# Transaction Set <br> 840 Request for Quotation 

Functional Group ID = RQ X12 Version 004 Release 010
Revision History

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## Overview

## 1. Functional Definition

This Draft Standard for Trial Use contains the format and establishes the data contents of the Request for Quotation Transaction Set (840) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide potential buyers with the ability to solicit price, delivery schedule, and other items from potential sellers of goods and services.

## 2. Considerations

## 3. Trading Partners

1. Any sender to any receiver.

## 4. EDIFICE Business Models

## 5. Field of Application

This transaction may be applied for both national and international trade. It is based on universal commercial practice and is not dependent on the type of business or industry.

## 6. Format

The transmission in the ASC X12 format uses two required envelopes. One is the ISA Interchange Control Header Segment, which starts and identifies an interchange of zero or more functional groups and interchange-related control segments. The ISA includes the sender's mailbox address and a receiver's mailbox address, and specifies which delimiter (a/k/a control, service) characters (data element separator, component element separator and data segment terminator) are being used.

There are no default service characters reserved for use in ASC X12. Allowable service characters should be discussed between trading partners.

The second required envelope is GS Functional Group Header, which indicates the beginning of a functional group and provides group level control information. The GS segment includes functional group level sender and receiver addresses, typically used by the trading partner(s) for internal routing. The GS also includes the GS08 ASC X12 Version/Release/Industry Identifier Code. EDIFICE does not recommend the use of an Industry Identifier code.

The functional groups are analogous to batches of like documents, i.e. purchase orders, invoices, etc. Each functional group contains one ore more transaction sets (electronic documents).

Each transaction set is an ordered collection of segments.
Each segment is an ordered collection of data elements. Each segment has been assigned a two or three character identifier. This identifier marks the beginning of each segment. Each element within the segment is separated by a data element delimiter. EDIFICE recommends the use of the asterisk (*) character as a data element delimiter. A segment terminator character is used to mark the end of a segment.

Any shaded areas indicate EDIFICE recommended usage and comment.

## 7. Attributes

Each data element has three ANSI attributes: Element usage, element type and minimum/maximum length. EDIFICE has additional usage indicated for optional segments and elements which are noted in the following table.

| MARGIN | ATTRIBUTE | DE NOTE | MEANING |
| :--- | :--- | :--- | :--- |
| Must Use | M (Mandatory) | N/A | If a segment, composite, or stand alone <br> data element is mandatory according to <br> the standard, EDIFICE cannot change the <br> mandatory status on that component. |
| X | C or X <br> (Conditional) <br> or <br> O (Optional) | No note or <br> NOTA ELEMENT within a COMPOSITE: <br> A data element within a composite is <br> mandatory only if the composite is used. |  |
| Blank | C or X <br> (Conditional) <br> or <br> O (Optional) has determined no value in <br> hence, it need not be generated. |  |  |
| Blank | REQUIRED <br> C or X <br> (Conditional) <br> or <br> O (Optional) | No note | EDIFICE members agree that the data <br> concerned must be sent. |
| Blank | C or X <br> (Conditional) <br> or <br> O (Optional) | ADVISED | Indicates that EDIFICE makes no <br> recommendation regarding usage. The <br> trading partners must agree on usage. |
| Blank | C or X <br> (Conditional) <br> or <br> O (Optional) | DEPENDING has determined value in |  |
| should be generated. |  |  |  |

## 8. Changes from version 3050

Only segments, elements or codes used by EDIFICE are listed. Some fields which have increased in maximum length are not listed.

- All date fields changed from 6/6 (YYMMDD) to 8/8 (CCYYMMDD)
- NTE segment deleted. Trading partners need to put any notes in Trading Partner Agreements.
- Changes made to bring transaction into conformance with Product and Other ID supporting document; miscellaneous changes to code lists and notes.
- Per Product and Other ID support document, added codes to DE 98 and DE 66 code lists (used in N1 segment).
- Per Product and Other ID support document, changed N2, N3 and N4 segments to 'Used'
- Per Product and Other ID support document added code 'EM' Electronic Mail to DE 365 (used in PER03).
- Max length of DE 93 Name (used in N102) changed from 35 to 60
- Max length of DE 67 Identification Code (used in N104) changed from 17 to 80
- Max length of DE 350 Assigned Identification (used in PO101) changed from 11 to 20; EDIFICE still recommends that trading partners use no more than 6 bytes.
- Max length of DE330 Quantity Ordered (used in PO103) changed from 9 to 15.
- Usage of Unit or Basis for Measurement Code (used in PO105) changed to a Composite Unit of Measure. Use of DE 355 (Unit or Basis for Measurement Code) remains the same.
- Max length of DE 212 Unit Price (used in PO106) changed from 14 to 17.
- Max length of DE 235 Product/Service ID (used in POC segment) changed from 30 to 48.
- Per Product and Other ID supporting document, added codes to DE 235 code list (used in POC segment).
- Requirement of DE 234 Product/Service ID Qualifier (used in POC segment) changed from 'O' Optional to 'X' Conditional.
- Removed usage of DE 234 code 'PW’ Part Drawing. See code list for POC08.
- PO306 and PO307 were marked 'Not Used' in 3050, but are mandatory in 4010. Usage changed to 'Used'.
- Segment CTT changed to a CTT loop. Max use remains at 1
- Requirement for CTT02 segment changed from 'M' Mandatory to 'O' Optional.


## SEGMENT TABLES

## 840 Request for Quotation－List of Used and Not Used Segments

Heading：

|  | Pos． <br> No． | Seg． <br> ID | Name | Req． Des． | Max．Use | Loop Repeat | Notes and Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Must Use | 010 | ST | Transaction Set Header | M | 1 |  |  |
| Must Use | 020 | BQT | Beginning Segment for Request for Quotation | M | 1 |  |  |
|  | 040 | CUR | Currency | 0 | 1 |  |  |
| Not Used | 050 | REF | Reference Identification | 0 | ＞1 |  |  |
| Not Used | 060 | PER | Administrative Communications Contact | 0 | 3 |  |  |
| Not Used | 070 | TAX | Tax Reference | 0 | 3 |  |  |
|  | 080 | FOB | F．O．B．Related Instructions | 0 | ＞1 |  |  |
| Not Used | 090 | CTP | Pricing Information | 0 | ＞1 |  |  |
| Not Used | 095 | PAM | Period Amount | 0 | 10 |  |  |
| Not Used | 110 | CSH | Sales Requirements | 0 | 25 |  |  |
| Not Used | 120 | SAC | Service，Promotion，Allowance，or Charge Information | 0 | 25 |  |  |
|  | 130 | ITD | Terms of Sale／Deferred Terms of Sale | 0 | 5 |  |  |
| Not Used | 140 | DIS | Discount Detail | 0 | 20 |  |  |
|  | 150 | DTM | Date／Time Reference | 0 | 10 |  |  |
| Not Used | 160 | LDT | Lead Time | 0 | 12 |  |  |
| Not Used | 180 | LIN | Item Identification | 0 | 5 |  | nl |
| Not Used | 190 | PID | Product／Item Description | 0 | 200 |  |  |
| Not Used | 200 | MEA | Measurements | 0 | 40 |  |  |
|  | 210 | PWK | Paperwork | 0 | 25 |  |  |
|  | 220 | PKG | Marking，Packaging，Loading | 0 | 200 |  |  |
| Not Used | 230 | TD1 | Carrier Details（Quantity and Weight） | 0 | 2 |  |  |
|  | 240 | TD5 | Carrier Details（Routing Sequence／Transit Time） | 0 | 12 |  |  |
| Not Used | 250 | TD3 | Carrier Details（Equipment） | 0 | 12 |  |  |
| Not Used | 260 | TD4 | Carrier Details（Special Handling，or Hazardous Materials，or Both） | 0 | 5 |  |  |
| Not Used | 270 | MAN | Marks and Numbers | 0 | 10 |  |  |
| Not Used | 280 | RRA | Required Response | 0 | 100 |  |  |
| Not Used | 285 | CTB | Restrictions／Conditions | 0 | ＞ 1 |  |  |
|  |  |  | LOOP ID－N9 |  |  | 1000 |  |
| Not Used | 290 | N9 | Reference Identification | 0 | 1 |  |  |
| Not Used | 295 | DTM | Date／Time Reference | 0 | ＞1 |  |  |
| Not Used | 300 | MSG | Message Text | 0 | 1000 |  |  |
|  |  |  | LOOP ID－N1 |  |  | 10000 |  |
|  | 310 | N1 | Name | 0 | 1 |  |  |
| Not Used | 320 | N2 | Additional Name Information | 0 | 2 |  |  |
| Not Used | 330 | N3 | Address Information | 0 | 2 |  |  |
| Not Used | 340 | N4 | Geographic Location | 0 | ＞1 |  |  |
| Not Used | 350 | REF | Reference Identification | 0 | 12 |  |  |
|  | 360 | PER | Administrative Communications Contact | 0 | ＞1 |  |  |
| Not Used | 365 | SI | Service Characteristic Identification | 0 | ＞1 |  |  |
| Not Used | 370 | FOB | F．O．B．Related Instructions | O | 1 |  |  |


| Not Used | 380 | TD1 | Carrier Details (Quantity and Weight) | 0 | 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not Used | 390 | TD5 | Carrier Details (Routing Sequence/Transit Time) | 0 | 12 |  |
| Not Used | 400 | TD3 | Carrier Details (Equipment) | 0 | 12 |  |
| Not Used | 410 | TD4 | Carrier Details (Special Handling, or Hazardous Materials, or Both) | 0 | 5 |  |
| Not Used | 420 | PKG | Marking, Packaging, Loading | 0 | 200 |  |
| Not Used | 430 | RRA | Required Response | 0 | 25 |  |
|  |  |  | LOOP ID - SPI |  |  | 1 |
| Not Used | 440 | SPI | Specification Identifier | 0 | 1 |  |
| Not Used | 450 | REF | Reference Identification | 0 | 5 |  |
| Not Used | 460 | DTM | Date/Time Reference | 0 | 5 |  |
| Not Used | 470 | MSG | Message Text | 0 | 50 |  |
|  |  |  | LOOP ID - N1 |  |  | 20 |
| Not Used | 490 | N1 | Name | 0 | 1 |  |
| Not Used | 500 | N2 | Additional Name Information | 0 | 2 |  |
| Not Used | 510 | N3 | Address Information | 0 | 2 |  |
| Not Used | 520 | N4 | Geographic Location | 0 | 1 |  |
| Not Used | 530 | REF | Reference Identification | 0 | 20 |  |
| Not Used | 540 | G61 | Contact | 0 | 1 |  |
| Not Used | 550 | MSG | Message Text | 0 | 50 |  |
|  |  |  | LOOP ID - CB1 |  |  | >1 |
| Not Used | 560 | CB1 | Contract and Cost Accounting Standards Data | 0 | 1 |  |
| Not Used | 570 | REF | Reference Identification | 0 | 20 |  |
| Not Used | 580 | DTM | Date/Time Reference | 0 | 5 |  |
| Not Used | 590 | LDT | Lead Time | 0 | 1 |  |
| Not Used | 600 | MSG | Message Text | 0 | 50 |  |
|  |  |  | LOOP ID - PCT |  |  | >1 |
| Not Used | 610 | PCT | Percent Amounts | 0 | 1 |  |
| Not Used | 620 | AMT | Monetary Amount | 0 | >1 |  |
|  |  |  | LOOP ID - ADV |  |  | >1 |
| Not Used | 630 | ADV | Advertising Demographic Information | 0 | 1 |  |
| Not Used | 640 | DTM | Date/Time Reference | 0 | >1 |  |
| Not Used | 650 | MTX | Text | 0 | >1 |  |

