

EDIFICE Message Implementation Guideline Request for quote

REQOTE Issue EDRQ04

Endorsed 27 November 2002

Based on UN/EDIFACT D.97A REQOTE Message

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COMPARISON TO PREVIOUS ISSUE

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12 May 2004: EDIFIX 5.0 Technical Upgrade
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- The 'KMT' qualifier in SEG QTY and PRI DE 6411 is now defined as (*) EDIFICE code. UN/ECE Recommendation 20 specifies 'KTM' as qualifier for 'kilometre'.

21 May 2003: EDIFIX 4.2 Technical upgrade; review and correction of examples

Issue EDRQ04 of 13 November 2002 is based on UN/EDIFACT D97.A / Code List D01.A

- Addition of the following code value:

SG27, LIN segment, CO C212, DE 7143 code 'SRV' EAN.UCC Global Trade Item Number SG27, PIA segment, CO C212, DE 7143 code 'SRV' EAN.UCC Global Trade Item Number

Issue EDRQ03 of 29 May 2002 - addition of recommended set of DTM qualifiers

Issue EDRQ03 includes the following changes compared to issue EDRQ02 of 24 September 1997:

- Replacement of the following code:
 - UNH, DE 0057 Association assigned code EDRQ03
- Addition of the following segments:
 - SG31, RNG
 - SG31, DTM

Issue EDRQ02 includes the changes that have been made to the issue 1 of the Request for Quote document endorsed by the EDIFICE Plenary on 22 June 1993. The changes are as follows:

