = Assigned by buyer or buyer's agent |
| C058 | | С | NAME AND ADDRESS | D | |
| 3124 | an35 | М | Name and address description | М | |
| 3124 | an35 | С | Name and address description | 0 | |
| 3124 | an35 | С | Name and address description | 0 | |
| - | an35 | С | Name and address description | 0 | |
| 3124 | an35 | С | Name and address description | 0 | |
| C080 | | С | PARTY NAME | D | |
| | an70 | Μ | Party name | М | |
| | an70 | С | Party name | 0 | |
| | an70 | C | Party name | 0 | |
| | an70 | С | Party name | 0 | |
| | an70 | C | Party name | 0 | |
| | an3 | С | Party name format code | N D | |
| C059 | | С | STREET | | |
| 3042 | an35 | Μ | Street and number or post office | М | |
| 2042 | an35 | c | box identifier | о | |
| 3042 | an35 | С | Street and number or post office box identifier | 0 | |
| 3042 | an35 | С | Street and number or post office | ο | |
| 5072 | annoo | C | box identifier | Ŭ | |
| 3042 | an35 | С | Street and number or post office | 0 | |
| | | - | box identifier | | |
| 3164 | an35 | С | CITY NAME | D | |
| C819 | | С | COUNTRY SUBDIVISION DETAILS | С | |
| 3229 | an9 | C | Country subdivision identifier | D | |
| 1131 | an17 | С | Code list identification code | Ν | |
| | an3 | С | Code list responsible agency code | Ν | |
| | an70 | С | Country subdivision name | Ν | |
| 3251 | an17 | С | POSTAL IDENTIFICATION CODE | D | |
| 3207 | an3 | С | COUNTRY IDENTIFIER | D | Use ISO 3166, 2 alpha code |



SG54 SCC-SG55

SCC Scheduling conditions

Function: A segment specifying a firm delivery. Usage : M1 Notes :

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|------|---|--|---|---------------------|
| 4017 | an3 | М | DELIVERY PLAN COMMITMENT LEVEL CODE | Μ | 1 = Firm |
| 4493 | an3 | С | DELIVERY INSTRUCTION CODE | Ν | |
| C329 | | С | PATTERN DESCRIPTION | Ν | |
| 2013 | an3 | С | Frequency code | Ν | |
| 2015 | an3 | С | Despatch pattern code | Ν | |
| 2017 | an3 | С | Despatch pattern timing code | Ν | |



SG55 QTY-DTM

| QTY | Quantity |
|---------------------------------|---|
| Function: Usage : Notes : | A segment specifying a quantity. M1 This segment is used to specify the breakdown of the total quotation request line quantity into its constituent delivery quantities (i.e. multiple drops). |

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|--------------|-------------|--------|--|--------|---|
| C186 6063 | an3 | M M | QUANTITY DETAILS Quantity type code qualifier | M M | E67 = Requested quantity (*) Replaces EDIFICE code 467 E68 = Requested delivery quantity (*) Replaces EDIFICE code 468 (*) EDIFICE code |
| | an35 an8 | M C | Quantity Measurement unit code | M N | |

SG55 QTY-DTM

D1

DTM Date/time/period

| Tunction. A segment specifying the corresponding date of the quantity. | Function: | A segment specifying the corresponding date of the quantity. | |
|--|-----------|--|--|
|--|-----------|--|--|

Usage :

Notes : If a quotation is being requested for a delivery, the buyer has the option of either supplying the required delivery date, or of requesting the supplier to offer the best delivery terms available. If the latter is the case then the associated DTM segment need not be sent.

| Ref. Rep. | Na | ame | | EDIFICE Utilisation |
|---|------------|---|------------------|---|
| C507 2005 an3 2380 an35 2379 an3 | M C C C | ATE/TIME/PERIOD Date or time or period function code qualifier Date or time or period text Date or time or period format code | M M R R | 2 = Delivery date/time, requested 102 = CCYYMMDD 203 = CCYYMMDDHHMM 205 = CCYYMMDDHHMMZHHMM Replaces EDIFICE code X03=CCYYMMDDHHMMZZZZ 303 = CCYYMMDDHHMMZZZ ZZZ = Time zone 304 = CCYYMMDDHHMMSSZZZ ZZZ = Time zone |

UNS Section control

Function: A service segment separating the detail and summary section. Usage : M1 Notes :

| Ref. | Rep. | Name | | EDIFICE Utilisation |
|------|------|--------------------------|---|--|
| 0081 | a1 | M SECTION IDENTIFICATION | М | S = Detail/summary section separation |



UNT Message trailer

Function: A service segment ending, and providing information for checking the completeness of a message. Usage : Notes : Μ1