## Detail:

|  | Pos. No. | Seg. <br> ID | Name | Req. Des. | Max.Use | Loop Repeat | Notes and Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | LOOP ID - PO1 |  |  | 100000 |  |
| Must Use | 010 | PO1 | Baseline Item Data | M | 1 |  |  |
| Not Used | 015 | LIN | Item Identification | 0 | >1 |  |  |
| Not Used | 017 | G53 | Maintenance Type | 0 | 1 |  |  |
| Not Used | 020 | CUR | Currency | 0 | 1 |  |  |
| Not Used | 025 | CN1 | Contract Information | 0 | 1 |  |  |
|  | 030 | PO3 | Additional Item Detail | 0 | 25 |  |  |
| Not Used | 040 | CTP | Pricing Information | 0 | >1 |  |  |
| Not Used | 045 | PAM | Period Amount | 0 | 10 |  |  |
| Not Used | 047 | CTB | Restrictions/Conditions | 0 | >1 |  |  |
| Not Used | 049 | MEA | Measurements | 0 | 40 |  |  |
|  |  |  | LOOP ID - PID |  |  | 1000 |  |
|  | 050 | PID | Product/Item Description | 0 | 1 |  |  |


| Not Used | 060 | MEA | Measurements | 0 | 10 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Not Used | 070 | PWK | Paperwork | 0 | 25 |
|  | 080 | PKG | Marking, Packaging, Loading | 0 | 200 |
|  | 090 | PO4 | Item Physical Details | 0 | >1 |
|  | 100 | REF | Reference Identification | 0 | >1 |
| Not Used | 110 | PER | Administrative Communications Contact | 0 | 3 |
|  | 130 | SAC | Service, Promotion, Allowance, or Charge Information | 0 | 25 |
| Not Used | 140 | IT8 | Conditions of Sale | 0 | 25 |
| Not Used | 142 | CSH | Sales Requirements | 0 | >1 |
| Not Used | 150 | ITD | Terms of Sale/Deferred Terms of Sale | 0 | 2 |
| Not Used | 160 | DIS | Discount Detail | 0 | 20 |
| Not Used | 170 | TAX | Tax Reference | 0 | 3 |
| Not Used | 180 | FOB | F.O.B. Related Instructions | 0 | >1 |
| Not Used | 190 | SDQ | Destination Quantity | 0 | 50 |
| Not Used | 200 | DTM | Date/Time Reference | 0 | 10 |
|  | 230 | FST | Forecast Schedule | 0 | >1 |
| Not Used | 240 | TD1 | Carrier Details (Quantity and Weight) | 0 | 1 |
| Not Used | 250 | TD5 | Carrier Details (Routing Sequence/Transit Time) | 0 | 12 |
| Not Used | 260 | TD3 | Carrier Details (Equipment) | 0 | 12 |
| Not Used | 270 | TD4 | Carrier Details (Special Handling, or Hazardous Materials, or Both) | 0 | 5 |
| Not Used | 280 | MAN | Marks and Numbers | 0 | 10 |
| Not Used | 290 | RRA | Required Response | 0 | 25 |
| Not Used | 292 | MSG | Message Text | 0 | 1000 |
| Not Used | 293 | SPI | Specification Identifier | 0 | > 1 |
|  |  |  | LOOP ID - QTY |  |  |
| Not Used | 294 | QTY | Quantity | 0 | 1 |
| Not Used | 295 | SI | Service Characteristic Identification | 0 | >1 |
|  |  |  | LOOP ID - SCH |  |  |
| Not Used | 296 | SCH | Line Item Schedule | 0 | 1 |
| Not Used | 297 | TD1 | Carrier Details (Quantity and Weight) | 0 | 2 |
| Not Used | 298 | TD5 | Carrier Details (Routing Sequence/Transit Time) | 0 | 12 |
| Not Used | 299 | TD3 | Carrier Details (Equipment) | 0 | 12 |
| Not Used | 300 | TD4 | Carrier Details (Special Handling, or Hazardous Materials, or Both) | 0 | 5 |
| Not Used | 301 | REF | Reference Identification | 0 | >1 |
|  |  |  | LOOP ID - LDT |  |  |
| Not Used | 302 | LDT | Lead Time | 0 | 1 |
| Not Used | 303 | QTY | Quantity | 0 | >1 |
| Not Used | 304 | MSG | Message Text | 0 | 1 |
|  |  |  | LOOP ID - LM |  |  |
| Not Used | 305 | LM | Code Source Information | 0 | 1 |
| Not Used | 306 | LQ | Industry Code | M | 1 |
|  |  |  | LOOP ID - SLN |  |  |
| Not Used | 308 | SLN | Subline Item Detail | 0 | 1 |
| Not Used | 309 | MSG | Message Text | 0 | >1 |
| Not Used | 310 | PID | Product/Item Description | 0 | 1000 |
| Not Used | 315 | ADV | Advertising Demographic Information | 0 | > 1 |
|  |  |  | LOOP ID - QTY |  |  |
| Not Used | 316 | QTY | Quantity | 0 | 1 |


| Not Used | 317 | SI | Service Characteristic Identification | O | >1 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | LOOP ID - N9 |  |  | 1000 |  |
| Not Used | 320 | N9 | Reference Identification | 0 | 1 |  |  |
| Not Used | 325 | DTM | Date/Time Reference | 0 | $>1$ |  |  |
| Not Used | 330 | MSG | Message Text | 0 | 1000 |  |  |
|  |  |  | LOOP ID - N1 |  |  | >1 |  |
|  | 340 | N1 | Name | 0 | 1 |  |  |
| Not Used | 350 | N2 | Additional Name Information | 0 | 2 |  |  |
| Not Used | 360 | N3 | Address Information | 0 | 2 |  |  |
| Not Used | 370 | N4 | Geographic Location | 0 | 1 |  |  |
| Not Used | 375 | QTY | Quantity | 0 | > 1 |  |  |
| Not Used | 380 | REF | Reference Identification | 0 | 12 |  |  |
| Not Used | 390 | PER | Administrative Communications Contact | 0 | 3 |  |  |
| Not Used | 395 | SI | Service Characteristic Identification | 0 | >1 |  |  |
| Not Used | 396 | DTM | Date/Time Reference | 0 | 1 |  |  |
| Not Used | 400 | FOB | F.O.B. Related Instructions | 0 | 1 |  |  |
| Not Used | 405 | SCH | Line Item Schedule | 0 | 200 |  |  |
| Not Used | 410 | TD1 | Carrier Details (Quantity and Weight) | 0 | 2 |  |  |
| Not Used | 420 | TD5 | Carrier Details (Routing Sequence/Transit Time) | 0 | 12 |  |  |
| Not Used | 430 | TD3 | Carrier Details (Equipment) | 0 | 12 |  |  |
| Not Used | 440 | TD4 | Carrier Details (Special Handling, or Hazardous Materials, or Both) | 0 | 5 |  |  |
| Not Used | 450 | PKG | Marking, Packaging, Loading | 0 | 200 |  |  |
| Not Used | 460 | RRA | Required Response | 0 | 25 |  |  |
| Not Used | 465 | CTP | Pricing Information | 0 | 1 |  |  |
| Not Used | 469 | PAM | Period Amount | 0 | 10 |  |  |
|  |  |  | LOOP ID - LDT |  |  | >1 |  |
| Not Used | 470 | LDT | Lead Time | 0 | 1 |  |  |
| Not Used | 480 | MAN | Marks and Numbers | 0 | 10 |  |  |
| Not Used | 490 | QTY | Quantity | 0 | 5 |  |  |
| Not Used | 500 | MSG | Message Text | 0 | 1000 |  |  |
|  |  |  | LOOP ID - PCT |  |  | $>1$ |  |
| Not Used | 510 | PCT | Percent Amounts | 0 | 1 |  |  |
| Not Used | 520 | AMT | Monetary Amount | 0 | >1 |  |  |

## Summary:

|  | Pos. <br> No. <br> 010 | $\begin{aligned} & \text { Seg. } \\ & \text { ID } \\ & \text { CTT } \end{aligned}$ | Name <br> Transaction Totals | Req. Des. <br> O | Max.Use | Loop Repeat | Notes and Comments n3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Must Use | 020 | SE | Transaction Set Trailer | M | - |  |  |

## Transaction Set Notes

1. If segment LIN is used, do not use LINO1.
2. The SCH segment is used to specify various quantities of items ordered that are to be scheduled. When this segment is used, the unit of measurement code (SCHO2) should always be identical to the unit of measurement code in the associated PO1 segment (PO103) and the sum of values of quantity ( SCH 01 ) should always equal the quantity ordered (PO102) in the PO1 segment.

3．The number of line items（CTT01）is the accumulation of the number of PO1 segments．If used，hash total（CTT02）is the sum of the value of quantities ordered（PO102）for each POI segment．

# Segment: ST Transaction Set Header 

## Position: 010

Loop:
Level: Heading
Usage: Mandatory
Max Use: 1
Purpose: To indicate the start of a transaction set and to assign a control number
Syntax Notes:
Semantic Notes:
1 The transaction set identifier (STO1) is used by the translation routines of the interchange partners to select the appropriate transaction set definition (e.g., 810 selects the Invoice Transaction Set).
Comments:

## Data Element Summary



Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set
The control number is assigned by the sender. It should be sequentially assigned within each functional group to aid in error recovery and research. The control number in the SE segment (SEO2) must be identical to the control number in the ST segment for each transaction.

```
    Segment: BQT Beginning Segment for Request for Quotation
            Position: 020
                Loop:
                Level: Heading
                Usage: Mandatory
            Max Use: 1
            Purpose: To indicate the beginning of a Request for Quotation Transaction Set and transmit identifying numbers and dates
Syntax Notes: 1 If either BQT04 or BQT05 is present, then the other is required.
Semantic Notes: 1 BQT03 is the date to be used for reference purposes in an RFQ and a response to RFQ.
Comments:
```




Segment: CUR Currency
Position: 040
Loop:
Level: Heading
Usage: Optional
Max Use: 1
Purpose: To specify the currency (dollars, pounds, francs, etc.) used in a transaction
Syntax Notes: 1 If CUR08 is present, then CUR07 is required.
2 If CUR09 is present, then CUR07 is required.
3 If CUR10 is present, then at least one of CUR11 or CUR12 is required.
4 If CUR11 is present, then CUR 10 is required.
5 If CUR 12 is present, then CUR 10 is required.
6 If CUR13 is present, then at least one of CUR14 or CUR15 is required.
7 If CUR14 is present, then CUR13 is required.
8 If CUR15 is present, then CUR13 is required.
9 If CUR16 is present, then at least one of CUR17 or CUR18 is required.
10 If CUR17 is present, then CUR16 is required.
11 If CUR18 is present, then CUR16 is required.
12 If CUR19 is present, then at least one of CUR20 or CUR21 is required.
13 If CUR20 is present, then CUR19 is required.
14 If CUR21 is present, then CUR19 is required.
Semantic Notes:
Comments: 1 See Figures Appendix for examples detailing the use of the CUR segment.
Notes: This segment is used at the discretion of the sender.
Data Element Summary

| Must Use | Ref. Des. CURO1 | Data Element 98 | $\frac{\text { Name }}{\text { Entity }}$ Identifier Code |  | ributes |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Entity Identifier Code |  |  |
|  |  |  | Code identifying an organizational entity, a physical location, property or an individual <br> SE Selling Party |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Must Use | CUR02 | 100 | Currency Code | M | ID 3/3 |
|  |  |  | Code (Standard ISO) for are specified |  | charges |
|  |  |  | US Dollars is assumed |  |  |
| Not Used | CUR03 | 280 | Exchange Rate | 0 | R 4/10 |
|  |  |  | Value to be used as a monetary value from |  | onvert |
| Not Used | CUR04 | 98 | Entity Identifier Code | 0 | ID 2/3 |
|  |  |  | Code identifying an or property or an individu Refer to 004010 Data |  | ocation, <br> le code |

values.