- Recast from the 92.1 version of the UN/EDIFACT directory to the D.97A version,
- Addition of the following code values:

```
all NAD segments, DE 3055, code '16' DUNS (Dun & Bradstreet)
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SG27, LIN segment, DE 7143, codes 'DI' Distributor's part number

'MF' Manufacturer's (producer's) article number and

'UP' UPC (Universal product code)

SG27, LIN segment, DE 3055, codes '89' Assigned by distributor

'90' Assigned by manufacturer and

'113' US, UCC (Uniform Code Council) SG27, PIA segment, DE 7143, codes 'CL' Color number

'DI' Distributor's part number

'DW' Drawing

'MF' Manufacturer's (producer's) article number and

'UP' UPC (Universal product code)

SG27, PIA segment, DE 3055, codes '89' Assigned by distributor

'90' Assigned by manufacturer and

'113' US, UCC (Uniform Code Council) SG27, IMD segment, DE 7077, code 'C' Code (from industry code list)

SG27, IMD segment, DE 7081, code '26' Ship to line

SG39, PAC segment, DE 7065, codes 'BLK90' Standard Bulk 'RAL90' Standard Rail (semiconductor)

'REL90' Standard Reel

'TRY90' Standard Tray

SG39, PAC segment, CO C202, DE 3055, code '116' US, ANSI ASC X12,

- Addition of the following segments:

SG1, DTM

SG6, LOC

SG39, QTY,

- Replacement of the following codes:

header DTM segment, CO C507, DE 2005, codes '341' to '194' Start date/time

'342' to '206' End date/time

'343' to '317' Reply date

SG4, CUX segment, CO C504, DE 6347, codes '6' to '16' (same value)
'7' to '17' (same value)
SG4, CUX segment, CO C504, DE 6343, code '18' to '3' Home currency

SG27, LIN segment, DE 1229, code '13' to '33' (same value)

SG27, PIA segment, DE 4347, code '5' to '1' Additional identification

SG27, PIA segment, CO C212, DE 7143, code 'RN' to 'AA' Product version number

SG27, QTY segment, CO C186, DE 6063, codes '144' to '444' (same value) '145' to '445' (same value)

'146' to '446' (same value)

SG31, PRI segment, CO C509, DE 5125, codes 'RES' and 'BUY' to 'AAA' Calculation net SG55, QTY segment, CO C186, DE 6063, code '144' to '444' (same value) '145' to '445' (same value),

- Usage changed for the following segment groups/segments/data elements: all FTX segments, CO C107, X to A

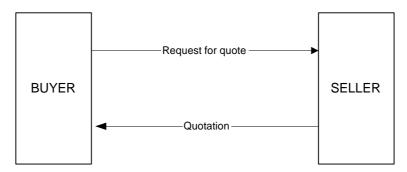
CO C108, R to D CO C108, 2^{nd} to 5^{th} DE 4440, D to O SG4, D..2 to D..4 SG4, CUX segment, 2nd CO C504, O to N SG6, TOD segment, CO C100, DE 1131, X to D SG6, TOD segment, CO C100, DE 3055, X to D SG27, IMD segment, DE 7081, A to O SG27, IMD segment, CO C273, DE 7009, X to A SG27, IMD segment, CO C273, 1st DE 7008, R to D SG27, IMD segment, CO C273, 2nd DE 7008, D to O

SG39, O1 to D1 SG39, PAC segment, CO C202, DE 3055, X to D,

- Where UN/ECE Recommendations are referenced the most commonly used codes have been identified,
- Alignment of segments and composite data elements to ensure conformance (data harmonization) across all EDIFICE Implementation Guidelines,
- Update of the REFERENCES and EXPLANATORY NOTES sections to comply with the EDIFICE Standards for Documentation of Message Implementation Guidelines issue 3,
- Update of examples,
- Documentation adjustments resulting from the use of GEFEG's EdiFix Message Implementation Guidelines documentation tool,
- Correction of typographical errors.

EDIFICE FUNCTIONAL DEFINITION

EDIFICE provides two messages for the quotation process; the Request for Quote (REQOTE) and the Quotation (QUOTES). Together they are used to satisfy the business needs of the quotation function. The information flow is shown in the diagram below:



This EDIFICE guideline for the utilisation of the UN/EDIFACT REQOTE message caters for the issuing of a request for a quotation of price and/or delivery for goods and/or services under a business or commercial agreement. It is assumed that this agreement defines all standard, basic trading terms and conditions as agreed between the two parties. As such, a Request for Quote constitutes a business function under this agreement, to which it will refer for basic terms and conditions.

The following principles apply:

- There is a one to one relationship between REQOTE and QUOTES.
- A QUOTES must apply to only one REQOTE.
- Once sent, a REQOTE may not be amended.
- Every Request for Quote message should have a unique document number and this must be returned by the Seller in the Quotation message, unless the entire Request for Quote message is being cancelled or the function code in the BGM segment indicates that the Request For Quotation is an 'End Customer Booking Confirmation'.
- A REQOTE may be sent again, by which the Seller should treat it as a request for better terms. In this case, the REQOTE must specify a new, unique document number (BGM), but refer to the Seller's quotation number (RFF).
- Item Numbers are used to identify the product or service for which a request for quote is being made. Where this is not sufficient, the item must be identified by providing a clear description.
- The individual item lines for which a quotation is requested should be identified unambiguously in the REQOTE message by sending the Buyers Request for Quote line number in a Reference segment (RFF) associated with each item line. Any other means of identification, or a decision that such identification is not required, must be agreed by both trading partners concerned and documented in the Trading Partner Agreement.
- Those Segment Groups, Segments and Data Elements which are labelled with 'O' (Optional) should be used only if the information they contain cannot be incorporated in the business or commercial agreement. The use of 'O' (optional) must be agreed between trading partners.
- Nine variations of the Request for Quote message have been identified. The REQOTE message will be used to satisfy all nine variations. These variations are:
 - 1. Request for quotation of Price only (no delivery)
 - 2. Request for quotation of Delivery only (no price)
 - 3. Request for quotation of Price and Delivery
 - 4. Request for Contract quotation (price and delivery) This message is designed to facilitate the exchange of Item, Quantity, Pricing and Delivery information (at a minimum) between a buyer and a supplier. The Request for Contract Quotation will be issued by the buyer to a number of suppliers as part of a periodic contract negotiation.

The scope is that within an agreed timeframe (delivery schedule), the buyer will purchase stated quantities in order to retain the quoted price and can apply between:

- a manufacturer and an OEM customer,
- a manufacturer and a distributor,
- a manufacturer, distributor and end customer,
- a distributor and an end customer.
- 5. Request for Contract quotation (price only) [refer to Request for Contract Quotation (price and delivery) and omit all reference to delivery].
- 6. Request for Ship & Debit Quotation (price and delivery)