Refer to EDIFICE utilisation of the UN/EDIFACT service segments, Issue EDSS10.

| Ref. | Rep. | | Name | | EDIFICE Utilisation |
|------|------|---|------------------------------------|---|---|
| 0074 | n10 | Μ | NUMBER OF SEGMENTS IN A MESSAGE | | Count of all segments in the message, UNH and UNT included. |
| 0062 | an14 | Μ | MESSAGE REFERENCE NUMBER | М | Must be the same reference number as in DE 0062 of the UNH segment of this message. |

EXAMPLES

EXAMPLE 1 REQUEST FOR PRICE QUOTATION

UNB+UNOW:4+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:10A:UN:EDRQ10 BGM+301+RF01+9' DTM+137:20100401:102' DTM+36:20100601:102' ALI+++185' CUX+16:GBP:3' NAD+BY+ELECTRONICS LTD::92' LIN+1+1+WIDGET:BP::92' PIA+1+XYZ:DR::92' IMD++3' OTY+467:1000:PCE' PRI+AAA:25.10:BY::1:PCE' RFF+LI::001' UNS+S' UNT+15+1' UNZ+1+66'

EXAMPLE 2 REQUEST FOR PRICE QUOTATION (RE-ISSUE)

UNB+UNOW:4+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REOOTE++1+X+1' UNH+1+REQOTE:D:10A:UN:EDRQ10' BGM+301+RFQ1A+18' DTM+137:20100403:102' DTM+36:20100601:102' ALI+++185' RFF+PR:Q001' CUX+16:GBP:3' NAD+BY+ELECTRONICS LTD::92' LIN+1+33+WIDGET:BP::92' PIA+1+XYZ:DR::92' IMD++3' QTY+467:1000:PCE' PRI+AAA:25.10:BY::1:PCE' PRI+AAA:25.20:CO::1:PCE' RFF+LI::001' NAD+CMP+BETTER BUY::92' UNS+S' UNT+18+1' UNZ+1+66

UNB+UNOW:4+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:10A:UN:EDRQ10' BGM+302+RFQ2+9' DTM+137:20100401:102' DTM+317:20100402:102' DTM+194:20100403:102' DTM+206:20100503:102' ALI+++182' CUX+16:GBP:3' NAD+BY+ELECTRONICS LTD::92' LIN+1+1+ITEM ABC:BP::92' QTY+467:2000:PCE' RFF+LI::001' SCC+1' QTY+467:1000' DTM+2:20100416:102' SCC+1 QTY+467:1000' DTM+2:20100516:102' UNS+S' UNT+20+1' UNZ+1+66

EXAMPLE 4 REQUEST FOR DELIVERY QUOTATION

UNB+UNOW:4+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:10A:UN:EDRQ10' BGM+303+RFO3+9' DTM+137:20100401:102' DTM+157:20100406:102' DTM+36:19970806:102' ALI+++180' CUX+16:USD:3' NAD+BY+COMPUTER PARTS::92' LIN+1+1+PRODUCT:BP::92' QTY+468:1000:PCE' QTY+469:1500:PCE' PRI+AAA:53.60:BY::1:PCE' RFF+LI::1 SCC+1' QTY+445:1000' DTM+2:19970501:102' LIN+2+1+ITEM CODE:BP::92' QTY+467:750:PCE' PRI+AAA:76.60:BY::1:PCE' RFF+LI::2' SCC+1' QTY+467:750' DTM+2:20100601:102' UNS+S' UNT+25+1' UNZ+1+66'

EXAMPLE 5 REQUEST FOR SHIP & DEBIT PRICE QUOTATION

UNB+UNOW:4+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:10A:UN:EDRQ10' BGM+308+RFO4+9' DTM+137:20100401:102' DTM+36:20100901:102' ALI+++181' CUX+17:GBP:3' NAD+BY+DISTRIBUTOR::92' NAD+PC+EC12345::92' LIN+1+1+MATH COPROCESSOR:VP::91' QTY+467:75:PCE' PCD+5:30.5' PRI+AAA:90.50:BY::1:PCE' RFF+LI::1' RFF+DW:P0000028' UNS+S' UNT+16+1' UNZ+1+66'

EXAMPLE 6 REQUEST FOR SHIP & DEBIT PRICE QUOTATION (Confirmation of End Customer Booking)

UNB+UNOW:4+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:10A:UN:EDRQ10' BGM+308+RFQ4+6' DTM+137:20100403:102' RFF+PR:Q0006' NAD+BY+DISTRIBUTOR::92' LIN+1+4+MATH COPROCESSOR:VP::91' RFF+LI::1' RFF+BSS:WON' UNS+S' UNT+10+1' UNZ+1+66'