Segment: FOB F.O.B. Related Instructions
Position: 080
Loop:
Level: Heading
Usage: Optional
Max Use: >1
Purpose: To specify transportation instructions relating to shipment
Syntax Notes: 1 If FOB03 is present, then FOB02 is required.
2 If FOB04 is present, then FOB05 is required.
3 If FOB07 is present, then FOB06 is required.
4 If FOB08 is present, then FOB09 is required.
Semantic Notes: 1 FOBO1 indicates which party will pay the carrier.
2 FOB02 is the code specifying transportation responsibility location.
3 FOB06 is the code specifying the title passage location.
4 FOB08 is the code specifying the point at which the risk of loss transfers. This may be different than the location specified in FOB02/FOB03 and FOB06/FOB07.
Comments:


| Not Used | FOB06 | 309 | Location Qualifier | X ID 1/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Code identifying type of location |  |  |
|  |  |  | Refer to 004010 Data Element Dictionary for acceptable code values. |  |  |
| Not Used | FOB07 | 352 | Description | 0 | AN 1/80 |
|  |  |  | A free-form description to clarify the related data elements and their content |  |  |
| Not Used | FOB08 | 54 | Risk of Loss Code | 0 | ID 2/2 |
|  |  |  | Code specifying where responsibility for risk of loss passes Refer to 004010 Data Element Dictionary for acceptable code values. |  |  |
| Not | FOB09 | 352 | Description | X | AN $1 / 80$ |
| Used |  |  |  |  |  | their content

Segment: ITD Terms of Sale/Deferred Terms of Sale
Position: 130
Loop:
Level: Heading
Usage: Optional
Max Use: 5
Purpose: To specify terms of sale
Syntax Notes: 1 If ITD03 is present, then at least one of ITD04 ITD05 or ITD13 is required.
2 If ITD08 is present, then at least one of ITD04 ITD05 or ITD13 is required.
3 If ITD09 is present, then at least one of ITD10 or ITD1 1 is required.
Semantic Notes: 1 ITD15 is the percentage applied to a base amount used to determine a late payment charge.
Comments: 1 If the code in ITD01 is "04", then ITD07 or ITD09 is required and either ITD10 or ITD1 1 is required; if the code in ITD01 is " 05 ", then ITD06 or ITD07 is required.

## Data Element Summary

Ref. Data
Des. Element Name Attributes
ITD01 336 Terms Type Code
0 ID 2/2

Code identifying type of payment terms
01 Basic
ITD02 333 Terms Basis Date Code O ID 1/2
Code identifying the beginning of the terms period

| 1 | Ship Date |
| :--- | :--- |
| 2 | Delivery Date |
| 3 | Invoice Date |

ITD03 338 Terms Discount Percent O R 1/6
Terms discount percentage, expressed as a percent, available to the purchaser if an invoice is paid on or before the Terms Discount Due Date

| Not $\quad$ ITD04 370 | Terms Discount Due Date | X $\quad$ DT 8/8 |
| :--- | :--- | :--- | :--- |


| Not | ITD06 446 | Terms Net Due Date | O | DT 8/8 |
| :--- | :--- | :--- | :--- | :--- |

ITD07 386 Terms Net Days O N0 1/3 Number of days until total invoice amount is due (discount not applicable)
Not ITD08 362 Terms Discount Amount O N2 1/10

Used

Total amount of terms discount


Segment: DTM Date/Time Reference

## Position: <br> 150

Loop:
Level: Heading
Usage: Optional
Max Use: 10
Purpose: To specify pertinent dates and times
Syntax Notes: 1 At least one of DTM02 DTM03 or DTM05 is required.
2 If DTM04 is present, then DTM03 is required.
3 If either DTM05 or DTM06 is present, then the other is required.

## Semantic Notes:

Comments:

values.
$\begin{array}{lll}\begin{array}{l}\text { Not } \\ \text { Used }\end{array} \text { DTM06 } 1251 & \text { Date Time Period } \\ & \begin{array}{l}\text { Expression of a date, a time, or range of dates, times or dates } \\ \text { and times }\end{array}\end{array}$

Segment: PWK Paperwork
Position: 210
Loop:
Level: Heading
Usage: Optional
Max Use: 25
Purpose: To identify the type or transmission or both of paperwork or supporting information
Syntax Notes: 1 If either PWK05 or PWK06 is present, then the other is required
Semantic Notes:
Comments:
1 PWK05 and PWK06 may be used to identify the addressee by a code number.
2 PWK07 may be used to indicate special information to be shown on the specified report.
3 PWK08 may be used to indicate action pertaining to a report.
Notes: This segment is optional and is used to specify the method of delivery of Certificates of Compliance and the number of copies required.


| Not Used | PWK07 | 352 | Description <br> O AN $1 / 80$ |
| :---: | :---: | :---: | :---: |
|  |  |  | A free-form description to clarify the related data elements and their content |
| Not Used | PWK08 | C002 | Actions Indicated 0 |
|  |  |  | Actions to be performed on the piece of paperwork identified |
| Not Used | C00201 | 704 | Paperwork/Report Action Code M ID 1/2 |
|  |  |  | Code specifying how the paperwork or report that is identified in the PWK segment relates to the transaction set or to identify the action that is required <br> Refer to 004010 Data Element Dictionary for acceptable code values. |
| Not <br> Used | C00202 | 704 | Paperwork/Report Action Code O ID 1/2 |
|  |  |  | Code specifying how the paperwork or report that is identified in the PWK segment relates to the transaction set or to identify the action that is required <br> Refer to 004010 Data Element Dictionary for acceptable code values. |
| Not Used | C00203 | 704 | Paperwork/Report Action Code O ID 1/2 |
|  |  |  | Code specifying how the paperwork or report that is identified in the PWK segment relates to the transaction set or to identify the action that is required <br> Refer to 004010 Data Element Dictionary for acceptable code values. |
| Not Used | C00204 | 704 | Paperwork/Report Action Code O ID 1/2 |
|  |  |  | Code specifying how the paperwork or report that is identified in the PWK segment relates to the transaction set or to identify the action that is required <br> Refer to 004010 Data Element Dictionary for acceptable code values. |
| Not Used | C00205 | 704 | Paperwork/Report Action Code O ID 1/2 |
|  |  |  | Code specifying how the paperwork or report that is identified in the PWK segment relates to the transaction set or to identify the action that is required <br> Refer to 004010 Data Element Dictionary for acceptable code values. |
| Not Used | PWK09 | 1525 | Request Category Code O ID $1 / 2$ |
|  |  |  | Code indicating a type of request <br> Refer to 004010 Data Element Dictionary for acceptable code values. |



| Not <br> Used | PKG06 400 | Unit Load Option Code |
| :--- | :--- | :--- |
|  |  | Code identifying loading or unloading a shipment <br> Refer to 004010 Data Element Dictionary for acceptable code <br> values | values.

Segment: TD5 Carrier Details (Routing Sequence/Transit Time)
Position: 240
Loop:
Level: Heading
Usage: Optional
Max Use: 12
Purpose: To specify the carrier and sequence of routing and provide transit time information
Syntax Notes: 1 At least one of TD502 TD504 TD505 TD506 or TD512 is required.
2 If TD502 is present, then TD503 is required.
3 If TD507 is present, then TD508 is required.
4 If TD5 10 is present, then TD511 is required.
5 If TD5 13 is present, then TD5 12 is required.
6 If TD5 14 is present, then TD513 is required.
7 If TD5 15 is present, then TD512 is required.
Semantic Notes: 1 TD515 is the country where the service is to be performed.
Comments: 1 When specifying a routing sequence to be used for the shipment movement in lieu of specifying each carrier within the movement, use TD502 to identify the party responsible for defining the routing sequence, and use TD503 to identify the actual routing sequence, specified by the party identified in TD502.

## Data Element Summary



Contract Carrier
LT Less Than Trailer Load (LTL)
M Motor (Common Carrier)
P Private Carrier
U Private Parcel Service
TD505 387 Routing
X AN 1/35
Free-form description of the routing or requested routing for shipment, or the originating carrier's identity


TD510 732 Transit Time Direction Qualifier $0 \quad$ ID 2/2
Code specifying the value of time used to measure the transit time

CD Calendar Days (Includes weekends and Holidays)
WD Working Days (Excludes weekends and holidays)
$\begin{array}{llll}\text { TD511 } & 733 \text { Transit Time } & \text { X R 1/4 }\end{array}$
The numeric amount of transit time
284 Service Level Code
X ID 2/2
Code indicating the level of transportation service or the billing service offered by the transportation carrier

ND Next Day Air
Delivery during business day hours of next business day
SA
Same Day
SC Second Day Air
Delivery during business day hours no later than second business day
SD
Saturday

| Not Used | TD513 | 284 | Second Day <br> Standard Ground |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Service Level Code |  | ID 2/2 |
|  |  |  | Code indicating the service offered by the Refer to 004010 D values. |  | e billing <br> e code |
| NotUsed | TD5 14 | 284 | Service Level Code |  | ID 2/2 |
|  |  |  | Code indicating the service offered by the Refer to 004010 D values. |  | e billing <br> e code |
| Not <br> Used | TD5 15 | 26 | Country Code |  | ID 2/3 |
|  |  |  |  |  |  |
|  |  |  | Code identifying th |  |  |

Segment: N1 Name
Position: 310
Loop: N1 Optional
Level: Heading
Usage: Optional
Max Use: 1
Purpose: To identify a party by type of organization, name, and code
Syntax Notes: 1 At least one of N 102 or N 103 is required.
2 If either N103 or N104 is present, then the other is required.

## Semantic Notes:

Comments: 1 This segment, used alone, provides the most efficient method of providing organizational identification. To obtain this efficiency the "ID Code" (N104) must provide a key to the table maintained by the transaction processing party.
2 N105 and N106 further define the type of entity in N101.
Notes: This segment is used to identify the parties involved in the transaction. It is encouraged that the trading partners codify all addresses within their system.



Segment: PER Administrative Communications Contact

## Position: 360

Loop: N1 Optional
Level: Heading
Usage: Optional
Max Use: >1
Purpose: To identify a person or office to whom administrative communications should be directed
Syntax Notes: 1 If either PER03 or PER04 is present, then the other is required.
2 If either PER05 or PER06 is present, then the other is required.
3 If either PER07 or PER08 is present, then the other is required.