 This message is designed to facilitate the exchange of item, quantity, pricing and delivery information (at a minimum), between a Manufacturer and a Manufacturer's Agent (commonly referred to as a Distributor or Stockist) to apply for a price and delivery quotation at which they may purchase/receive items.

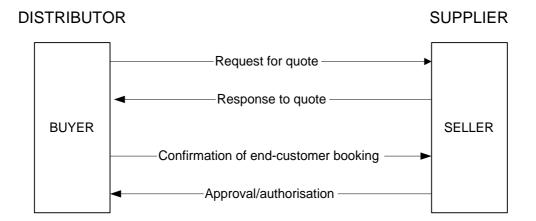
The Agent will frequently hold stock, purchased from the Manufacturer at a fixed price with assumptions regarding expected margins (profit on the resale). In given circumstances/criteria the fixed Price Catalogue "Distributor Cost" (issued by the Manufacturer) does not return expected margins when the Agent resells the item to the third party customer.

In these situations the Agent will apply to the Manufacturer for a special buy price and specific delivery schedules.

This business practise (Ship & Debit) is common in the Electronics Industry with the Quote process an essential and critical part of the Ship & Debit cycle.

Request for Ship & Debit Quotation (price only)
 [refer to Ship & Debit Quotation (price and delivery) and omit all reference to delivery].

There will be business situations within the Ship & Debit environment when the Distributor is unable to inform the Manufacturer (at time of the Request for Quotation) whether he has "won" the business. Where this happens four distinct processes (versus the standard two) will be undertaken using the REQOTE and QUOTES messages. The following demonstrates the data flow:



REFERENCES

Refer to the document : Reference list for the EDIFICE message guidelines – Issue 1 $\,$

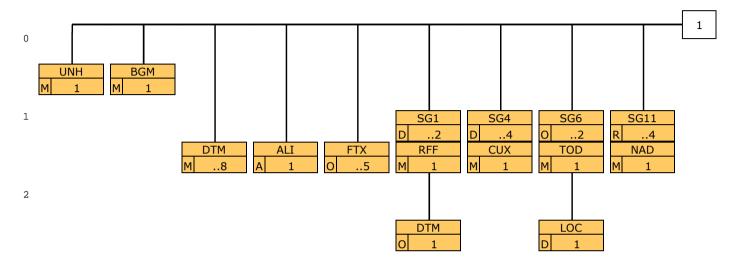
EXPLANATORY NOTES

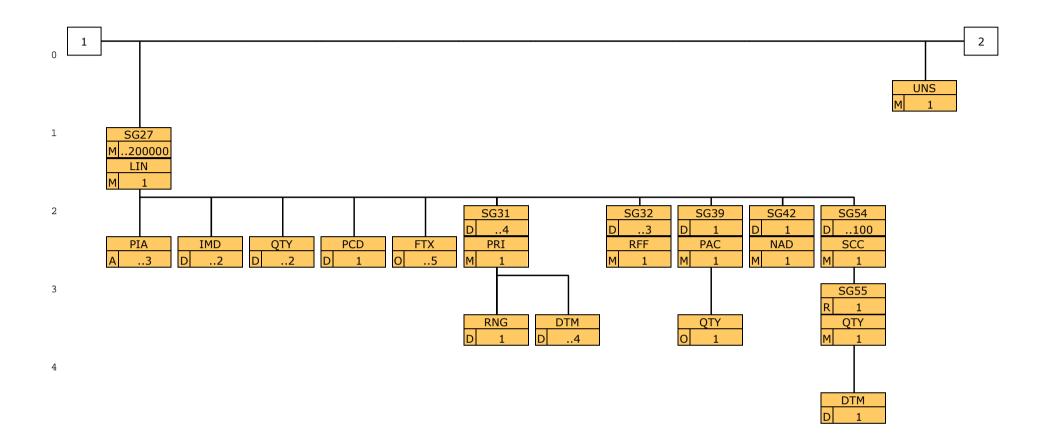
Refer to the document : Explanatory notes for the EDIFICE message guidelines – Issue 1 $\,$

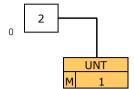
MESSAGE STRUCTURE CHART

UNH	MESSAGE HEADER	M 1
BGM	BEGINNING OF MESSAGE	M 1
DTM	DATE/TIME/PERIOD	M8
ALI	ADDITIONAL INFORMATION	A 1
FTX	FREE TEXT	05
SG1		D2
RFF	REFERENCE	M 1
DTM	DATE/TIME/PERIOD	01
SG4		D4
cux	CURRENCIES	M 1
SG6		02
TOD	TERMS OF DELIVERY OR TRANSPORT	M 1
LOC	PLACE/LOCATION IDENTIFICATION	D1
SG11		R4
NAD	NAME AND ADDRESS	M 1
SG27		M200000
LIN	LINE ITEM	M 1
PIA	ADDITIONAL PRODUCT ID	A3
IMD	ITEM DESCRIPTION	D2
QTY	QUANTITY	D2
PCD	PERCENTAGE DETAILS	D1
FTX	FREE TEXT	05
SG31		D4
PRI	PRICE DETAILS	M 1
RNG	RANGE DETAILS	D1
<u></u> ВТМ	DATE/TIME/PERIOD	D4
SG32		D3
RFF	REFERENCE	M 1
SG39		D1
PAC	PACKAGE	M 1
U—OTY	OUANTITY	01
SG42		D1
NAD	NAME AND ADDRESS	M 1
SG54		D100
SCC	SCHEDULING CONDITIONS	M 1
SG55		R1
OTY	OUANTITY	M 1
Ш—— DТМ	DATE/TIME/PERIOD	D1
UNS	SECTION CONTROL	M 1
UNT	MESSAGE TRAILER	M 1

BRANCHING DIAGRAM







SEGMENT GROUPS/SEGMENTS DESCRIPTION

UNH MESSAGE HEADER

Function: A service segment heading, and uniquely identifying the message.

Usage: M1

BGM BEGINNING OF MESSAGE

Function: A segment uniquely identifying the message by means of its coded name, number and function.

Usage: M1

DTM DATE/TIME/PERIOD

Function: A segment specifying the date of creation of the message and, other dates relevant to the whole message.

Usage: M..8

ALI ADDITIONAL INFORMATION

Function: A segment indicating that special conditions due to the origin, fiscal or commercial factors are applicable.

Usage: A 1

FTX FREE TEXT

Function: A segment providing free form or coded text information, applicable to the whole message.

Usage: 0..5

SG1 RFF-DTM

Function: A group of segments referencing documents and their dates, relating to the whole message.

Usage: D..2

Notes: This segment group should be used where a contract number and/or a previously assigned supplier quote

number needs to be sent.

RFF REFERENCE

Function: A segment specifying a document reference number.

Usage: M1

DTM DATE/TIME/PERIOD

Function: A segment specifying the date of the reference document.

Usage: 01

SG4 CUX

Function: A group of segments specifying the currencies for all prices, valid for the whole message.

Usage: D..4

Notes: There must be at least one segment group for each price type stated (buyer/competitor buy and/or resale

prices), if prices are sent in the message.

CUX CURRENCIES

Function: A segment specifying a buyer's or competitor's currency.

Usage: M1

SG6 TOD-LOC

Function: A group of segments indicating the terms of delivery to be quoted in response to this request.

Usage: 0..2

Notes: To be used only if it is necessary to be specific about terms of delivery and the relevant location points.

The LOC segment is only used if the terms of delivery ('F' & 'C') require a named location/place.

TOD TERMS OF DELIVERY OR TRANSPORT

Function: A segment specifying the terms of delivery to be used.

Usage: M1

LOC PLACE/LOCATION IDENTIFICATION

Function: A segment identifying a location or place required for the terms of delivery.

Usage: D1

SG11 NAD

Function: A group of segments identifying the parties involved and their associated information, relevant to the

whole

message.

Usage: R..4

Notes: EDIFICE requires that this segment group be used at least once to identify the sender of the document

(buyer).

This segment group may also be used to identify the recipient of the request for quotation (seller).

For ship & debit and for back-to-back quotation requests, EDIFICE requires the actual purchaser's customer to be identified using this segment group.

NAD NAME AND ADDRESS

Function: A segment identifying the function and coded identification, name and address of a party involved.

Usage: M1

SG27 LIN-PIA-IMD-QTY-PCD-FTX-SG31-SG32-SG39-SG42-SG54

Function: A group of segments providing details of the individual line items i.e. products for which a quotation is

being requested.

Usage: M..200000

Notes: On a re-issue request for quote, only the LIN and RFF segments need be sent if

DE 1229 = '4' (No action).

On a cancellation of a request for quote, only one 'dummy' LIN segment with DE 1229 = '2' need be sent. The IMD segment is used to provide an additional description of the primary reference. It may also be used for items that can not be identified by a code or article number.

The QTY segment is required on the first issue of a request for quote line (BGM Message Function Code = '9'). There will be instances within a price & delivery request for quotation where the quantity associated with the price will be different to the quantity associated with the delivery and vice versa.

The PCD segment may be used to provide the required profit percentage and is only expected to be relevant in a supplier/distributor relationship.

SG31 is only required when a price or price and delivery quote is requested. The segment group should be repeated for each price type which pertains to the quote request.

Up to four occurrences are envisaged:

- buyer's requested buy price
- buyer's target resale price