## Semantic Notes:

Comments:

number

Semantic Notes：
Comments：
1 See the Data Element Dictionary for a complete list of IDs．
2 PO101 is the line item identification．
3 PO106 through PO125 provide for ten different product／service IDs per each item．For example：Case，Color，Drawing No．，U．P．C．No．， ISBN No．，Model No．，or SKU．
Notes：There is one PO1 segment for each different part number．The Product ID Qualifiers and Product ID＇s should completely specify the parts being quoted．Product identification should be specified according to the Product Identification Guidelines published by EDIFICE．

Data Element Summary
Ref．Data
Des．Element Name Attributes
PO101 350 Assigned Identification O AN 1／20
Alphanumeric characters assigned for differentiation within a transaction set
The line sequence number should increment for each occurrence of the POI segment．
PO102 330 Quantity Ordered
X R $1 / 15$
Quantity ordered
The total quantity to be quoted for all requested ship dates provided in the FST segments．
PO103 355 Unit or Basis for Measurement Code 0 ID 2／2
Code specifying the units in which a value is being expressed，or manner in which a measurement has been taken

EA Each
PO104
212 Unit Price
X R1／17

Price per unit of product，service，commodity，etc．

| PO105 | 639 | Basis of Unit Price Code | 0 ID 2/2 |
| :---: | :---: | :---: | :---: |
|  |  | Code identifying the type of unit price for an item |  |
|  |  | AP Advise Price |  |
|  |  | CA Catalog |  |
|  |  | CT Contract |  |
|  |  | DI Distributor |  |
|  |  | NQ No Quote |  |
|  |  | PE Price per Each |  |
|  |  | QT Quoted |  |
|  |  | TE Contract Price per Each |  |
| PO106 | 235 | Code identifying the type/source of the descriptive number used in Product/Service ID (234) |  |
|  |  |  |  |  |
|  |  | AB Assembly |  |
|  |  | Buyer's Part Number |  |
|  |  | Drawing Revision Number |  |
|  |  | Engineering Change Level |  |
|  |  | Manufacturer |  |
|  |  | Manufacturer's Part Number |  |
|  |  | Prime Contractor Part Number |  |
|  |  | Part Number Description |  |
|  |  | Part Drawing |  |
|  |  | Replaced Part Number |  |
|  |  | U.P.C. Consumer Package Code (1-5-5-1) |  |
|  |  | VP Vendor's (Seller's) Part Num |  |
| PO107 | 234 | Product/Service ID   <br> Identifying number for a product or service $X$ AN 1/48 |  |
|  |  |  |  |  |
| PO108 | 235 | Identifying number for a product or serviceProduct/Service ID Qualifier |  |
|  |  | Code identifying the type/source of the descriptive number used in Product/Service ID (234) |  |
| PO109 | 234 | Product/Service ID$X \quad \text { AN } 1 / 48$ |  |
|  |  | Identifying number for a product or service |  |
| PO110 | 235 | Product/Service ID Qualifier X ID 2/2 |  |
|  |  | Code identifying the type/source of the descriptive number used in Product/Service ID (234) |  |
| PO111 | 234 | Product/Service ID$\text { X AN } 1 / 48$ |  |
|  |  | Identifying number for a product or service |  |
| PO112 | 235 | Product/Service ID Qualifier X ID 2/2 Code identifying the type/source of the descriptive number us |  |
|  |  |  |  |  |
| PO113 | 234 | Product/Service ID <br> Identifying number for a product or service $\text { X AN } 1 / 48$ |  |
|  |  |  |  |  |
| PO114 | 235 | Product/Service ID Qualifier X ID 2/2 Code identifying the type/source of the descriptive number us in Product/Service ID (234) |  |
|  |  |  |  |  |
| PO115 | 234 | Product/Service ID | X AN 1/48 |
|  |  | Identifying number for a product or service $X$ AN $1 / 48$ |  |
| PO116 | 235 | Product/Service ID Qualifier | X ID 2/2 |
|  |  | Code identifying the type/source of the descriptive in Product/Service ID (234) | number used |
| PO117 | 234 | Product/Service ID | X AN 1/48 |

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Identifying number for a product or service
PO118 235 Product/Service ID Qualifier X ID 2/2
Code identifying the type/source of the descriptive number used in Product/Service ID (234)
PO119 234 Product/Service ID X AN 1/48
Identifying number for a product or service
PO120 235 Product/Service ID Qualifier X ID 2/2
Code identifying the type/source of the descriptive number used in Product/Service ID (234)
PO121 234 Product/Service ID
X AN $1 / 48$
Identifying number for a product or service
PO122 235 Product/Service ID Qualifier
X ID 2/2
Code identifying the type/source of the descriptive number used in Product/Service ID (234)
PO123 234 Product/Service ID
$X \quad$ AN $1 / 48$
Identifying number for a product or service
PO124 235 Product/Service ID Qualifier
X ID 2/2
Code identifying the type/source of the descriptive number used in Product/Service ID (234)

## PO125 234 Product/Service ID

Identifying number for a product or service

| Segment: | PO3 Additional Item Detail |
| :---: | :---: |
| Position: | 030 |
| Loop: | PO1 Mandatory |
| Level: | Detail |
| Usage: | Optional |
| Max Use: | 25 |
| Purpose: | To specify additional item-related data involving variations in normal price/quantity structure |
| Syntax Notes: | 1 If PO304 is present, then at least one of PO303 or PO305 is required. |
| Semantic Notes: Comments: | 1 Some examples of price/quantity variations are: price in different |
|  | units from the POI segment, price changes by date, or price changes by quantity (break and level). |
|  | 2 PO307 defines the unit of measure for PO306. |

## Data Element Summary

|  | Ref. <br> Des. | Data <br> Element <br> 371$\frac{\text { Name }}{\text { Change Reason Code }}$ |
| :--- | :---: | :---: |
| Must <br> Use | $\underline{\text { PO301 }}$ | $\frac{\text { Attributes }}{\text { M ID } 2 / 2}$ |

Code specifying the reason for price or quantity change Used when identifying the name of the competition. C6 Other Limitations

| Not <br> Used | PO302 | 373 | Date | O | DT 8/8 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Not | PO303 | 236 | Date expressed as CCYYMMDD <br> Price Identifier Code | X | ID $3 / 3$ |

Used Code identifying pricing specification
Refer to 004010 Data Element Dictionary for acceptable code values.
PO304 212 Unit Price O R1/17
Price per unit of product, service, commodity, etc.
PO305 639 Basis of Unit Price Code
Code identifying the type of unit price for an item
PE Price per Each

| Must <br> Use | PO306 | 380 | Quantity | M R 1/15 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Must | PO307 | 355 | Numeric value of quantity <br> Unit or Basis for Measurement Code | M | ID 2/2 |

Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken Refer to 004010 Data Element Dictionary for acceptable code values.
PO308 352 Description
O AN $1 / 80$
A free-form description to clarify the related data elements and their content

Segment: PID Product/Item Description

## Position: 050

Loop: PID Optional
Level: Detail
Usage: Optional
Max Use: 1
Purpose: To describe a product or process in coded or free-form format
Syntax Notes: 1 If PID04 is present, then PID03 is required.
2 At least one of PID04 or PID05 is required.
3 If PID07 is present, then PID03 is required.
4 If PID08 is present, then PID04 is required.
5 If PID09 is present, then PID05 is required.
Semantic Notes: 1 Use PID03 to indicate the organization that publishes the code list being referred to.
2 PID04 should be used for industry-specific product description codes.
3 PID08 describes the physical characteristics of the product identified in PID04. A " $Y$ " indicates that the specified attribute applies to this item; an " N " indicates it does not apply. Any other value is indeterminate.
4 PID09 is used to identify the language being used in PID05.
Comments: 1 If PID01 equals " $F$ ", then PID05 is used. If PID01 equals " S ", then PID04 is used. If PID01 equals "X", then both PID04 and PID05 are used.
2 Use PID06 when necessary to refer to the product surface or layer being described in the segment.
3 PID07 specifies the individual code list of the agency specified in PID03.

Data Element Summary


PID05

Not Used

Used

| Not <br> Used | PID08 | 1073 | Yes/No Condition or Response Code <br> Code indicating a Yes or No condition or response <br> Refer to 004010 Data Element Dictionary for acceptable code |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Not | PID09 | 819 | values. <br> Language Code |

352 Description
X AN 1/80
A free-form description to clarify the related data elements and their content
PID06
752
Surface/Layer/Position Code
0 ID 2/2
Code indicating the product surface, layer or position that is being described
Refer to 004010 Data Element Dictionary for acceptable code values.
PID07
822
Source Subqualifier
O AN 1/15
A reference that indicates the table or text maintained by the Source Qualifier

Code indicating a Yes or No condition or response Refer to 004010 Data Element Dictionary for acceptable code values.

Code designating the language used in text, from a standard code list maintained by the International Standards Organization (ISO 639)


Not
Used
PKG06 400 Unit Load Option Code
X ID 2/2
Code identifying loading or unloading a shipment
Refer to 004010 Data Element Dictionary for acceptable code values.

| Segment: | P04 Item Physical Details |  |
| :---: | :---: | :---: |
| Position: | 090 |  |
| Loop: | PO1 | Mandatory |
| Level: | Detail |  |
| Usage: | Optional |  |
| Max Use: | >1 |  |
| Purpose: | To specify the physical qualities, packaging, weights, and dimensions relating to the item |  |
| Syntax Notes: | 1 If either PO402 or PO403 is present, then the other is required. <br> 2 If PO405 is present, then PO406 is required. |  |
|  | 3 If either PO406 or PO407 is present, then the other is required. |  |
|  | 4 If either PO408 or PO409 is present, then the other is required. |  |
|  | 566 If PO 410 is present, then PO 413 is present, then PO 413 is required. |  |
|  |  |  |
|  | 7 If PO 412 is present, then PO 413 is required. |  |
|  | 8 If PO413 is present, then at least one of PO410 PO411 or PO412 is required. |  |
|  | 9 If PO417 is present, then PO416 is required. |  |
|  | 10 If PO418 is present, then PO404 is required. |  |
| Semantic Notes: | $\begin{array}{ll} 1 & \mathrm{PO} \\ & \text { of } \\ & \mathrm{RI} \end{array}$ | 15 is used to indicate the relative layer of this package or range packages within the layers of packaging. Relative Position 1 (value is the innermost package. |
|  | $2 \begin{array}{ll} 2 \text { PO41 } \\ \text { a ran } \end{array}$ | 16 is the package identifier or the beginning package identifier in nge of identifiers. |
|  | $\begin{array}{ll}3 & \mathrm{PO} 41 \\ 4 & \mathrm{PO} 41\end{array}$ | 17 is the ending package identifier in a range of identifiers. |
|  |  | 18 is the number of packages in this layer. |
| Comments: |  | 03 - The "Unit or Basis for Measure Code" in this segment tion is for purposes of defining the pack (PO401)/size (PO402) sure which indicates the quantity in the inner pack unit. For mple: If the carton contains 2412 -Ounce packages, it would be cribed as follows: Data element $356=$ " 24 "; Data element $357=$ ; Data element $355=$ "OZ". |
|  |  | 2 PO413 defines the unit of measure for PO410, PO411, and PO412. |
| Notes: | Packaging information is conveyed using PO405, packaging code, in the PO4 segment. That is a 5 digit concatenated field with the first 3 digits for "packaging form" and the final 2 for "packaging material." Refer to EDIFICE document Implementation Recommendations for Product and |  |
| Data Element Summary |  |  |
| Ref. | Data |  |
| Not Des. | Element | Name $\quad$ Attributes |
| Not PO401 | 356 | Pack O N0 1/6 |
| Used <br> The number of inner containers, or number of eaches if there are |  |  |
|  |  | The number of inner containers, or number of eaches if there are no inner containers, per outer container |
| Not PO402 | 357 | Size X R 1/8 |
| Used |  |  |
|  |  | Size of supplier units in pack |




Segment: REF Reference Identification
Position: 100
Loop: PO1 Mandatory
Level: Detail
Usage: Optional
Max Use: >1
Purpose: To specify identifying information
Syntax Notes: 1 At least one of REF02 or REF03 is required.
2 If either C04003 or C04004 is present, then the other is required.
3 If either C04005 or C04006 is present, then the other is required.
Semantic Notes: 1 REF04 contains data relating to the value cited in REF02.
Comments:
Notes: This segment is used for reference numbers that are agreed upon by both trading partners. There is one reference number per segment.

Data Element Summary

| Must | Ref. <br> Des. <br> REF01 | Data Element 128 | Name <br> Reference Identification Qualifier |  | ibutes ID 2/3 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Use |  |  |  |  |  |
|  | Code qualifying the Reference Identification |  |  |  |  |
|  |  |  | BC $\quad$ Buyer's Contract Number |  |  |
|  | REF02 | 127 | Reference Identification | X | AN 1/30 |

Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier
Not REF03 352 Description X AN 1/80

Used

| Not <br> Used | REF04 | C040 | Reference Identifier | O |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  | To identify one or more reference numbers or identification <br> numbers as specified by the Reference Qualifier |  |
| Not | C04001 | 128 | Reference Identification Qualifier | MD 2/3 |
| Used |  |  |  |  |


| Not <br> Used | C04002 127 | Reference Identification | Reference information as defined for a particular Transaction Set <br> or as specified by the Reference Identification Qualifier |
| :--- | :--- | :--- | :--- |

Not C04003 128 Reference Identification Qualifier X ID 2/3

Code qualifying the Reference Identification
Refer to 004010 Data Element Dictionary for acceptable code values.

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| Not Used | C04004 | 127 | Reference Identification X AN 1/30 |
| :---: | :---: | :---: | :---: |
|  |  |  | Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier |
| Not Used | C04005 | 128 | Reference Identification Qualifier X ID 2/3 |
|  |  |  | Code qualifying the Reference Identification Refer to 004010 Data Element Dictionary for acceptable code values. |
| Not Used | C04006 | 127 | Reference Identification X AN 1/30 |
|  |  |  | Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier |


| Segment: Information | SAC Service, Promotion, Allowance, or Charge |
| :---: | :---: |
| Position: | 130 |
| Loop: | PO1 Mandatory |
| Level: | Detail |
| Usage: | Optional |
| Max Use: | 25 |
| Purpose: | To request or identify a service, promotion, allowance, or charge; to specify the amount or percentage for the service, promotion, allowance, or charge |
| Syntax Notes: | 1 At least one of SAC02 or SAC03 is required. |
|  | 2 If either SAC03 or SAC04 is present, then the other is required. |
|  | 3 If either SAC06 or SAC07 is present, then the other is required. |
|  | 4 If either SAC09 or SAC10 is present, then the other is required. |
|  | 5 If SAC11 is present, then SAC10 is required. |
|  | 6 If SAC13 is present, then at least one of SAC02 or SAC04 is required. |
|  | 7 If SAC14 is present, then SAC13 is required. |
|  | 8 If SAC16 is present, then SAC15 is required. |
| Semantic Notes: | 1 If SACO1 is "A" or "C", then at least one of SAC05, SAC07, or SAC08 is required. |
|  | 2 SAC05 is the total amount for the service, promotion, allowance, or charge. <br> If SAC05 is present with SAC07 or SAC08, then SAC05 takes precedence. |
|  | 3 SAC08 is the allowance or charge rate per unit. |
|  | 4 SAC10 and SAC1 1 is the quantity basis when the allowance or charge quantity is different from the purchase order or invoice quantity. SAC10 and SAC1 1 used together indicate a quantity range, which could be a dollar amount, that is applicable to service, promotion, allowance, or charge. |
|  | 5 SAC13 is used in conjunction with SAC02 or SAC04 to provide a specific reference number as identified by the code used. |
|  | 6 SAC14 is used in conjunction with SAC13 to identify an option when there is more than one option of the promotion. |
|  | 7 SAC16 is used to identify the language being used in SAC15. |
| Comments: | 1 SAC04 may be used to uniquely identify the service, promotion, allowance, or charge. In addition, it may be used in conjunction to further the code in SAC02. |
|  | 2 In some business applications, it is necessary to advise the trading partner of the actual dollar amount that a particular allowance, charge, or promotion was based on to reduce ambiguity. This amount is commonly referred to as "Dollar Basis Amount". It is represented in the SAC segment in SAC10 using the qualifier "DO" - Dollars in SAC09. |

## Data Element Summary

|  | Data Element Summary |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ref. Des. | Data Element | Name |  |  |
|  |  |  |  | Attributes |  |
| Must Use | SAC01 | 248 | Allowance or Charge Indicator |  | ID $1 / 1$ |
|  |  |  | Code which indicates an allowance or charge for the service specified |  |  |
|  |  |  | A Allowance |  |  |
|  |  |  | C Charge |  |  |
|  |  |  | N No Allowance or Charge |  |  |
|  | SAC02 | 1300 | Service, Promotion, Allowance, or Charge Code X ID 4/4 |  |  |
|  |  |  | $\begin{array}{cl}\text { Code identifying the service, promotion, allowance } \\ \text { C660 } & \text { Engineering Charge } \\ 1110 & \text { Tooling }\end{array}$ | , or | charge |
|  | SAC03 | 559 | Agency Qualifier Code X ID 2/2 |  |  |
|  |  |  | Code identifying the agency assigning the code values AX ANSI Accredited Standards Committee, X12 |  |  |
| Not Used | SAC04 | 1301 | Agency Service, Promotion, Allowance, or X AN 1/10 |  |  |
|  |  |  | Charge Code |  |  |
|  |  |  | Agency maintained code identifying the service, promotion, allowance, or charge |  |  |
|  | SAC05 | 610 | Amount | 0 | N2 1/15 |
|  |  |  | Monetary amount |  |  |
| Not Used | SAC06 | 378 | Allowance/Charge Percent Qualifier | X ID 1/1 |  |
|  |  |  | Code indicating on what basis allowance or charge percent is calculated |  |  |
|  |  |  | Refer to 004010 Data Element Dictionary for acceptable code values. |  |  |
| Not Used | SAC07 | 332 | Percent | X R 1/6 |  |
|  |  |  |  |  |  |  |
| Not Used | SAC08 | 118 | Rate | O R 1/9 |  |
|  |  |  | Rate expressed in the standard monetary denomination for the currency specified |  |  |
| Not Used | SAC09 | 355 | Unit or Basis for Measurement Code | X ID 2/2 |  |
|  |  |  | Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken Refer to 004010 Data Element Dictionary for acceptable code values. |  |  |
|  |  |  |  |  |  |  |  |  |
| Not Used | SAC10 | 380 | Quantity | X | R1/15 |
|  |  |  |  |  |  |
|  |  |  | Numeric value of quantity |  |  |
| Not <br> Used | SAC1 1 | 380 | Quantity | O R 1/15 |  |
|  |  |  |  |  |  |  |
|  |  |  | Numeric value of quantity |  |  |
| Not Used | SAC12 | 331 | Allowance or Charge Method of Handling Code 0 ID 2/2 <br> Code indicating method of handling for an allowance or charge Refer to 004010 Data Element Dictionary for acceptable code |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

values.

| Not Used | SAC1 3 | 127 | Reference Identification | X | AN 1/30 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier |  |  |
| Not Used | SAC14 | 770 | Option Number | 0 | AN 1/20 |
|  |  |  | A unique number identify options when more than |  | wance |
| Not Used | SAC15 | 352 | Description | X | AN $1 / 80$ |
|  |  |  | A free-form description their content |  | ents and |
| Not | SAC16 | 819 | Language Code | 0 | ID 2/3 |

SAC16 819
Used
their content
-ID 2/3

Code designating the language used in text, from a standard code list maintained by the International Standards Organization (ISO 639)


| Not Used | FST06 | 374 | Date/Time Qualifier X ID 3/3 |
| :---: | :---: | :---: | :---: |
|  |  |  | Code specifying type of date or time, or both date and time Refer to 004010 Data Element Dictionary for acceptable code values. |
| Not | FST07 | 337 | Time $\quad$ X TM 4/8 |
|  |  |  | Time expressed in 24-hour clock time as follows: HHMM, or HHMMSS, or HHMMSSD, or HHMMSSDD, where $\mathrm{H}=$ hours ( $00-$ <br> 23), $M=$ minutes (00-59), $S=$ integer seconds (00-59) and DD <br> = decimal seconds; decimal seconds are expressed as follows: D <br> $=$ tenths ( $0-9$ ) and DD $=$ hundredths (00-99) |
| Not Used | FST08 | 128 | Reference Identification Qualifier X ID 2/3 |
|  |  |  | Code qualifying the Reference Identification Refer to 004010 Data Element Dictionary for acceptable code values. |
| Not Used | FST09 | 127 | Reference Identification X AN 1/30 |
|  |  |  | Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier |
| Not Used | FST10 | 783 | Planning Schedule Type Code O ID 2/2 |
|  |  |  | Code identifying type of planning schedule used Refer to 004010 Data Element Dictionary for acceptable code values. |

Segment: N1 Name
Position: 340
Loop: N1 Optional
Level: Detail
Usage: Optional
Max Use: 1
Purpose: To identify a party by type of organization, name, and code
Syntax Notes: 1 At least one of N102 or N103 is required.
2 If either N 103 or N 104 is present, then the other is required.

## Semantic Notes:

Comments: 1 This segment, used alone, provides the most efficient method of providing organizational identification. To obtain this efficiency the "ID Code" (N104) must provide a key to the table maintained by the transaction processing party.
2 N105 and N106 further define the type of entity in N101.
Notes: The use of the N 1 segment at the detail level is optional.



Segment: CTT Transaction Totals
Position: 010
Loop:
Level: Summary
Usage: Optional
Max Use: 1
Purpose: To transmit a hash total for a specific element in the transaction set
Syntax Notes: 1 If either CTT03 or CTT04 is present, then the other is required.
2 If either CTT05 or CTT06 is present, then the other is required.
Semantic Notes:
Comments: 1 This segment is intended to provide hash totals to validate transaction completeness and correctness.