- competitor's quoted buy price
- competitor's quoted resale price

SG32 may be used to indicate the buyer's request for quote line number. It may also be used to specify a 'design win' registration number and/or a business status indicator.

SG39 may be used where alternative packaging methods are agreed between trading partners. SG42 should be sent if the buyer agrees to indicate to the provider of a quotation the source of a competitor price which has been provided in a PRI segment associated with this line item.

SG54 is not required if DE 1001 in the BGM segment = '301', '304', '306' or '308'.

LIN LINE ITEM

Function: A segment identifying a line item by its item number, and agreed to be the primary reference number

between the buyer and seller.

The segment also carries a sequence number assigned to the line item within the message, and the action

taken.

Usage: M1

PIA ADDITIONAL PRODUCT ID

Function: A segment providing additional identification for the line item.

Usage: A..3

IMD ITEM DESCRIPTION

Function: A segment specifying ship to stock or ship to line quality and/or an additional description in clear or coded

form, for the line item.

Usage: D..2

QTY QUANTITY

Function: A segment specifying the total quantity for the line item for which a quotation is being requested

Usage: D..2

PCD PERCENTAGE DETAILS

Function: A segment specifying the required profit percentage for the line item.

Usage: D1

FTX FREE TEXT

Function: A segment providing free form or coded text information for the line item.

Usage: 0..5

SG31 PRI-RNG-DTM

Function: A group of segments specifying pricing and range information for the line item.

Usage: D..4

Notes:

PRI PRICE DETAILS

Function: A segment specifying the line item price and the qualifying information.

Usage: M1

RNG RANGE DETAILS

Function: A segment specifying the line item range

Usage: D1

DTM DATE/TIME/PERIOD

Function: A segment specifying the date applying to the range.

Usage: D..4

SG32 RFF

Function: A group of segments specifying references for the line item.

Usage: D..3

Notes: The individual line items for which a quotation is requested should be identified unambiguously in the

REQOTE message by sending the buyer's request for quote line number in a RFF segment associated with each item line. Any other means of identification, or a decision that such identification is not required, must

be agreed by both trading partners concerned and documented in the Trading Partner Agreement.

RFF REFERENCE

Function: A segment specifying a line item reference number.

Usage: M1

SG39 PAC-QTY

Function: A group of segments specifying product packaging information for the line item.

Usage: D1

Notes: This segment group may be used where alternative packaging methods are agreed between the trading

partners.

PAC PACKAGE

Function: A segment specifying the product package type.

Usage: M1

QTY QUANTITY

Function: A segment specifying the number of products contained in the package type.

Usage: 01

SG42 NAD

Function: A group of segments identifying the parties involved and their associated information, relevant to the line

item.

Usage: D1

Notes:

NAD NAME AND ADDRESS

Function: A segment identifying the function and coded identification, name and address of the competitor involved.

Usage: M1

SG54 SCC-SG55

Function: A group of segments specifying firm delivery dates and the quantities scheduled for the line item,

associated with a request for delivery quotation or a request for price and delivery quotation.

Usage: D..100

Notes: If a quotation is being requested for a delivery, the buyer has the option of providing a required delivery

date or of requesting the supplier to offer the best delivery terms available. If the latter is the case then an

associated DTM segment would not be required within SG55.

SCC SCHEDULING CONDITIONS

Function: A segment specifying a firm delivery.

Usage: M1

SG55 QTY-DTM

Function: A group of segments specifying the delivery dates and the quantities scheduled.

Usage: R:

Notes:

QTY QUANTITY

Function: A segment specifying a quantity.

Usage: M1

DTM DATE/TIME/PERIOD

Function: A segment specifying the corresponding date of the quantity.

Usage: D1

UNS SECTION CONTROL

Function: A service segment separating the detail and summary section.

Usage: M1

UNT MESSAGE TRAILER

Function: A service segment ending, and providing information for checking the completeness of a message.

Usage: M1

SEGMENT DETAILS



UNH MESSAGE HEADER

Function: A service segment heading, and uniquely identifying the message.

Usage: M1

Notes: Refer to EDIFICE utilisation of the UN/EDIFACT service segments, Issue EDSS04

Ref.	Rep.		Name		EDIFICE Utilisation
0062	an14		MESSAGE REFERENCE NUMBER	M M	
S009 0065	an6	M M	MESSAGE IDENTIFIER Message type identifier	М	REQOTE = Request for quote message
	an3 an3	M M	Message type version number Message type release number	M	D = Draft version/UN/EDIFACT Directory 97A = Release 1997 - A
0051	an2	М	Controlling agency	М	UN = UN/CEFACT
	an6 an35	C C	Association assigned code COMMON ACCESS REFERENCE	R	EDRQ04 = Request for quote Issue EDRQ04
S010	_	С	STATUS OF THE TRANSFER	N	
0070	n2	М	Sequence message transfer number	N	
0073	a1	С	First/last sequence message transfer indication	N	



BGM BEGINNING OF MESSAGE

Function: A segment uniquely identifying the message by means of its coded name, number and function.

Usage: M1 Notes:

Ref. Rep.	Name	EDIFICE Utilisation
C002 1001 an3	C DOCUMENT/MESSAGE NAME C Document/message name, coded	R 301 = Request for price quote (*) 302 = Request for delivery quote (*) 303 = Request for price and delivery quote (*) 304 = Request for contract price quote (*) 305 = Request for contract price and delivery quote (*) 306 = Request for back to back price quote (*) 307 = Request for back to back price and delivery quote (*) 308 = Request for ship & debit price quote (*) 309 = Request for ship & debit price and delivery quote (*)
1131 an3 3055 an3 1000 an35 C106	C Code list qualifier C Code list responsible agency, coded C Document/message name C DOCUMENT/MESSAGE IDENTIFICATION	(*) EDIFICE code N N R
1004 an35	C Document/message number	R Buyer's Request for quote number which must be unique unless DE 1225 is equal to '6'; then the combined contents of DE 1004 and DE 1225 must be unique.
1056 an9 1060 an6 1225 an3	C Version C Revision number C MESSAGE FUNCTION, CODED C RESPONSE TYPE, CODED	N N R 1 = Cancellation Cancel quote request; if used, only one 'dummy' LIN segment need be sent 6 = Confirmation Used by ship & debit upon confirmation of end customer booking 9 = Original Original quote request 18 = Reissue Re-issue quote request; a request for better terms



DTM DATE/TIME/PERIOD

Function: A segment specifying the date of creation of the message and, other dates relevant to the whole