## Data Element Summary



A free-form description to clarify the related data elements and their content

```
    Segment: SE Transaction Set Trailer
    Position: 020
            Loop:
            Level: Summary
            Usage: Mandatory
Max Use: 1
Purpose: To indicate the end of the transaction set and provide the count of the
                                    transmitted segments (including the beginning (ST) and ending (SE)
                                    segments)
    Syntax Notes:
Semantic Notes:
    Comments: }1\mathrm{ SE is the last segment of each transaction set.
```

|  | Data Element Summary |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ref. <br> $\frac{\text { Des. }}{\text { SEO1 }}$ | $\begin{gathered} \begin{array}{c} \text { Data } \\ \text { Element } \end{array} \\ 96 \end{gathered}$ |  |  |  |
|  |  |  | Name <br> Number of Included Segments | Attributes |  |
| Must |  |  |  |  | N0 1/10 |
| Use |  |  | Total number of segments included in a transaction set including ST and SE segments |  |  |
| Must | SE02 | 329 | Transaction Set Control Number | M | AN 4/9 |
|  |  |  | Identifying control number that mus transaction set functional group a transaction set |  | the ator for a |
|  |  |  | The control number is assigned $b$ sequentially assigned within each recovery and research. The contro (SEO2) must be identical to the co for each transaction. | SE | d be <br> id in error egment T segment |

## 840 Request for Quotation Examples

## RFQ Example 1 - Request for Quote with Approved Vendor List

This is a sample of an original request for quotation from a buyer to a seller (probably a distributor). The following sequence indicates how an AVL (Approved Vendor List) is coded. Line Items 2, 3 and 4 indicate alternate vendors for the part specified in Line Item 1. Line Item 5 is a new part number with only 1 approved vendor.

| HEADING AREA: |  |
| :---: | :---: |
| ST*840*000555. | ST = TRANSACTION SET HEADER <br> Transaction Set Identifier: 840 (Request for Quotation) Transaction Set Control Number: 000555. |
| $\begin{aligned} & \text { BQT*00* }^{*} 23456 * 960424 * 097 * 96 \\ & 0425 * B D * 01 * * 02 . \end{aligned}$ | BQT = BEGINNING SEGMENT FOR REQUEST FOR QUOTATION (RFQ) <br> Transaction Set Purpose: 00 (Original) <br> RFQ Reference Number: 123456 <br> RFQ Reference Date: 4/24/96 <br> Date/Time Qualifier: 097 (Transaction Creation) <br> Date RFQ Created: 4/25/96 <br> Purchase Order Type Code: BD (Bidding) <br> RFQ Type Code: 01 (Request For Quote) <br> Security Level Code: 02 (Company Confidential) |
| CUR*BY*USD. | $\begin{aligned} & \text { CUR = CURRENCY } \\ & \text { Entity Identifier Code = BY (Buyer's Currency Code) } \\ & \text { Currency Code = USD (United States Dollars) } \\ & \hline \end{aligned}$ |
| FOB*DF*DE*DESTINATION. | FOB = F.O.B. RELATED INSTRUCTIONS <br> Shipment Method of Payment $=$ DF (Defined by Buyer and Seller) <br> Location Qualifier = DE (Destination $($ Shipping $)$ |
| ITD*01*3*2**10**30. | ITD = TERMS OF SALE/DEFERED TERMS OF SALE <br> Terms Type Code $=01$ (Basic) <br> Terms Basis Date Code $=3$ (from Invoice Date) <br> Terms Discount Percent $=2$ <br> Terms Discount Days Due $=10$ <br> Terms Net Days $=30$ |
| DTM*997*960430*1500*CT*19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 997 (Quote to be Received By) <br> Date (Quote to be Received by): 4/30/96 <br> Time (Quote to be Received by): 3:00 p.m. <br> Time Code: CT (Central Time) <br> Century: 19 |
| PKG*F*WM***ESDBAG. | PKG = MARKING, PACKAGING, LOADING <br> Item Description Type: F (Free-Form) <br> Packaging Characteristic Code: WM (Wrapping Material) <br> Free-form Description: ESDBAG |


| $\begin{aligned} & \text { TD5*O***A*UPS } \\ & \text { RED***SB*CD*2*SC. } \end{aligned}$ | TD5＝CARRIER DETAILS（ROUTING SEQUENCE／TRANSIT TIME） <br> Routing Sequence Code：O（Origin Carrier（Air，Motor，or Ocean）） <br> Transportation Method／Type Code：A（Air） <br> Routing：UPS RED <br> Transit Direction Code：SB（Seller to Buyer） <br> Transit Time Direction Qualifier：CD（Calendar Days（Includes weekends and Holidays） <br> Transit Time： 2 （2 calendar days） <br> Service Level Code：SC（Second Day Air） |
| :---: | :---: |
| N1＊BY＊ACME CONTROLS＊92＊ACME9999． | N1＝NAME <br> Entity Identifier Code：BY（Buying Party） <br> Buying Party Name：ACME CONTROLS <br> Identification Code Qualifier： 92 （Defined by Buyer） <br> Buyer＇s Identification Code：ACME9999 |
| PER＊BD＊JANE SMITH＊TE＊507－555－ 8932＊ <br> EM＊jane．smith＠company．com． | PER＝ADMINISTRATIVE COMMUNICATIONS CONTACT <br> Contact Function Code：BD（Buyer or Department） <br> Name：JANE SMITH <br> Communication Number Qualifier：TE（Telephone） <br> Communication（Telephone）Number：507－555－8932 <br> Communication Number Qualifier：EM（Electronic Mail） <br> Communication（E－mail）Number：jane．smith＠company．com |
| DETAIL－Line Item 1 |  |
| PO1＊1＊30000＊EA＊＊AP＊BP＊101234 56＊MF＊ROCKIN RESISISTORS＊MG＊ RR10PZHF 1000＊EC＊1＊PW＊123＊DR ＊A＊PD＊RESISTOR， $1 / 10 \mathrm{~W}, 1 \%, 100$ OHM，SM－805． | POI＝BASELINE ITEM DATA <br> Assigned Identification（Line Item Number）： 1 <br> Quantity Ordered： 30000 <br> Unit or Basis for Measurement Code：EA（Each） <br> Basis of Unit Price Code：AP（Advise Price） <br> Product or Service ID Qualifier：BP（Buyer＇s Part Number） <br> Buyer＇s Part Number： 10123456 <br> Product or Service ID Qualifier：MF（Manufacturer） <br> Manufacturer：ROCKIN RESISTORS <br> Product or Service ID Qualifier：MG（Manufacturer＇s Part <br> Number） <br> Manufacturer＇s Part Number：RR1 OPZHF1000 <br> Product or Service ID Qualifier：EC（Engineering Change Level） <br> Engineering Change Level： 1 <br> Product or Service ID Qualifier：PW（Part Drawing） <br> Part Drawing： 123 <br> Product or Service ID Qualifier：DR（Drawing Revision Number） <br> Drawing Revision Number：A <br> Product or Service ID Qualifier：PD（Part Number Description） <br> Part Number Description：RESISTOR，1／10W，1\％， 100 OHM， <br> SM－805 |
| PO4＊＊＊＊REL90． | PO4＝ITEM PHYSICAL DETAILS <br> Packaging Code：REL90（Tape and Reel，Standard） |
| FST＊10000＊D＊＊961231． | ```FST = FORECAST SCHEDULE Quantity: 10000 Forecast Qualifier: D (Planning) Forecast Timing Qualifier: A (Annually (Calendar Year)) Date (annual period ends): 12/31/96``` |


| FST*20000*D**971231. | FST = FORECAST SCHEDULE <br> Quantity: 20000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: A (Annually (Calendar Year)) <br> Date (annual period ends): 12/31/97 |
| :---: | :---: |
| N1*PG*ABC TECHNOLOGIES. | N1 = NAME <br> Entity Identifier Code: PG (Prime Contractor) <br> Prime Contractor (End Customer) Name: ACME CONTROLS |
| DETAIL - Line Item 2 |  |
| PO1*2*30000*EA**AP*BP*101234 56*RP*MO BETTA RESISTORS*MG*MB74HC32AD. | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 2 <br> Quantity Ordered: 30000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Basis of Unit Price Code: AP (Advise Price) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: 10123456 <br> Product or Service ID Qualifier: RP (Replacement Part Number) <br> Manufacturing for Replacement Part Number for Line: MO <br> BETTA RESISTORS <br> Product or Service ID Qualifier: MG (Manufacturer's Part <br> Number) <br> Manufacturer's Part Number: MB74HC32AD |
| FST*10000*D*A*961231. | ```FST = FORECAST SCHEDULE Quantity: 10000 Forecast Qualifier: D (Planning) Forecast Timing Qualifier: A (Annually (Calendar Year)) Date (annual period ends): 12/31/96``` |
| FST*20000*D**971231. | FST = FORECAST SCHEDULE <br> Quantity: 20000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: A (Annually (Calendar Year)) <br> Date (annual period ends): 12/31/97 |
| DETAIL - Line Item 3 |  |
| PO1*3*30000*EA**AP*BP*101234 56*RP*TINY'S RESISTORS* MG*TINY74HC32D. | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 3 <br> Quantity Ordered: 30000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Basis of Unit Price Code: AP (Advise Price) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: 10123456 <br> Product or Service ID Qualifier: RP (Replacement Part Number) <br> Manufacturing for Replacement Part Number for Line: TINY'S <br> RESISTORS <br> Product or Service ID Qualifier: MG (Manufacturer's Part <br> Number) <br> Manufacturer's Part Number: TINY74HC32D |
| FST*10000*D**961231. | ```FST = FORECAST SCHEDULE Quantity: 10000 Forecast Qualifier: D (Planning) Forecast Timing Qualifier: A (Annually (Calendar Year)) Date (annual period ends): 12/31/96``` |


| FST*20000*D*A*971231. | FST = FORECAST SCHEDULE <br> Quantity: 20000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: A (Annually (Calendar Year)) <br> Date (annual period ends): 12/31/97 |
| :---: | :---: |
| DETAIL - Line Item 4 |  |
| PO1*4*30000*EA**AP*BP*101234 56*RP*DONT RESISTORS* MG*DONT74HC32AF. | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 4 <br> Quantity Ordered: 30000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Basis of Unit Price Code: AP (Advise Price) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: 10123456 <br> Product or Service ID Qualifier: RP (Replacement Part Number) <br> Manufacturing for Replacement Part Number for Line: DONT <br> RESISTORS <br> Product or Service ID Qualifier: MG (Manufacturer's Part <br> Number) <br> Manufacturer's Part Number: DONT74HC32AF |
| FST*10000*D*A*961231. | FST = FORECAST SCHEDULE <br> Quantity: 10000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: A (Annually (Calendar Year)) <br> Date (annual period ends): 12/31/96 |
| FST*20000*D*A*971231. | ```FST = FORECAST SCHEDULE Quantity: 20000 Forecast Qualifier: D (Planning) Forecast Timing Qualifier: A (Annually (Calendar Year)) Date (annual period ends): 12/31/97``` |
| DETAIL - Line Item 5 |  |
| PO1*5*100000*EA*.015*CT*BP*1 <br> 0369884*MF*MO BETTA <br> RESISTORS*MG*MB74HC32AD*PD* <br> WIDGET. | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 5 <br> Quantity Ordered: 100000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Unit Price: . 015 <br> Basis of Unit Price Code: CT (Contract Price) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: 10369884 <br> Product or Service ID Qualifier: MF (Manufacturer) <br> Manufacturer: MO BETTA RESISTORS <br> Product or Service ID Qualifier: MG (Manufacturer's Part <br> Number) <br> Manufacturer's Part Number: MB74HC32AD <br> Product or Service ID Qualifier: PD (Part Number Description) <br> Part Number Description: WIDGET |
| PO4****REL90. | PO4 = ITEM PHYSICAL DETAILS <br> Packaging Code: REL90 (Tape and Reel, Standard) |
| REF*BC*123. | REF = REFERENCE NUMBERS <br> Reference Number Qualifier: BC (Buyer's Contract Number) <br> Buyer's Contract Number: 123 |