message.

Usage: M..8

Notes: At least one DTM segment must be present, specifying the document creation date.

Ref.	Rep.		Name		EDIFICE Utilisation
C507	an3	M	DATE/TIME/PERIOD Date/time/period qualifier	MM	36 = Expiry date Validity end date of quote requested by the buyer 37 = Ship not before date/time Supplier to buyer or buyer to end customer in cases of ship & debit 38 = Ship not later than date/time Supplier to buyer or buyer to end customer in cases of ship & debit 137 = Document/message date/time Date when the document is created 157 = Validity start date Validity start date of quote requested by the buyer 194 = Start date/time Start date of buyer placing order on supplier 206 = End date/time End date of buyer placing order on supplier Buyer placing order on supplier 317 = Reply date (*) The date by which the recipient must
	an35 an3	CC	Date/time/period Date/time/period format qualifier	R R	respond (*) EDIFICE code 102 = CCYYMMDD 203 = CCYYMMDDHHMM 303 = CCYYMMDDHHMMZZZ ZZZ = Time zone 304 = CCYYMMDDHHMMSSZZZ ZZZ = Time zone X03 = CCYYMMDDHHMMZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ



ALI ADDITIONAL INFORMATION

Function: A segment indicating that special conditions due to the origin, fiscal or commercial factors are applicable.

Usage: A 1

Notes: EDIFICE advises that the commercial reason for the quote request be specified in this segment. Where

commercial requirements dictate there may be instances, where more than one DE 4183 are sent

depending on the value of the data held in the first occurrence of DE 4183.

Ref.	Rep.	Name	EDIFICE Utilisation
3239 9213 4183	an3	C COUNTRY OF ORIGIN, CODED C TYPE OF DUTY REGIME, CODED N R C SPECIAL CONDITIONS, CODED C SPECIAL CONDITIONS, CODED	100 = Costings (*) 101 = Tender (*) 102 = Mixed (*) 103 = Design win (*) 104 = Order to place (*) 105 = To be advised (*) 106 = Turns (*) 107 = Promotion (*) 108 = No design win registered (*) 109 = Backlog protection (*) 110 = Kit (*) 111 = Demonstration equipment (*) 112 = Volume (*) 113 = Estimated annual quantity (*) (*) EDIFICE code As for first DE 4183
4183		C SPECIAL CONDITIONS, CODED D	As for first DE 4183
H		C SPECIAL CONDITIONS, CODED D	As for first DE 4183
4183	an3	C SPECIAL CONDITIONS, CODED D	As for first DE 4183



FREE TEXT FTX

A segment providing free form or coded text information, applicable to the whole message. 0..5 Function:

Usage:

EDIFICE recommends not to use FTX segments. Notes: Where possible, use CO C107 rather than CO C108.

				_	
Ref.	Rep.		Name		EDIFICE Utilisation
4451	an3	М	TEXT SUBJECT QUALIFIER	М	GEN = Entire transaction set
4453	an3	С	TEXT FUNCTION, CODED	Α	1 = Text for subsequent use
					The occurrence of this text does not
					affect message processing.
					3 = Text for immediate use
					Text must be read before processing the
					message.
C107		С	TEXT REFERENCE	Α	
4441	an17	Μ	Free text identification	М	
1131	an3	С	Code list qualifier	Ν	
3055	an3	С	Code list responsible agency,	N	
		_	coded	_	
C108		С	TEXT LITERAL	D	
_	an70	M	Free text	M	
_		С	Free text	0	
	an70	C	Free text	0	
_	an70	C	Free text	0	
_	an70	C	Free text	0	
3453	an3	С	LANGUAGE, CODED	N	



SG1 RFF-DTM

RFF REFERENCE

Function: A segment specifying a document reference number.

Usage: M

Notes :

Ref.	Rep.		Name		EDIFICE Utilisation
C506 1153	an3		REFERENCE Reference qualifier	M M	CT = Contract number PR = Price quote number Supplier's quote number
1156	an6	С	Reference number Line number Reference version number	R N N	



SG1 RFF-DTM

DTM DATE/TIME/PERIOD

Function: A segment specifying the date of the reference document.

Usage: O:

Notes:

Ref. Rep.	Name	EDIFICE Utilisation
C507 2005 an3 2380 an35 2379 an3	C Date/time/period	M M M 171 = Reference date/time R R 102 = CCYYMMDD 203 = CCYYMMDDHHMM 303 = CCYYMMDDHHMMZZZ ZZZ = Time zone 304 = CCYYMMDDHHMMSSZZZ ZZZ = Time zone X03 = CCYYMMDDHHMMZZZZZZ (*) ZZZZZ = Time zone X04 = CCYYMMDDHHMMSSZZZZ (*) ZZZZZ = Time zone X04 = CCYYMMDDHHMMSSZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ



SG4 CUX

CUX CURRENCIES

Function: A segment specifying a buyer's or competitor's currency.

Usage: M1

Notes: This segment may be used to specify up to two price type currencies. i.e. buyer/competitor buy and/or

resale prices.

Ref.	Rep.		Name		EDIFICE Utilisation
C504		С	CURRENCY DETAILS	R	
6347	an3	М	Currency details qualifier	М	16 = Buy price (*) 17 = Resale price (*) (*) EDIFICE code
6345	an3	С	Currency, coded	R	Use ISO 4217, 3 alpha code
III	an3		Currency qualifier	R	3 = Home currency
			, , ,		Buyer's currency 19 = Competitor's currency (*) (*) EDIFICE code
6348	n4	С	Currency rate base	N	() EDITICE CODE
C504			CURRENCY DETAILS	N	
	an3	М	Currency details qualifier	N	
	an3	C	Currency, coded	N	
6343	an3	С	Currency qualifier	N	
6348	n4	C	Currency rate base	Ν	
5402	n12	С	RATE OF EXCHANGE	N	
6341	an3	С	CURRENCY MARKET EXCHANGE, CODED	N	

SG6 TOD-LOC

TOD TERMS OF DELIVERY OR TRANSPORT

Function: A segment specifying the terms of delivery to be used.

Usage: Mi

Notes:

Ref.	Rep.		Name		EDIFICE Utilisation
4055	an3	С	TERMS OF DELIVERY OR TRANSPORT FUNCTION, CODED	R	1 = Price condition 3 = Price and despatch condition 6 = Delivery condition
4215	an3	С	TRANSPORT CHARGES METHOD OF PAYMENT, CODED	N	2 20113.17 301131311
C100		С	TERMS OF DELIVERY OR TRANSPORT	R	
4053	an3	C	Terms of delivery or transport, coded	R	Use UN/ECE Recommendation no.5, Incoterms 1990 (see next table). Incoterms code list: Group E - Departure EXW = Ex works Group F - Main carriage unpaid FAS = Free alongside ship FCA = Free carrier FOB = Free on Board Group C - Main carriage paid CFR = Cost and freight CIF = Cost, insurance and freight CIP = Carriage and insurance paid to CPT = Carriage paid to Group D - Arrival DAF = Delivered at frontier DDP = Delivered duty paid DDU = Delivered duty unpaid DEQ = Delivered ex quay DES = Delivered ex ship If not applicable, use code from another appropriate code set in DE 4053 in combination with DE 1131/3055.
_	an3 an3	C C	Code list qualifier Code list responsible agency, coded	D D	
	an70 an70	C C	Terms of delivery or transport Terms of delivery or transport	N N	

SG6 TOD-LOC

LOC PLACE/LOCATION IDENTIFICATION

Function: A segment identifying a location or place required for the terms of delivery.

Usage: D

Notes:

Ref.	Rep.		Name		EDIFICE Utilisation
3227	an3	М	PLACE/LOCATION QUALIFIER	М	1 = Place of terms of delivery
C517		С	LOCATION IDENTIFICATION	R	
3225	an25	С	Place/location identification	R	Use UN/ECE Recommendation no.16, UNLOCODE. If not applicable, use codes from another appropriate code set in combination with DE 1131/3055.
1131	an3	C	Code list qualifier	D	
3055	an3	С	Code list responsible agency, coded	D	3 = IATA (International Air Transport
			coded		Association) 91 = Assigned by seller or seller's agent
					92 = Assigned by Seller of Seller's agent