| SAC*C*11 10*AX**585. | SAC = SERVICE, PROMOTION, ALLOWANCE, OR CHARGE INFORMATION <br> Allowance or Charge Indicator: C (Charge) <br> Service, Promotion, Allowance or Charge Code: 1110 (Tooling) <br> Agency Qualifier Code: AX (ANSI Accredited Standards <br> Committee, X12) <br> Monetary Amount (Tooling Charge): $\$ 585.00$ |
| :---: | :---: |
| FST*40000*D*S*960630. | ```FST = FORECAST SCHEDULE Quantity: 40000 Forecast Qualifier: D (Planning) Forecast Timing Qualifier: S (Semi-Annually (Calendar Year)) Date (semi-annual period ends): 6/30/96``` |
| FST*60000*D*S*961231. | FST = FORECAST SCHEDULE <br> Quantity: 60000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: S (Semi-Annually (Calendar Year) <br> Date (semi-annual period ends): 12/31/96 |
| SUMMARY AREA |  |
| CTT*5 | CTT = TRANSACTION TOTALS Number of Line Items: 5 |
| SE*35*000555. | SE = TRANSACTION SET TRAILER <br> Number of Included Segments: 35 (ST through SE, inclusive) Transaction Set Control Number: 000555. |

## RFQ Example 2 - Request for Spot Buy Quote

| HEADING AREA: |  |
| :---: | :---: |
| ST*840*00001. | ST = TRANSACTION SET HEADER <br> Transaction Set Identifier: 840 (Request for Quotation) Transaction Set Control Number: 00001. |
| $\begin{aligned} & \hline \text { BQT*00*9753*971 } 105 * 097 * 9711_{07 * S A * 01 * * 02 . ~}^{\text {O }} \text {. } \end{aligned}$ | BQT = BEGINNING SEGMENT FOR REQUEST FOR QUOTATION (RFQ) <br> Transaction Set Purpose: 00 (Original) <br> RFQ Reference Number: 9753 <br> RFQ Reference Date: 11/05/97 <br> Date/Time Qualifier: 097 (Transaction Creation) <br> Date RFQ Created: 11/07/97 <br> Purchase Order Type Code: SA (Stand-alone Order) <br> RFQ Type Code: 01 (Request For Quote) <br> Security Level Code: 02 (Company Confidential) |
| DTM*997*971109*1400*CT*19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 997 (Quote to be Received By) <br> Date (Quote to be Received by): 11/09/97 <br> Time (Quote to be Received by): 2:00 p.m. <br> Time Code: CT (Central Time) <br> Century: 19 |
| N1*BY**92*SP789. | N1 = NAME <br> Entity Identifier Code: BY (Buying Party (Purchaser)) <br> Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's <br> Agent) <br> Identification Code: SP789 |
| N1*ST**92*LC987. | N1 = NAME <br> Entity Identifier Code: ST (Ship To) <br> Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's <br> Agent) <br> Identification Code: LC987 |
| DETAIL - Line Item 1 |  |
| $\begin{aligned} & \text { PO1*01*24000*EA*.55*PE*BP*IC1 } \\ & 234 * E C * A * V P^{*} \text { AM } 87656 . \end{aligned}$ | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 01 <br> Quantity Ordered: 24000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Unit Price: . 55 <br> Basis of Unit Price Code: PE (Per Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1234 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM87656 |


| FST*16000*EA*D*D*971217. | FST = FORECAST SCHEDULE <br> Quantity: 16000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: D (Discrete) <br> Date (Discrete): 12/17/97 |
| :--- | :--- |
| FST*8000*EA*D*D*980130. | FST = FORECAST SCHEDULE <br> Quantity: 8000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: D (Discrete) <br> Date (Discrete): 01/30/98 |
|   <br> SUMMARY AREA: CTT = TRANSACTION TOTALS <br> Number of Line Items: 1 <br> SE*10*00001. SE TRANSACTION SET TRAILER <br> Number of Included Segments: 10 (ST through SE, inclusive) <br> Transaction Set Control Number: 00001 |  |

## RFQ Example 3A - Request for Purchase Agreement Quote

This is a sample of a purchase quote to solicit prices for selective parts. The response 843 transaction is expected to return a single price per POI segment. Delivery dates are not included in purchase agreement quotes.

| HEADING AREA: |  |
| :---: | :---: |
| ST*840*00001. | ST = TRANSACTION SET HEADER <br> Transaction Set Identifier: 840 (Request for Quotation) <br> Transaction Set Control Number: 00001. |
| $\begin{aligned} & \mathrm{BQT}^{*} 00 * 9753 * 971105 * 097 * 9711 \\ & 07 * \mathrm{BE}^{* *} 01 * * 02 . \end{aligned}$ | BQT = BEGINNING SEGMENT FOR REQUEST FOR QUOTATION (RFQ) <br> Transaction Set Purpose: 00 (Original) <br> RFQ Reference Number: 9753 <br> RFQ Reference Date: 11/05/97 <br> Date/Time Qualifier: 097 (Transaction Creation) <br> Date RFQ Created: 11/07/97 <br> Purchase Order Type Code: BE (Blanket Order/Estimated <br> Quantities (Not firm Commitment)) <br> RFQ Type Code: 01 (Request For Quote) <br> Security Level Code: 02 (Company Confidential) |
| DTM*997*971109*1400*CT*19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 997 (Quote to be Received By) <br> Date (Quote to be Received by): 11/09/97 <br> Time (Quote to be Received by): 2:00 p.m. <br> Time Code: CT (Central Time) <br> Century: 19 |
| DTM*007*971109***19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 007 (Effective) <br> Date (Effective): 11/09/97 <br> Century: 19 |
| DTM*036*981109***19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 036 (Expiration) <br> Date (Expiration): 11/09/98 <br> Century: 19 |
| N1*BY**92*SP789. | N1 = NAME <br> Entity Identifier Code: BY (Buying Party (Purchaser)) <br> Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's <br> Agent) <br> Identification Code: SP789 |


| DETAIL－Line Item 1 |  |
| :---: | :---: |
| $\begin{aligned} & \text { PO1*01*24000*EA***BP*IC1234*E } \\ & \text { C*A*VP*AM87656. } \end{aligned}$ | POI＝BASELINE ITEM DATA <br> Assigned Identification（Line Item Number）： 01 <br> Quantity Ordered： 24000 <br> Unit or Basis for Measurement Code：EA（Each） <br> Product or Service ID Qualifier：BP（Buyer＇s Part Number） <br> Buyer＇s Part Number：IC1234 <br> Product or Service ID Qualifier：EC（Engineering Change Level） <br> Engineering Change Level：A <br> Product or Service ID Qualifier：VP（Vendor＇s（Seller＇s）Part <br> Number） <br> Vendor＇s Part Number：AM87656 |
| DETAIL－Line Item 2 |  |
| $\begin{aligned} & \text { PO1*02*20000*EA***BP*IC1289*E } \\ & \text { C*R*VP*AM8712. } \end{aligned}$ | POI＝BASELINE ITEM DATA <br> Assigned Identification（Line Item Number）： 02 <br> Quantity Ordered： 20000 <br> Unit or Basis for Measurement Code：EA（Each） <br> Product or Service ID Qualifier：BP（Buyer＇s Part Number） <br> Buyer＇s Part Number：IC1289 <br> Product or Service ID Qualifier：EC（Engineering Change Level） <br> Engineering Change Level：R <br> Product or Service ID Qualifier：VP（Vendor＇s（Seller＇s）Part <br> Number） <br> Vendor＇s Part Number：AM8712 |
| DETAIL－Line Item 3 |  |
| $\begin{aligned} & \text { PO1*03*40000*EA***BP*IC8765*E } \\ & \text { C*A*VP*AM8799. } \end{aligned}$ | POI＝BASELINE ITEM DATA <br> Assigned Identification（Line Item Number）： 04 <br> Quantity Ordered： 40000 <br> Unit or Basis for Measurement Code：EA（Each） <br> Product or Service ID Qualifier：BP（Buyer＇s Part Number） <br> Buyer＇s Part Number：IC8765 <br> Product or Service ID Qualifier：EC（Engineering Change Level） <br> Engineering Change Level：A <br> Product or Service ID Qualifier：VP（Vendor＇s（Seller＇s）Part <br> Number） <br> Vendor＇s Part Number：AM8799 |
| SUMMARY AREA： |  |
| CTT＊3． | CTT＝TRANSACTION TOTALS Number of Line Items： 3 |
| SE＊11＊00001． | SE＝TRANSACTION SET TRAILER <br> Number of Included Segments： 11 （ST through SE，inclusive） <br> Transaction Set Control Number： 00001 |

## RFQ Example 3B - Request for Budgetary (Lead Time) Quote

This is a sample of a purchase quote to solicit lead time for selective parts.

| HEADING AREA: |  |
| :---: | :---: |
| ST*840*00001. | ST = TRANSACTION SET HEADER <br> Transaction Set Identifier: 840 (Request for Quotation) Transaction Set Control Number: 00001. |
| $\begin{aligned} & \text { BQT*00*9753*971 105*097*9711 } \\ & 07 * T M * * 01 * * 02 . \end{aligned}$ | BQT = BEGINNING SEGMENT FOR REQUEST FOR QUOTATION (RFQ) <br> Transaction Set Purpose: 00 (Original) <br> RFQ Reference Number: 9753 <br> RFQ Reference Date: 11/05/97 <br> Date/Time Qualifier: 097 (Transaction Creation) <br> Date RFQ Created: 11/07/97 <br> Purchase Order Type Code: TM (Time \& Materials) <br> RFQ Type Code: 01 (Request For Quote) <br> Security Level Code: 02 (Company Confidential) |
| DTM*997*971109*1400*CT*19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 997 (Quote to be Received By) <br> Date (Quote to be Received by): 11/09/97 <br> Time (Quote to be Received by): 2:00 p.m. <br> Time Code: CT (Central Time) <br> Century: 19 |
| DTM*007*971109***19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 007 (Effective) <br> Date (Effective): 11/09/97 <br> Century: 19 |
| DTM*036*981109***19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 036 (Expiration) <br> Date (Expiration): 11/09/98 <br> Century: 19 |
| N1*BY**92*SP789. | N1 = NAME <br> Entity Identifier Code: BY (Buying Party (Purchaser)) <br> Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's <br> Agent) <br> Identification Code: SP789 |
| DETAIL - Line Item 1 In |  |
| $\begin{aligned} & \text { PO1 *01*24000*EA***BP*IC1234*E } \\ & \text { C*A"VP*AM87656. } \end{aligned}$ | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 01 <br> Quantity Ordered: 24000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1234 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM87656 |


| DETAIL - Line Item 2 |  |
| :---: | :---: |
| $\begin{aligned} & \text { PO1*02*20000*EA***BP*IC1289*E } \\ & \text { C*R*VP*AM8712. } \end{aligned}$ | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 02 <br> Quantity Ordered: 20000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1289 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: R <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM8712 |
| DETAIL - Line Item 3 |  |
| $\begin{aligned} & \text { PO1*03*40000*EA***BP*IC8765*E } \\ & \text { C*A*VP*AM8799. } \end{aligned}$ | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 04 <br> Quantity Ordered: 40000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC8765 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM8799 |
| SUMMARY AREA: |  |
| CTT*3. | CTT = TRANSACTION TOTALS <br> Number of Line Items: 3 |
| SE*11*00001. | SE = TRANSACTION SET TRAILER <br> Number of Included Segments: 11 (ST through SE, inclusive) <br> Transaction Set Control Number: 00001 |