3224	an70	С	Place/location	N	32 = Assigned by buyer or buyer's agent
C519	a1170	С	RELATED LOCATION ONE	N	
C319		C	IDENTIFICATION	'`	
3223	an25	С	Related place/location one identification	N	
1131	an3	С	Code list qualifier	N	
3055	an3	С	Code list responsible agency, coded	N	
3222	an70	С	Related place/location one	N	
C553		С	RELATED LOCATION TWO IDENTIFICATION	N	
3233	an25	С	Related place/location two identification	N	
1131	an3	С	Code list qualifier	N	
3055	an3	С	Code list responsible agency, coded	N	
	an70	С	Related place/location two	N	
5479	an3	С	RELATION, CODED	N	



SG11 NAD

NAD NAME AND ADDRESS

Function: A segment identifying the function and coded identification, name and address of a party involved.

Usage: M1

Notes: It is advised that the party identification CO C082 be used. When CO C082 cannot be used it is

recommended to use the structured name and address CO C080 through DE 3207 rather than the

unstructured one CO C058.

Ref. Rep.		Name		EDIFICE Utilisation
3035 an3	M	PARTY QUALIFIER	M	BY = Buyer It is to be assumed that delivery will be made to the buyer's address, unless a delivery party is specified. DP = Delivery party PC = Actual purchaser's customer End customer SE = Seller
C082 3039 an35 1131 an3 3055 an3	C M C C	PARTY IDENTIFICATION DETAILS Party id. identification Code list qualifier Code list responsible agency, coded	A M N R	Code identifying the party 9 = EAN (International Article Numbering association) 16 = DUNS (Dun & Bradstreet) 91 = Assigned by seller or seller's agent 92 = Assigned by buyer or buyer's agent
C058 3124 an35 3124 an35 3124 an35 3124 an35 3124 an35 C080 3036 an35 3036 an35 3036 an35 3036 an35 3042 an35	CMCCCCCMCCCCCCMCCCCC	NAME AND ADDRESS Name and address line PARTY NAME Country name Street and number/p.o. box Street and number/p.o. box Street and number/p.o. box Street and number/p.o. box CITY NAME COUNTRY SUB-ENTITY IDENTIFICATION		
3251 an9 3207 an3	C C	POSTCODE IDENTIFICATION COUNTRY, CODED	D D	Use ISO 3166, 2 alpha code



LIN LINE ITEM

Function: A segment identifying a line item by its item number, and agreed to be the primary reference number

between the buyer and seller.

The segment also carries a sequence number assigned to the line item within the message, and the action

taken. sage: M1

Usage : Notes :

Ref.	Rep.		Name		EDIFICE Utilisation
1082	an6	С	LINE ITEM NUMBER	R	It is required to assign a number to the line items within a message. The number is assigned by the sender of the message. The first line item within a message will be numbered 1 and further line items will be incremented by 1 for each new line.
1229	an3	C	ACTION REQUEST/NOTIFICATION, CODED	R	To be used for an original quote request 2 = Deleted To be used when cancelling a request for quote 4 = No action May be used on a re-issued request for quote. It may also be used for ship & debit confirmation. In this case, it should be supported by a business status indicator in an associated RFF segment. 33 = Reissue (*) To be used on a re-issued request for quote (*) EDIFICE code
	an35 an3	C C C	ITEM NUMBER IDENTIFICATION Item number Item number type, coded	A R R	Primary reference BP = Buyer's part number DI = Distributor's part number (*) EN = International Article Numbering Association (EAN) MF = Manufacturer's (producer's) article number SRV = EAN.UCC Global Trade Item Number UP = UPC (Universal product code) VP = Vendor's (seller's) part number (*) EDIFICE code
	an3 an3	C C	Code list qualifier Code list responsible agency, coded	N R	9 = EAN (International Numbering association) 89 = Assigned by distributor 90 = Assigned by manufacturer 91 = Assigned by seller or seller's agent 92 = Assigned by buyer or buyer's agent 113 = US, UCC (Uniform Code Council)
1082 1222	an3 an6 n2 an3	C C C	SUB-LINE INFORMATION Sub-line indicator, coded Line item number CONFIGURATION LEVEL CONFIGURATION, CODED	N N N N	



PIA ADDITIONAL PRODUCT ID

Function: A segment providing additional identification for the line item.

Usage: A..3

Notes: The 5 internal repetitions of CO C212 may be used, but EDIFICE recommends to only use the first

occurrence.

Ref.	Rep.		Name		EDIFICE Utilisation
4347		М	PRODUCT ID. FUNCTION QUALIFIER	М	1 = Additional identification
C212			ITEM NUMBER IDENTIFICATION	М	_ , , , , , , , , , , , , , , , , , , ,
II -	an35	C	Item number	R	
7143	an3	Č	Item number type, coded	R	AA = Product version number
					Number assigned by manufacturer or
					seller to identify the release of a
					product
					BP = Buyer's part number
					CL = Color number DI = Distributor's part number (*)
					DR = Drawing revision number
					DW = Drawing
					EC = Engineering change level
					EN = International Article Numbering Association
					(EAN)
					MF = Manufacturer's (producer's) article number
					SRV = EAN.UCC Global Trade Item Number
					UP = UPC (Universal product code)
					VP = Vendor's (seller's) part number (*) EDIFICE code
1131	an3	С	Code list qualifier	N	() LDIFICE code
	an3	Č	Code list responsible agency,	R	9 = EAN (International Article Numbering
			coded		association)
					89 = Assigned by distributor
					90 = Assigned by manufacturer
					91 = Assigned by seller or seller's agent
					92 = Assigned by buyer or buyer's agent
		_			113 = US, UCC (Uniform Code Council) As for first CO C212
C212	25 2F		ITEM NUMBER IDENTIFICATION	O R	AS 101 HIST CO C212
11	an35 an3	C C	Item number Item number type, coded	R	
	an3	C	Code list qualifier	N	
3055	an3	С	Code list responsible agency,	R	
			coded		
C212			ITEM NUMBER IDENTIFICATION	0	As for first CO C212
	an35	C	Item number	R	
	an3 an3	C C	Item number type, coded Code list qualifier	R N	
_	an3	C	Code list responsible agency,	R	
	-	-	coded		
C212		С	ITEM NUMBER IDENTIFICATION	0	As for first CO C212
	an35	С	Item number	R	
	an3	C	Item number type, coded	R	
	an3 an3	C	Code list qualifier Code list responsible agency,	N R	
3033	aii3	C	code list responsible agency,	ĸ	
C212		С	ITEM NUMBER IDENTIFICATION	0	As for first CO C212
	an35	C	Item number	R	
11	an3	Č	Item number type, coded	R	
	an3	C	Code list qualifier	Ν	
3055	an3	С	Code list responsible agency,	R	
			coded		



IMD ITEM DESCRIPTION

Function: A segment specifying ship to stock or ship to line quality and/or an additional description in clear or coded

form, for the line item.

Usage: D..2

Notes:

Ref.	Rep.		Name		EDIFICE Utilisation
7077	an3	С	ITEM DESCRIPTION TYPE, CODED	D	C = Code (from industry code list)
					F = Free-form
7081	an3	С	ITEM CHARACTERISTIC, CODED	0	3 = Ship to stock
					26 = Ship to line
C273		С	ITEM DESCRIPTION	D	Use DE 7009 for a coded description. If no code is
					available use DE 7008 instead.
7009	an17	С	Item description identification	Α	
1131	an3	С	Code list qualifier	Ν	
3055	an3	С	Code list responsible agency,	Ν	
			coded		
7008	an35	С	Item description	D	