## RFQ Example 4 - Request for Delivery Quote

This is a sample of a delivery request for quote. This implies that prices are established, therefore prices in the PO104 are optional. If prices are returned in the transaction, they are contract, book, or previously negotiated prices.

| HEADING AREA: |  |
| :---: | :---: |
| ST*840*00001. | ST = TRANSACTION SET HEADER <br> Transaction Set Identifier: 840 (Request for Quotation) Transaction Set Control Number: 00001. |
| $\begin{aligned} & \text { BQT*00*9753*971105*097*9711 } \\ & 07 * S S * * 01 * * 02 . \end{aligned}$ | BQT = BEGINNING SEGMENT FOR REQUEST FOR QUOTATION (RFQ) <br> Transaction Set Purpose: 00 (Original) <br> RFQ Reference Number: 9753 <br> RFQ Reference Date: 11/05/97 <br> Date/Time Qualifier: 097 (Transaction Creation) <br> Date RFQ Created: 11/07/97 <br> Purchase Order Type Code: SS (Supply or Service Order) <br> RFQ Type Code: 01 (Request For Quote) <br> Security Level Code: 02 (Company Confidential) |
| DTM*997*971109*1400*CT*19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 997 (Quote to be Received By) <br> Date (Quote to be Received by): 11/09/97 <br> Time (Quote to be Received by): 2:00 p.m. <br> Time Code: CT (Central Time) <br> Century: 19 |
| N1*BY**92*SP789. | N1 = NAME <br> Entity Identifier Code: BY (Buying Party (Purchaser)) Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's Agent) Identification Code: SP789 |
| N1*ST**92*LC123. | N1 = NAME <br> Entity Identifier Code: ST (Ship to) <br> Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's <br> Agent) <br> Identification Code: LC1 23 |
| DETAIL - Line Item 1 |  |
| $\begin{aligned} & \text { PO1*01*24000*EA***BP*IC1234*E } \\ & \text { C*A*VP*AM87656. } \end{aligned}$ | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 01 <br> Quantity Ordered: 24000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1234 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM87656 |


| FST*16000*EA*D*D*971217. | FST = FORECAST SCHEDULE <br> Quantity: 16000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: D (Discrete) <br> Date (Discrete): 12/17/97 |
| :---: | :---: |
| FST*8000*EA*D*D*980130. | FST = FORECAST SCHEDULE <br> Quantity: 8000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: D (Discrete) <br> Date (Discrete): 01/30/98 |
| SUMMARY AREA: |  |
| CTT*1. | CTT = TRANSACTION TOTALS Number of Line Items: 1 |
| SE*10*00001. | SE = TRANSACTION SET TRAILER <br> Number of Included Segments: 10 (ST through SE, inclusive) <br> Transaction Set Control Number: 00001 |

## RFQ Example 5 - Request for Budgetary (Price Break Data) Quote

This budgetary quote example is used to solicit price break data given the volume of parts. It is a trading partner agreement whether it is also used for lead times, hence a delivery quote.

In the following example, in order to solicit price breaks for a given part, the part numbers are repeated on several PO1 segments. Each PO1 will have a different quantity. The response 843 transaction should return each of the POI segments with its unique Assigned ID found in the PO101 from the 840 transaction.

| HEADING AREA: |  |
| :---: | :---: |
| ST*840*00001. | ST = TRANSACTION SET HEADER <br> Transaction Set Identifier: 840 (Request for Quotation) Transaction Set Control Number: 00001. |
| $\begin{aligned} & \mathrm{BQT*} 00 * 9753 * 971105 * 097 * 9711 \\ & 07 * \mathrm{BD}^{* *} 01 * * 02 . \end{aligned}$ | BQT = BEGINNING SEGMENT FOR REQUEST FOR QUOTATION (RFQ) <br> Transaction Set Purpose: 00 (Original) <br> RFQ Reference Number: 9753 <br> RFQ Reference Date: 11/05/97 <br> Date/Time Qualifier: 097 (Transaction Creation) <br> Date RFQ Created: 11/07/97 <br> Purchase Order Type Code: BD (Bidding) <br> RFQ Type Code: 01 (Request For Quote) <br> Security Level Code: 02 (Company Confidential) |
| DTM*997*971109*1400*CT*19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 997 (Quote to be Received By) <br> Date (Quote to be Received by): 11/09/97 <br> Time (Quote to be Received by): 2:00 p.m. <br> Time Code: CT (Central Time) <br> Century: 19 |
| DTM*007*971109***19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 007 (Effective) <br> Date (Effective): 11/09/97 <br> Century: 19 |
| DTM*036*981109***19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 036 (Expiration) <br> Date (Expiration): 11/09/98 <br> Century: 19 |
| N1*BY**92*SP789. | N1 = NAME <br> Entity Identifier Code: BY (Buying Party (Purchaser)) Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's Agent) Identification Code: SP789 |


| DETAIL - Line Item 1 |  |
| :---: | :---: |
| $\begin{aligned} & \text { PO1*01*10000*EA***BP*IC1234*E } \\ & \text { C*A*VP*AM87656. } \end{aligned}$ | PO1 = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 01 <br> Quantity Ordered: 10000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1 234 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM87656 |
| DETAIL - Line Item 2 |  |
|  | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 02 <br> Quantity Ordered: 20000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1234 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM87656 |
| DETAIL - Line Item 3 |  |
| $\begin{aligned} & \text { PO1 *03*30000*EA***BP*IC1 234*E } \\ & \text { C*A*VP*AM87656. } \end{aligned}$ | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 03 <br> Quantity Ordered: 30000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1234 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM87656 |
| DETAIL - Line Item 4 |  |
| $\begin{aligned} & \text { PO1*04*50000*EA***BP*IC1234*E } \\ & \text { C*A*VP*AM87656. } \end{aligned}$ | POI = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 04 <br> Quantity Ordered: 50000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1234 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part <br> Number) <br> Vendor's Part Number: AM87656 |


| SUMMARY AREA： |  |
| :--- | :--- |
| CTT＊4． | CTT＝TRANSACTION TOTALS <br> Number of Line Items：4 |
| SE＊12＊00001． | SE＝TRANSACTION SET TRAILER <br>  <br>  <br>  <br>  <br>  <br>  <br> Number of Included Segments：12（ST through SE，inclusive） <br> Transaction Set Control Number：00001 |

## RFQ Example 6 - Request for Meet Competition Quote

The following is an example of a Meet Comp Quote. The purpose of a Meet Comp Quote is to allow one party to request a special price on product(s) based on the competition from other suppliers. The buyer may request the special price or delivery based on other response quotes that they have received. They are asking the seller to meet or beat the price if possible.

| HEADING AREA: |  |
| :---: | :---: |
| ST*840*00001. | ST = TRANSACTION SET HEADER <br> Transaction Set Identifier: 840 (Request for Quotation) Transaction Set Control Number: 00001. |
| $\begin{aligned} & \hline \text { BQT*00*9753*971 } 105 * 097 * 9711_{07 * O S * * 01 * * 02 . ~}^{\text {07 }} \end{aligned}$ | BQT = BEGINNING SEGMENT FOR REQUEST FOR QUOTATION (RFQ) <br> Transaction Set Purpose: 00 (Original) <br> RFQ Reference Number: 9753 <br> RFQ Reference Date: 11/05/97 <br> Date/Time Qualifier: 097 (Transaction Creation) <br> Date RFQ Created: 11/07/97 <br> Purchase Order Type Code: OS (Special Order) <br> RFQ Type Code: 01 (Request For Quote) <br> Security Level Code: 02 (Company Confidential) |
| DTM*997*971109*1400*CT*19. | DTM = DATE/TIME REFERENCE <br> Date/Time Qualifier: 997 (Quote to be Received By) <br> Date (Quote to be Received by): 11/09/97 <br> Time (Quote to be Received by): 2:00 p.m. <br> Time Code: CT (Central Time) <br> Century: 19 |
| N1*BY**92*SP789. | N1 = NAME <br> Entity Identifier Code: BY (Buying Party (Purchaser)) <br> Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's <br> Agent) <br> Identification Code: SP789 |
| N1*ST**92*LCl23. | N1 = NAME <br> Entity Identifier Code: ST (Ship to) <br> Identification Code Qualifier: 92 (Assigned by Buyer or Buyer's <br> Agent) <br> Identification Code: LC123 |
| DETAIL - Line Item 1 |  |
| $\begin{aligned} & \text { PO1*01*8000*EA*4.99*PE*BP*IC1 } \\ & 234 * E C * A * V P * A M 87656 . \end{aligned}$ | PO1 = BASELINE ITEM DATA <br> Assigned Identification (Line Item Number): 01 <br> Quantity Ordered: 8000 <br> Unit or Basis for Measurement Code: EA (Each) <br> Unit Price: $\$ 4.99$ <br> Basis of Unit Price Code: PE (Per Each) <br> Product or Service ID Qualifier: BP (Buyer's Part Number) <br> Buyer's Part Number: IC1234 <br> Product or Service ID Qualifier: EC (Engineering Change Level) <br> Engineering Change Level: A <br> Product or Service ID Qualifier: VP (Vendor's (Seller's) Part Number) |


|  | Vendor's Part Number: AM87656 |
| :---: | :---: |
| PO3*C6***4.99*PE*5000*EA*PETE' S COMPETITION. | PO3 = ADDITIONAL ITEM DETAIL <br> Change Reason Code: C6 (Other Limitations) <br> Unit Price: $\$ 4.99$ <br> Basis of Unit Price Code: PE (Per Each) <br> Quantity that price is based on: 8000 <br> Quantity's Unit of Measure: EA <br> Description (Name of Competition): Pete's Competition |
| FST*5000*EA*D*D*971217. | FST = FORECAST SCHEDULE <br> Quantity: 5000 <br> Forecast Qualifier: D (Planning) <br> Forecast Timing Qualifier: D (Discrete) <br> Date (Discrete): 12/17/97 |
| FST*3000*EA*D*D*980130. | ```FST = FORECAST SCHEDULE Quantity: 3000 Forecast Qualifier: D (Planning) Forecast Timing Qualifier: D (Discrete) Date (Discrete): 1/30/98``` |
| SUMMARY AREA: |  |
| CTT*1. | CTT = TRANSACTION TOTALS Number of Line Items: 1 |
| SE*10*00001. | SE = TRANSACTION SET TRAILER <br> Number of Included Segments: 10 (ST through SE, inclusive) <br> Transaction Set Control Number: 00001 |