		С	Item description	О	
3453	an3	С	Language, coded	Ν	
7383	an3	С	SURFACE/LAYER INDICATOR,	Ν	
			CODED		



QTY QUANTITY

Function: A segment specifying the total quantity for the line item for which a quotation is being requested

Usage: D..2

Notes: The measure unit qualifier used in DE 6411 applies to all the underlying QTY segments.

Ref.	Rep.		Name		EDIFICE Utilisation
C186 6063	an3	M M	QUANTITY DETAILS Quantity qualifier	M M	444 = Requested quantity (*) 445 = Requested delivery quantity (*)
					To be used only if delivery quantity is different to price quantity 446 = Requested price quantity (*) To be used only if price quantity is different to delivery quantity (*) EDIFICE code
6060 6411	n15	M C	Quantity Measure unit qualifier	M R	Total line quantity Use the following codes from UN/ECE
0411	all3	C	Measure unit qualiner	K	Recommendation no.20, Codes for Units of
					Measurement:
					CLT = centilitre
					CMT = centimetre
					GRM = gram
					KGM = kilogram
					KMT = kilometre (*) LTR = litre
					MGM = milligram
					MMT = millimetre
					MTK = square metre
					MTQ = cubic metre
					MTR = metre
					PCE = piece (*)
					(*) EDIFICE code, not included in UN/ECE
					Recommendation No. 20
					Other codes should be previously agreed between
					trading partners.



PCD PERCENTAGE DETAILS

Function: A segment specifying the required profit percentage for the line item.

Usage: D1

Notes :

Ref.	Ref. Rep. Name				EDIFICE Utilisation		
5482 5249 1131	an3 n10 an3 an3 an3	M M C C C C	3 -	M M R N N	5 = Entry percentage Percentage value		



FTX FREE TEXT

Function: A segment providing free form or coded text information for the line item.

Usage: 0..5

Notes: EDIFICE recommends not to use FTX segments.

Where possible, use CO C107 rather than CO C108.

Ref.	Rep.		Name		EDIFICE Utilisation
4451	an3	М	TEXT SUBJECT QUALIFIER	М	LIN = Line item
4453	an3	С	TEXT FUNCTION, CODED	Α	1 = Text for subsequent use
					The occurrence of this text does not
					affect message processing
					3 = Text for immediate use
					Text must be read before processing the
					message
C107		С	TEXT REFERENCE	Α	
4441	an17	Μ	Free text identification	М	
1131	an3	С	Code list qualifier	Ν	
3055	an3	С	Code list responsible agency,	Ν	
		_	coded	D	
C108		С	TEXT LITERAL	_	
11	an70	M	Free text	M	
11		C	Free text	0	
II -		C	Free text	0	
III .		C		0	
II -		С		0	
3453	an3	С	LANGUAGE, CODED	N	



SG31 PRI-RNG-DTM

PRI PRICE DETAILS

Function: A segment specifying the line item price and the qualifying information.

Usage: M1

Notes:

Ref.	Rep.		Name		EDIFICE Utilisation
5118	an3 n15 an3	C M C C	PRICE INFORMATION Price qualifier Price Price type, coded	R M R R	AAA = Calculation net BY = Buyer (*) CO = Competitor (*) (*) EDIFICE code
5284 6411	an3 n9 an3	CC	Measure unit qualifier	N R R	
5213	an3	С	SUB-LINE PRICE CHANGE, CODED	N	



SG31 PRI-RNG-DTM

RNG **RANGE DETAILS**

A segment specifying the line item range Function:

Usage:

This segment is only used when the request for quote is related to a contract, i.e. BGM , DE 1001 = '304 Request for contract price quote' or '305 Request for contract price & delivery quote' Notes:

Ref.	Rep.		Name		EDIFICE Utilisation
6167	an3	М	RANGE TYPE QUALIFIER	М	4 = Quantity range
C280		С	RANGE	R	
6411	an3	Μ	Measure unit qualifier	М	PCE = Piece (*)
					(*) EDIFICE code, not included in UN/ECE
					Recommendation No. 20
6162	n18	С	Range minimum	R	Range minimum
6152	n18	С	Range maximum	R	Range maximum



SG31 PRI-RNG-DTM

DTM DATE/TIME/PERIOD

A segment specifying the date applying to the range. Function:

Usage:

This segment is only used when the request for quote is related to a contract, i.e. BGM , DE 1001 = '304 Request for contract price quote' or '305 Request for contract price & delivery quote' Notes:

Ref.	Rep.		Name		EDIFICE Utilisation
C507		М	DATE/TIME/PERIOD	М	
2005	an3	Μ	Date/time/period qualifier	М	37 = Ship not before date/time
					38 = Ship not later than date/time
					194 = Start date/time
					206 = End date/time
			Date/time/period	R	Date
2379	an3	С	Date/time/period format qualifier	R	102 = CCYYMMDD
					203 = CCYYMMDDHHMM
					303 = CCYYMMDDHHMMZZZ
					ZZZ = Time zone
					304 = CCYYMMDDHHMMSSZZZ
					ZZZ = Time zone
					X03 = CCYYMMDDHHMMZZZZZ (*)
					ZZZZZ = Time zone
					X04 = CCYYMMDDHHMMSSZZZZZ (*)
					ZZZZZ = Time zone
					(*) EDIFICE code



RFF **SG32**

RFF REFERENCE

Function: A segment specifying a line item reference number.

Usage:

If DE 1229 = '4' (No action) in the LIN segment and DE 1225 in the BGM segment = '6' (Confirmation), then an RFF segment (SG32) containing a business status indicator must be sent. Notes:

Ref.	Rep.		Name		EDIFICE Utilisation
C506		М	REFERENCE	М	
1153	an3	М	Reference qualifier	М	BSS = Business status indicator (*) DW = Design win (*)
1154	an35	С	Reference number	D	LI = Line item reference number (*) EDIFICE code
1156	an6	С	Line number	D	Must contain the buyer's item line number if DE 1153 = 'LI'
4000	an35	С	Reference version number	N	



SG39 PAC-QTY

PAC PACKAGE

Function: A segment specifying the product package type.

Usage: M

Notes :

Ref.	Rep.		Name		EDIFICE Utilisation
7224		С	NUMBER OF PACKAGES	N	LDII ICL Ottiisation
C531	110	С	PACKAGING DETAILS	N	
7075	an3	C	Packaging level, coded	N	
-	an3	C	Packaging related information, coded	N	
7073	an3	С	Packaging terms and conditions, coded	N	
C202		С	PACKAGE TYPE	R	
1131	an17	CC		R R N D	The following codes are taken from EIDX documentation: BLK90 = Standard Bulk RAL90 = Standard Rail (semiconductor) REL90 = Standard Reel TRY90 = Standard Tray The following codes are taken from UN/ECE Recommendation no.21, (TDED 5.8): BA = Barrel BB = Bobbin BE = Bundle BG = Bag BQ = Bottle, protected cylindrical BV = Bottle, protected bulbous BX = Box CG = Cage CN = Container (*) CR = Crate CS = Case CT = Carton CX = Can, cylindrical DR = Drum EN = Envelope NE = Unpacked or unpackaged PC = Parcel PE = Pallet (*) PK = Package PU = Tray RL = Reel RO = Roll SW = Shrinkwrapped TN = Tin TU = Tube (*) EDIFICE code, not included in UN/ECE Recommendation No. 21 Other codes should be previously agreed between trading partners. Only used if the code is taken from EIDX documentation.
7064	an35	С	Type of packages	N	116 = US, ANSI ASC X12
C402	u1133	С	PACKAGE TYPE IDENTIFICATION	N	
7077	an3	М	Item description type, coded	N	
	an35	М	Type of packages	N	
	an3	C	Item number type, coded	N	
	an35	C	Type of packages	N	
	an3	С	Item number type, coded	N	
C532 8395	an3	C C	RETURNABLE PACKAGE DETAILS Returnable package freight payment responsibility, coded	N N	



Ref.	Rep.		Name		EDIFICE Utilisation
8393	an3	С	Returnable package load contents, coded	Ζ	



SG39 PAC-QTY

QTY QUANTITY

Function: A segment specifying the number of products contained in the package type.

Usage: O1

Notes:

Ref.	Rep.	Name	EDIFICE Utilisation	
6060	an3 n15 an3	M QUANTITY DETAILS M Quantity qualifier M Quantity C Measure unit qualifier	M M 52 = Quantity per pack M N	



NAD **SG42**

NAD **NAME AND ADDRESS**

A segment identifying the function and coded identification, name and address of the competitor involved. Function:

Usage:

Notes:

It is advised that the party identification CO C082 be used. When CO C082 cannot be used it is recommended to use the structured name and address CO C080 through DE 3207 rather than the

unstructured one CO C058.

Ref.	Rep.		Name		EDIFICE Utilisation
3035	an3	М	PARTY QUALIFIER	М	CMP = Competitor (*)
	u		20,121.		(*) EDIFICE code
C082		С	PARTY IDENTIFICATION DETAILS	Α	() 2511102 6666
	an35	М		М	Code identifying the party
	an3	C	Party id. identification Code list qualifier	N	Code identifying the party
11	an3	C	Code list responsible agency,	R	9 = EAN (International Article Numbering
0033	an	C	coded	1	association)
			coucu		16 = DUNS (Dun & Bradstreet)
					91 = Assigned by seller or seller's agent
					- '
		_		D	92 = Assigned by buyer or buyer's agent
C058		С	NAME AND ADDRESS		
	an35	M	Name and address line	M	
_	an35	C	Name and address line	0	
	an35	C	Name and address line	0	
	an35	C	Name and address line	0	
_	an35	С	Name and address line	0	
C080		С	PARTY NAME	D	
	an35	M	Party name	M	
	an35	C	Party name	0	
	an35	C	Party name	0	
	an35	C	Party name	0	
	an35	C	Party name	0	
	an3	С	Party name format, coded	N	
C059		С	STREET	D	
	an35	M	Street and number/p.o. box	M	
	an35	C	Street and number/p.o. box	0	
	an35	C	Street and number/p.o. box	0	
	an35	C	Street and number/p.o. box	0	
	an35	C	COUNTRY CUR ENTITY	D D	
3229	an9	С	COUNTRY SUB-ENTITY	ט	
3251	an9	_	IDENTIFICATION POSTCODE IDENTIFICATION	D	
3251	an9 an3	C		D	Uso ISO 3166, 2 alpha codo
3207	a113	L	COUNTRY, CODED	υ	Use ISO 3166, 2 alpha code



SG54 SCC-SG55

SCC SCHEDULING CONDITIONS

Function: A segment specifying a firm delivery.

Usage: M1

Notes:

Ref.	Rep.		Name		EDIFICE Utilisation
4017			DELIVERY PLAN STATUS INDICATOR, CODED	М	1 = Firm
4493	an3	С	DELIVERY REQUIREMENTS, CODED	N	
C329		С	PATTERN DESCRIPTION	N	
2013	an3	С	Frequency, coded	Ν	
2015	an3	С	Despatch pattern, coded	Ν	
2017	an3	С	Despatch pattern timing, coded	Ν	



SG55 QTY-DTM

QTY QUANTITY

Function: A segment specifying a quantity.

Usage: M1

Notes: This segment is used to specify the breakdown of the total quotation request line quantity into its

constituent delivery quantities (i.e. multiple drops).

Ref.	Rep.		Name		EDIFICE Utilisation
C186 6063	an3		QUANTITY DETAILS Quantity qualifier	M M	444 = Requested quantity (*) Should only be used if DE 6063 in QTY segment (SG27) = '444' 445 = Requested delivery quantity (*) (*) EDIFICE code
		M C	Quantity Measure unit qualifier	M N	



SG55 QTY-DTM

DTM DATE/TIME/PERIOD

Function: A segment specifying the corresponding date of the quantity.

Usage: D1

Notes:

If a quotation is being requested for a delivery, the buyer has the option of either supplying the required delivery date, or of requesting the supplier to offer the best delivery terms available. If the latter is the

case then the associated DTM segment need not be sent.

Ref. Rep.	Name	EDIFICE Utilisation		
C507 2005 an3 2380 an35 2379 an3	C Date/time/period	M M Description 2 = Delivery date/time, requested R R R 102 = CCYYMMDD 203 = CCYYMMDDHHMM 303 = CCYYMMDDHHMMZZZ ZZZ = Time zone 304 = CCYYMMDDHHMMSSZZZ ZZZ = Time zone X03 = CCYYMMDDHHMMZZZZZ (*) ZZZZZ = Time zone X04 = CCYYMMDDHHMMSSZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ		



UNS **SECTION CONTROL**

Function: A service segment separating the detail and summary section. Usage : $\mbox{\em M1}$

Notes:

Ref.	Rep.	Name	EDIFICE Utilisation	
0081	a1	M SECTION IDENTIFICATION	M S = Detail/summary section separation	



UNT MESSAGE TRAILER

Function: A service segment ending, and providing information for checking the completeness of a message.

Usage: M1

Notes: Refer to EDIFICE utilisation of the UN/EDIFACT service segments, Issue EDSS04.

Ref.	Ref. Rep. Name		EDIFICE Utilisation	
0074	n6	М	NUMBER OF SEGMENTS IN A MESSAGE	Count of all segments in the message, UNH and UNT included.
0062	an14	М	MESSAGE REFERENCE NUMBER	Must be the same reference number as in DE 0062 of the UNH segment of this message.

EXAMPLES

EXAMPLE 1 REQUEST FOR PRICE QUOTATION

UNB+UNOC:3+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:97A:UN:EDRQ04' BGM+301+RFQ1+9' DTM+137:19970401:102' DTM+36:19970601:102' ALI+++107' CUX+16:GBP:3' NAD+BY+ELECTRONICS LTD::92' LIN+1+1+WIDGET:BP::92' PIA+1+XYZ:DR::92' IMD++3' QTY+444:1000:PCE' PRI+AAA:25.10:BY::1:PCE' RFF+LI::001' UNS+S' UNT+15+1' UNZ+1+66'

EXAMPLE 2 REQUEST FOR PRICE QUOTATION (RE-ISSUE)

UNB+UNOC:3+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:97A:UN:EDRQ04' BGM+301+RFQ1A+18' DTM+137:19970403:102 DTM+36:19970601:102' ALI+++107' RFF+PR:Q001' CUX+16:GBP:3' NAD+BY+ELECTRONICS LTD::92' LIN+1+33+WIDGET:BP::92' PIA+1+XYZ:DR::92' IMD++3' QTY+444:1000:PCE' PRI+AAA:25.10:BY::1:PCE' PRI+AAA:25.20:CO::1:PCE' RFF+LI::001' NAD+CMP+BETTER BUY::92' UNS+S' UNT+18+1' UNZ+1+66'

EXAMPLE 3 REQUEST FOR PRICE & DELIVERY QUOTATION

UNB+UNOC:3+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:97A:UN:EDRQ04' BGM+303+RFQ3+9' DTM+137:19970401:102' DTM+157:19970406:102' DTM+36:19970806:102' ALI+++102' CUX+16:USD:3' NAD+BY+COMPUTER PARTS::92' LIN+1+1+PRODUCT:BP::92' QTY+445:1000:PCE' QTY+446:1500:PCE' PRI+AAA:53.60:BY::1:PCE' RFF+LI::1' SCC+1' QTY+445:1000' DTM+2:19970501:102' LIN+2+1+ITEM CODE:BP::92' QTY+444:750:PCE' PRI+AAA:76.60:BY::1:PCE' RFF+LI::2 SCC+1' QTY+444:750' DTM+2:19970601:102' UNS+S' UNT+25+1' UNZ+1+66'

EXAMPLE 4 REQUEST FOR DELIVERY QUOTATION

UNB+UNOC:3+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:97A:UN:EDRQ04' BGM+302+RFQ2+9 DTM+137:19970401:102' DTM+317:19970402:102' DTM+194:19970403:102' DTM+206:19970503:102' ALI+++104' CUX+16:GBP:3' NAD+BY+ELECTRONICS LTD::92' LIN+1+1+ITEM ABC:BP::92' QTY+444:2000:PCE' RFF+LI::001' SCC+1' QTY+444:1000' DTM+2:19970416:102' SCC+1' QTY+444:1000' DTM+2:19970516:102' UNS+S' UNT+20+1 UNZ+1+66'

EXAMPLE 5 REQUEST FOR SHIP & DEBIT PRICE QUOTATION

UNB+UNOC:3+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1' UNH+1+REQOTE:D:97A:UN:EDRQ04'

BGM+308+RFQ4+9' DTM+137:19970401:102' DTM+36:19970901:102' ALI+++103' CUX+17:GBP:3'

NAD+BY+DISTRIBUTOR::92' NAD+PC+EC12345::92'

LIN+1+1+MATH COPROCESSOR:VP::91'

QTY+444:75:PCE' PCD+5:30.5'

PRI+AAA:90.50:BY::1:PCE'

RFF+LI::1'

RFF+DW:P00000028'

UNS+S' UNT+16+1' UNZ+1+66'

EXAMPLE 6 REQUEST FOR SHIP & DEBIT PRICE QUOTATION (Confirmation of End Customer Booking)

UNB+UNOC:3+234567891:1:X+198765432:1:X+971201:1924+66+X:AA+REQOTE++1+X+1'

UNH+1+REQOTE:D:97A:UN:EDRQ04'

BGM+308+RFQ4+6' DTM+137:19970403:102' RFF+PR:Q0006'

NAD+BY+DISTRIBUTOR::92'

LIN+1+4+MATH COPROCESSOR:VP::91'

RFF+LI::1' RFF+BSS:WON' UNS+S' UNT+10+1' UNZ+1+66'